

1 CITY OF COLLEGE PARK
2 MAYOR AND CITY COUNCIL
3 WORKSHOP SESSION
4 FEBRUARY 6, 2023
5

6 MINUTES
7

8 Present: Mayor Bianca Motley Broom; Councilmen Ambrose Clay, Joe Carn, Ken Allen
9 and Roderick Gay; Interim City Manager Jackson Myers; City Attorney Winston
10 Denmark; Deputy City Clerk Queenie Brown

11 Absent: City Clerk Shavala Ames

12 Mayor Motley Broom called the workshop session to order at 5:02 p.m.

13 [Councilman Carn was not present at the beginning of the meeting]

14 **ACTION:** Councilman Clay moved to take up executive session to discuss personnel,
15 litigation and cyber security at 5:02 p.m., seconded by Councilman Allen and
16 motion carried. (All voted yes by those present: Councilmen Clay, Allen, and Gay)
17

18 The workshop session reconvened at 6:07 p.m. [Councilman Gay was absent at the beginning of
19 the meeting]

20 **1. Presentation on NLC'S Southern Cities Economic Inclusion Initiative by Shannon**
21 **James, President & CEO of Aerotropolis Atlanta.**
22

23 Mayor Motley Broom: Good evening, welcome back. It is 6:07 p.m. We're ready to begin
24 our Workshop Session. We have a quorum with Council members Clay, Carn, and Allen
25 present. The first item on our workshop agenda is a presentation on the National League of
26 Southern Cities Economic Inclusion Initiative by Shannon James, the president and CEO of
27 Aerotropolis.
28

29 Mr. James: Thank you.
30

31 Mayor Motley Broom: Good evening, Mr. James. How are you?
32

33 Mr. James: Good evening, Mayor, council, staff. Thank you so much. It is a pleasure to
34 be before you this evening, and I'm excited to present to you the work that we've been
35 doing as an organization. But, more importantly, as a partnership with the City of College
36 Park. So what you see before you today is my presentation. I'll spend a moment helping
37 Mayor and Council better understand our organization, our team, and our core initiatives.
38 And more importantly speaking directly about equitable development and economic
39 inclusion; the work we're doing specifically with the City of College Park. But more

40 importantly, our hope to continue to expand those efforts across the region and, obviously,
41 moments reviewing it. Here's a good snapshot of our organization. For those who may not
42 be familiar, we're relatively a young organization. We're roughly nine years old, and our
43 focus is regional economic competitiveness. Our mission and vision are stated above. And
44 our core initiatives are economic workforce and community development. Today, I wish I
45 could spend time really articulating our work. But we're going to spend time today talking
46 about ED and E&I initiatives. As a preset, as you can see, we want to really continue to hit
47 home with our core message of community, economic, and work force development. For
48 the Council who may not be familiar, our organization was ultimately birthed, right
49 through efforts of regional collaboration. When Porsche cars was circling our region -- you
50 guys are family with Tri-Cities working collectively, including Clayton County to
51 ultimately bring that project. And with thanks to the Atlanta Region Commission and
52 Georgia Power, and other partners, we were able to formally, you know, organize ourselves
53 and push our organization forward with these three core initiatives. Here's a good snapshot
54 of our team. We're small, but mighty. Our Marketing Communication Manager Shante
55 Foster, our Senior Project Manager Brian Dorelus, and Executive Assistant Valencia
56 White.

57
58 Here's a really good snapshot of our organization core chart. What I want to pay close
59 attention to is under our Executive Committee, the Capacity Building and Capital
60 Campaign Committee, as well as our Economic Inclusion and Equitable Development
61 Committee. And so, that committee, ultimately, helps spur, not only through the thought
62 process and vision around collaboration to advance equity inclusion, but to go after
63 investments for technical assistance for the region. Here's a good snapshot of some of our
64 partners, both public and private. We're exclusively in South Fulton and Clayton County
65 surrounding Hartsfield Jackson. Now, to the meat and potatoes, ED and E&I work. I'm
66 extremely proud of this work. We have a really good mixture within this committee. As
67 you all know, the Mayor serves on our Board. She's a part of this committee. We also
68 have the Mayor of East Point, also Forest Park. We have Development Authority of
69 Clayton County and Fulton County. We have corporate partners and Georgia Power,
70 Porsche, and Chick-Fil-A, who are all participating. So I know there is a big conversation
71 around exactly what is equitable development and economic inclusion. And so, in the sake
72 of time, Mayor Council, what I want to do is at least illustrate to you guys -- I'm sure all
73 have the packages -- at least what we're sensing of what equitable development and
74 economic inclusion is; just to set the framework baseline, if you will. And why does it
75 matter to us, right? Our vision, you guys heard me mention, regional economic
76 competitiveness. And so, our vision of regional economic competitiveness is when
77 companies are thriving and communities. They are not mutually exclusive. And so,
78 equity, we feel, is at the center. Now, within that committee, we quickly recognize that
79 there are opportunities to continue to assess and bring in real resources to help us wrap our
80 arms around this idea, and the conversation around implementation for equitable practices.

81
82 And so, within this committee, our organization led the effort to apply for several grants.
83 How do we continue to bring economic investment to our region that supports technical
84 assistance, as we think through this idea strategically? And so, with that, we went after the

85 National League of Cities grant. It was a Southern Cities Economic Inclusion grant that
86 allowed, really, 12 cities -- here we are -- I think we're at 14 now -- cities across the
87 southeast. And so, what you have are Mayors, City Managers, Economic Development
88 Directors, Community Development Directors, City Planners, really within that staffing
89 level, and the highest elected officials at the table, really, engaging, not only across
90 jurisdiction, but across states. And so, a lot of shared ideas, best practices are not only
91 being absorbed, but relationships are happening, and also strategies are being implemented.
92 Now, with this work, this National League of Cities grant, it really allowed us to do the
93 right things. There are two cores that this initiative really evolves around.

94

95 One is leadership, and so the Mayor and I are fortunate to serve on the Leadership Core
96 Board, and so we're literally conversating with Mayors across the southeast and learning
97 from their issues, their challenges, and how they're responding to them, and what is exactly
98 working. I'm sure I can spend moments talking about some of those best practices, but
99 today we'll spend high level. The second level is deepening the bench. That's where you'll
100 have economic development directors, city managers, planners, and so forth, working
101 together across jurisdictions as peers, not only to understand those best practices, but to get
102 tools and resources on how to better understand this idea and strategy around economic
103 inclusion, but also how to implement best practices for equitable development.

104

105 Now, with that, this opened up the door for additional funding. And so, with within our
106 economic development and economic inclusion committee all sits the Community
107 Foundation of Greater Atlanta. And so, what they quickly recognized is that, yes, the
108 National League of Cities grant is powerful, but how do we continue to add resources to
109 this opportunity through our local partners? And so, thankfully, the Community Foundation
110 of Greater Atlanta allowed us to submit a grant and go after the Together ATL initiative
111 which brought us \$30,000 to also bring in technical assistance, to continue to help us think
112 through this process, as not only a city, but as a region. So I will yield now for any
113 questions or comments.

114

115 Mayor Motley Broom: Thank you, Mr. James. We'll start with Councilman Clay.

116

117 Councilman Clay: Well, thank you for coming, sounds like it's a great objective for the
118 area. I have several questions. One is, first off, what are the metrics that you will be using
119 to measure success?

120

121 Mr. James: That's a good question, Councilman Clay. Ultimately, the city -- and I hate to
122 revert this back -- but, ultimately, the city will determine that. What we're doing is,
123 ultimately, serving as a trust advisor through this process. And so, we're literally just
124 starting. What we're looking at doing is assess where the city is, right, where are you
125 within your ED and E&I work, and then start to establish what success looks like. So,
126 ultimately, at this point, we don't have an answer.

127

128 Councilman Clay: So, okay, so I'll turn it back to you then. What are the metrics that we
129 are using or should be using -- if you're an advisor, and you're talking to other cities, then

130 you must know what they're using. And so, what are some other cities using as their
131 metrics for success?

132

133 Mr. James: So, very good question. One of the angles that we're really focused on that we
134 see other cities are really deep diving is procurement, right. You know, exactly keeping a
135 monitoring measure on who's actually applying, who are actually winning the awards, what
136 are the guidelines and baseline for participation, whether it's funding, or different barriers
137 to entry. And ultimately, how do you continue to create support and resources around
138 eliminating certain barriers and, more importantly, keeping a good data and information
139 around who's actually applying, who's actually winning the awards, and why are they
140 winning the awards? And that's a space that we recognize most cities are really struggling
141 around. And what we continue to hear is capacity; right, you know, many small minority
142 companies really struggle from a capacity standpoint to really competitively bid. And so,
143 how are cities responding in order to open up the gap a bit, in order to bring in more
144 minority participation. And so, I think that's a really good barometer that we're having
145 discussions around right now.

146

147 Mayor Motley Broom: And I might I add, Councilman Clay, I think another area in which
148 we've seen a number of cities to do some very powerful work is through providing
149 resources to small businesses. Not just so they're prepared for procurement with the city,
150 but sort of recognizing where the gaps are within their own communities, and how to foster
151 small business development, and the like, in those communities that have been traditionally
152 underserved.

153

154 Councilman Clay: I know. In fact, I may have mentioned this in another meeting recently,
155 but when I was in my first career, we were trying to improve the number of minorities in
156 our organization. And we didn't feel appropriate giving to candidates, one was pretty
157 qualified, and the other one not so qualified, just picking the non-qualified, or lesser
158 qualified candidate, over the qualified candidate. So what we did, we engaged with the
159 university system in Arizona. This was in Arizona. We brought in a program from
160 California. And, in fact, we started it in our lab for the state. And our program was to
161 reach into the -- even the grade school, or the higher level of grade school; 8th, 9th, 10th,
162 12th, what have you, and educate those kids that an engineer was more than somebody that
163 drove a train, for example, et cetera, et cetera, and bring in math engineering science
164 achievement.

165

166 And then what we did, we worked with the colleges and, again, hopefully these same
167 cohort of students, when they got into college -- because now they wanted to be an
168 engineer who didn't drive a train -- we would then take them in an internship program.
169 And that internship program then, what we did, they got to know us, we got to know them.
170 And when it came time for us to bring in our new crop of graduates, college graduates,
171 there was no question of picking candidates that were qualified. And so, the name of the
172 game was the ability of whatever ability they had, as an individual, was to bring them to
173 the point where they were equally competitive with any non-minority. And now it became
174 a real fair choice; right. It wasn't -- you weren't inequitable in any way, either reverse, or in

175 the way we were trying to improve things. And I don't know how we can do that, but I
176 think based on what Mayor was saying, something on that order, to the extent that we can
177 achieve that equity, bring everybody on to a level playing field. If that's one of the things
178 you're thinking about, I strongly encourage it.

179

180 Councilman Allen: Let me tag into that real quick. Delta, when I was there at Delta
181 personnel, we did exactly the same thing. And when we went out and looked at
182 internships, and so forth, you know, you don't have as many at first. But then once you
183 start getting a few from the colleges, word gets out very quick. And it helped changed the
184 dynamics of that very quickly. That was a great program.

185

186 Mr. James: Well, I look forward to coming back one day soon, hopefully, to speak about
187 workforce development efforts. I think you all will be very pleased.

188

189 Councilman Clay: I'd like some guidance on metrics, because this is a very difficult thing
190 to measure. I would almost think along the lines, you know, how much are we putting in
191 programs like that, and how are we interacting? These are not easy things to measure.

192

193 Mr. James: The only thing I would add to the comment and, Mayor, you may speak to this
194 as well, many of our partners have, to that point, pushed forth disparity studies. And those
195 disparity studies really allow you to better understand the environment and to not only get
196 your arms around it, but to start thinking about some of those metrics, if you will, to help
197 drive impact. And so, we've been having conversations around the potential of a regional
198 disparity study, so it's not just within College Park. It could be your Tri-Cities type
199 initiative. And so, we're thinking regionally to that fact, as well. We need more data and
200 research to make more informed decisions.

201

202 Mayor Motley Broom: To add to that, Mr. James, I think –

203

204 Councilman Clay: That was my main focus.

205

206 Mayor Motley Broom: I think one of the things, one of the big take always has been every
207 community that's been successful has the data to show for it. I think we are lacking in that
208 in both data collection and analysis. And so, I think one of the ways in which the
209 Community Foundation grant will be able to assist is sort of help us figure out what we
210 need to know, and the information we need to have so we can start tackling some of these
211 issues. Councilman Carn?

212

213 Mr. James: Great question.

214

215 Councilman Carn: Thank you, Mr. CEO. Great to hear from you, great to see you coming
216 out. We're very interested in this, you know. We were literally just conversating about
217 ways to expand and inclusion and economic opportunities for residents. I'm looking at
218 packet page 15, and it talks about cities implementing economic inclusion, strategies that
219 close racial economic equity gaps, expanding economic opportunities for residents and

220 businesses. We often talk about expanding opportunities for residents. One of the big
221 issues I've been looking at is trying to expand opportunities for residents via the airport,
222 which just happens to be the largest employer in the state. It's my opinion, this city should
223 have near zero unemployment, if we put our eggs in the right basket and prioritize some
224 things along those lines. So I've got several suggestions on how we can implement things
225 and make it better. Purchasing and procurement, I think we can do better in terms of
226 minority participation, obviously, female business enterprise participation. We've been
227 making some progress on it; we have, but I think we've got a ways to go. A big issue I
228 think is getting the word out in those socioeconomic corridors that we're missing. And I
229 get that from so many disadvantage business outfits. We didn't know about these bids
230 coming out. We weren't aware of these coming out.

231
232 So how can we spread the word? I remember one year I expanded the distribution of our
233 notices, not only to our city legal organ, but to the Atlanta Voice, which was a large black
234 newspaper with circulation in other communities that didn't know anything about the South
235 Fulton Neighbor newspaper, for instance. The online stuff, I think we can expand that a bit
236 more. We've got our website, but we also have -- we got Facebook, I think, and what's the
237 other one?

238
239 Mayor Motley Broom: Instagram.
240

241 Councilman Carn: Instagram. And putting out that we have bids out. We're looking for
242 opportunities out here. There's some other things that we can do. Now, we had internships
243 where the Council and Mayor had interns at one point. I don't know what happened to that.
244 Do we still have the interns, city manager?

245
246 Mr. Myers: Yes.
247

248 Councilman Carn: I certainly wasn't aware.
249

250 Councilman Clay. I had one go through it last summer.
251

252 Mr. Myers: Yes, sir, we still got interns, but haven't gotten anybody that's applied.
253

254 Councilman Carn: Well, I wasn't aware that we still had them, so that's something we need
255 to be informed of. I'm glad we still have them. I certainly will be getting an intern. One of
256 big initiatives I did when I first got into office was, I hosted our first citywide 'how to do
257 business in College Park. And last year, I mentioned this to the Council and Mayor that I
258 wanted to do another one. Now, this is an event where we did it at the convention center.
259 It didn't cost much money at all, maybe a couple of thousand dollars. We had a pretty big
260 turnout, a couple of hundred people that came out. And the way we organized it, city
261 manager -- we did it through the city manager's office, and we picked a night. Our
262 department heads would be there, and they would speak to individual departments and the
263 type of partnerships procurement purchases that they buy regularly and the types of things
264 that they're looking for. Purchasing was a big part of this project. And they walked

265 everyone through the steps that, you know, the basic steps to take. There were so many
266 businesses that were unaware that they can actually do business with the government. And
267 that was probably one of the most startling things to a lot of these business. But we haven't
268 had one of these in literally over a decade. I would like to do one this year. I'm going to
269 say that again, y'all. I would like to do one this year. So, Jackson, maybe at the next
270 council meeting, I want to put it on the agenda. It's not a complicated event. But I'd like to
271 partner with your organization while we host it at the convention center, which is the last
272 place we hosted it at. And if really want to do some things to kind of get the ball rolling
273 with this, I think we can, if there is an interest in actually doing what we're talking about,
274 which means, inclusion, and spreading the diversity and making sure we expand economic
275 opportunities for residents and businesses like it says here. A couple of other questions I
276 have real quick. The group of cities, the SCEI grants. Now, I was given an invitation for a
277 Zoom meeting. Were you on that event, a Zoom, last week?
278

279 Mr. James: Last week Zoom?

280

281 Councilman Carn: Yes. SCEI Zoom.

282

283 Mr. James: It may have been a deepening bench call. Our region typically hosts those.
284 I'm not sure if it was last week.

285

286 Councilman Carn: Mayor, were you on that call?

287

288 Mayor Motley Broom: I was not.

289

290 Mr. James: And that's really more of cohort that has Michelle, Tasha, and we've had some
291 really good conversations with Mr. Hood, hopefully, we can nudge Mr. Hood in that space.
292 I think it was more of a staff driven conversation.

293

294 Councilman Carn: Yeah, I did see that come across my calendar, and the Community
295 Foundation grant. So that was the Together ATL, the \$30,000 grant?

296

297 Mr. James: Yes, sir.

298

299 Councilman Carn: Were we awarded that?

300

301 Mr. James: Well, the alliance, technically, was awarded the grant. And we're going to
302 exclusively make sure that a hundred percent of it goes to College Park.

303

304 Councilman Carn: Well, at the next council meeting, like I said, I'm hoping that we're
305 willing to put together another, how to do business. If we are, I'd like them to be a partner
306 with us, if there's no objection to that, if we want to do it.

307

308 Mayor Motley Broom: I think Mr. Moody has actually been doing those events, has done
309 multiple events, in conjunction with East Point and others. And they have been well

310 attended, so I don't think it's factually accurate to say that nothing's happened in the last
311 decade in that regard. If there's an opportunity to build upon that, I think that's a great idea.
312 But things have been happening. And Mr. Moody can talk a little bit more about that at
313 some other point. But --

314
315 Councilman Carn: That's a good deal.

316
317 Mayor Motley Broom: It has actually been happening.

318
319 Councilman Carn: Well, let's make sure we bid on that. I'd like to do one for this spring.
320 I'd like to do a large event at the convention center. Mr. Moody, I don't know how many
321 people you had at that event. The residents, local residents, get word of that? And when
322 was the last one?

323
324 Mr. Moody: If we're going to host one locally, we would need to publish to the website
325 internally, so the residents would know of an event in the city. However, East Point does
326 put out bulletins. Hapeville, and other sister cities that I participate with in these ventures,
327 we do put out postings. And it's been free for them. I've hosted mine here, had a charity
328 bonding company discuss things. East Point has had an insurance company, so we host
329 them. It's just a matter of them showing up.

330
331 Councilman Carn: Well, that's good to know. The only issue is, none of our local
332 residents knew about it. And some of our businesses and vendors may not have been
333 aware. But I think I'd like to do another one. I want to put one together, if there is an
334 interest in putting one together. And I can sit down and talk to you about the way we did it
335 before. We had a pretty impressive turnout of folks. And throughout that year, and
336 ongoing, a few folks got contracts with the city that they didn't know they had an
337 opportunity for. And I think that's probably the most important part of it.
338 So I'd like us to do one locally in the city, specifically, for how to do business with College
339 Park. So let's work on that.

340
341 Mr. Moody: I will get with Mercedes to find out what the availability is and reach out to a
342 few to come host a few workshops, if possible.

343
344 Councilman Carn: Sounds like a plan.

345
346 Mayor Motley Broom: Anything else, sir?

347 Councilman Carn: That's it for now.

348
349 Mayor Motley Broom: Councilman Allen?

350
351 Councilman Allen: Okay. Thank you for coming out with a presentation. It's always good
352 to see you. You make us think a little bit. You make us look deep and look at what we're
353 doing and ways to change, and that's always a good thing. So I appreciate it. I love seeing
354 your smiling face out there and you talk so eloquent. But, anyway, thank you very much

355 for coming.

356

357 Mr. James: Thank you councilman so much.

358

359 Mayor Motley Broom: Councilman Gay?

360

361 Councilman Gay: I don't have any comments.

362 Mayor Motley Broom: Well, thank you so much for being here, Mr. James, looking

363 forward to continuing the work and we will keep everyone updated. So thank you so

364 much.

365

366 Mr. James: Thank you. I have a special plug to the ARC who's coming up next.

367

368 **2. Presentation regarding Housing Issues by John Hunt, Founder & President of**
369 **MarketNsight.**

370

371 Mayor Motley Broom: We all love the ARC. Item number 2, regional growth

372 opportunities and focus on the IJA grants. This presentation is made by Mr. Mike

373 Alexander of the Atlanta Regional Commission. Good evening, Mr. Alexander, how are

374 you?

375

376 Mr. Alexander: Good evening, everyone. I could not be happier to be here today in

377 College Park. It's great to be out and back on the road. I'm going to spend about 10

378 minutes with you today, going through just a few slides to highlight some of the things

379 we're thinking at the ARC, some things we think all of our communities, hopefully, are

380 starting to think about in a real way. And, again, as always, we are so happy about the

381 bridge and that it's under construction. John Orr, Anna Roach, our executive director are

382 just cheering you on with the bridge and we're really happy we could be a partner on that,

383 and all the other thing we do for you as one of our communities in the core planning area.

384 For those of you that don't know anything about the ARC, we are a creature of local

385 governments. Our board is made of the chairs of each of 11 counties that are the core part

386 of the regional commission, and at least one, almost elected mayor, that's elected by the

387 other Mayors to serve on the ARC board. So you've got a total membership of 41 elected

388 officials, and 15 citizen members in our core planning area, and of course we do a lot.

389 There's almost no other regional commission that has a breath of policy function. And I

390 just put those up there to show you the range. But I made this next slide a few days ago.

391 Two key areas where we focus on communities, is community development and

392 transportation planning. That's where we get to provide federal funding for the bridge here

393 in College Park. But community development is the heart of how we engage our cities and

394 our counties. So this is just a breath of programs. Many of you heard of the liveable

395 centers initiative over a 20-year investment in communities across our region.

396

397 But I hope you take time to look at this in more detail. Leadership programs, right, for not

398 just us, as adults, but young people, like the MARC program. And, of course, we do, and

399 are mandated under state law to do comprehensive plans for our local governments, and

400 lots of other outreach, like the community development assistance program where we've
401 done over ten studies in the South Fulton area, specifically, to support communities here, as
402 they try to grow economically. So we're always available. We're always working on data.
403 You said data earlier that is our DNA, if you know us. The regional housing strategies is
404 another example of us taking big data and turning it into information that is not one size fits
405 all, but actually is designed so that any community can use it. We're doing a lot more in
406 the housing space, and I'll talk about that just a second.

407
408 Transportation planning, again, is at the heart of what we've been doing. We've been doing
409 that for over 50 years, functionally, at the ARC. Just an example of some of the core
410 studies we do, including that regional transportation plan. The programming in that study
411 now is valued at over a hundred and seventy-three billion dollars. All the local, state,
412 federal investment within that 20-county planning area, we really, really are with you,
413 almost every day. Recalculating the cost of projects and making sure all the budgets are
414 aligned. But doing programs like the community, you know, our comprehensive
415 transportation planning program. Every local government county has been funded to do
416 their own studies, which makes us better at building things long-term. And, of course, we
417 couldn't go without the data. I know you can see this. We're going to try to hit play here in
418 just a second, because I do want to talk about growth. So this is the county, and the city of
419 Atlanta. City of Atlanta is in red; that's new for me. Both actually are populations. The
420 year is 1900. I'm going click it and we'll see if it goes. If not, I'm going to get a little staff
421 support on this, but you can see it. So in the earlier 1900s, Atlanta's growing. Fulton, that
422 total for Fulton includes the city of Atlanta. And then after World War II, the story is
423 going to become a very suburban story. So I know after World War II, DeKalb County
424 really started deploying a water system. And, of course, that's the first way to suburban
425 growth.

426
427 And then Cobb County got jealous, and so they took off, and here comes Gwinnett County.
428 Look at city of Atlanta, though, that's the period where the city was shrinking. And see
429 how the bubble is going back. It's literally getting smaller. Gwinnett's passing Cobb and
430 Dekalb, and it's becoming Fulton and Gwinnett. But now look at the city of Atlanta again.
431 See how the city is starting to grow? And now we're into the forecast. And this is what
432 we're currently working on. And one of the other reasons I'm here tonight is to talk about
433 those long-range forecasts, because we're starting to update that big regional transportation
434 plan. So we'll be doing a lot of meetings. You're one of the first communities that I've
435 reached out to come talk a little bit about that, to get some feedback from you as we hone
436 this message about what that future looks like for our counties; right. And so, this is also
437 brand-new. It's still in draft form -- the next slide -- these are our new regional forecast.
438 So for that 21-county area, we expect us to add almost 2 million people. And so, that's,
439 again, very strong growth. Many metros now in the United States are not growing in
440 population. We have been at least 4th in that population chamber in the last 22 years. We
441 expect that to continue. What does that really mean? Well, that's going to put a continued
442 demand on infrastructure. We're going to have to build more bridges. We're going to have
443 to continue to pave our roads. How are we going to meet that challenge at this economic
444 opportunity represented on this slide?

445 And so, housing has become a big issue. And I do want you to look at the chart. I made
446 the chart, made the chart myself. I'm proud of my chart making capabilities. It's a
447 beautiful chart, it's a beautiful chart. But what it really shows you is the number of permits
448 by decade normalized by the population for that decade, so per 100,000 people. So if you
449 look at the 60s and then the 70s and the 80s, that share building permit is growing. And
450 think about the growth pattern of Metro Atlanta. 1990 was still high, came down a little
451 bit. Then we had the boom of the 2000s, which came to an abrupt end. You may be
452 remembering that.

453
454 So that was really almost a peek for us. And then the previous decade, we just didn't build
455 houses. We didn't build houses at near the rates in the previous decades. It's really about
456 the great recession, and it's had a huge impact on housing price; right. And we've got all
457 these people continuing to migrate here, because we're so economically strong, but we have
458 not been building houses at the rates we did in previous decades, and that's why we're
459 seeing these big price increase. If you have the time, as my wife pointed out to me, before I
460 came down here tonight, there are 252 slides in this deck. So there's lots of additional
461 information about housing price in there; some special maps we made. I think you'll find it
462 fascinating. Get with the staff and get that deck and be fascinated about it. But it's coming
463 down to this, housing is the new economic development; right? Addressing it has to
464 happen if we're going to continue to grow -- next slide -- and so, we're always thinking
465 about commute times to work. This is another map I made just to show you this general
466 pattern; right. Metro Atlanta comparing other metros. The BMT, per household on an
467 annual basis. There really isn't another metro that drives as much as Metro Atlanta. That's
468 what this map is showing -- is those long travel times. So housing price and transportation
469 costs, we're a very expensive place, if you put those two things together. And so, that's at
470 the core of really what we're thinking about for the transportation plan update, plus
471 workforce. So you've already had some conversations tonight about workforce. And I'm
472 going to try to go to the next slide.

473
474 And so what happened? Well, if you're transportation planning nerds like ARC, you think
475 a lot about federal reauthorizations, and we got a new bill, IJA. And it basically doubled
476 the core spending for transportation. So lots of population growth here. More spending
477 from the federal government. Almost everybody in our local government is investing in
478 themselves through SPLOST. So we're spending money on transportation, but we're going
479 to have to spend more than the federal government. This is a [inaudible] slide. I know
480 there's a lot of information here. And I keep it, because you've got to understand the breath
481 of programs that are available -- next slide -- we want to help. That's why I'm here, lots of
482 growth, and a lot more discretionary federal programs, discretionary federal programs. So
483 we're working on developing our long-range plan that'll be adopted next January.

484
485 There's also new discretionary federal programs that we're learning about ourselves and
486 trying to program. And so, we're really starting to think about that with this next project
487 solicitation that we're going to be doing this year. And, of course, how we're going to
488 support our local governments for support letters. So let's go to the next slide, we're going
489 to break this down. So just a couple of days ago, the safe streets were all programmed. I

490 know in the back you can't read this. But that highlighted language is language we helped
491 provide to Doraville when they applied for a safe streets for all action grants. They got that
492 grant. And lots of communities across the state of Georgia got that money. That's
493 discretionary money. That's the big win for us, when additional money comes, it would not
494 otherwise come by formula. That's where we're really happy. So you can see some of the
495 places that got those action studies. You do the action study; more money is going to be
496 available.

497
498 So when you hear that the senator is talking about the 30 million dollar grant the city got,
499 that's implementation funds. So do the planning study, get the implementation funds. But
500 we want College Park and all of our communities to participate in these programs. And we
501 want to help you with those core data needs that might be a bit of a stretch. Next slide --
502 got just a couple more. Critically, you've already been talking about it, workforce, and
503 equity, and resilience, are at the heart of what the federal government wants us to be
504 working on. And you'll feel us in our data and information resources for our communities
505 focused on that. That's what you need to really understand -- next slide --

506 And here's the thing, with these large discretionary programs, a hundred and fifty billion
507 dollars of additional discretionary programs that you've got to apply for is a rolling
508 schedule. And so, at our last board meeting, someone asked NOFO; right, notice of
509 funding opportunity. It's your new favorite acronym.

510
511 And so, we're relentless about updating our core website for local governments, for the
512 staff in particular, so they can see the scheduling tempo of when these grants are going to
513 be coming out. You need to be ping-pong us, our staff, to really be focused on us.

514 And so, we've got an application support model that we're working on for the first time
515 ever. My boss, Anna Roach, has put money in the budget to hire a grant writer; right. We
516 have great planners at the ARC, we don't have anyone on our budget that is solely
517 dedicated to grant writing. Because we're mostly paid with federal transportation dollars.

518 So we're working on that, working on coordinating all these processes. This is classic ARC
519 slide work right here. It's not pretty, but if you ask a technical transportation planner, give
520 me a list of all the programs the city ought to apply for, he'll give you back an Excel sheet.
521 So I put it in here just to show you the range of programs that are available to you that we
522 think at the heart of this program, trying to pull down from the 230.

523
524 I think I've got just a couple more slides. All right. So don't call me. That's my joke. The
525 Mayor has already heard that joke, call John Orr, call David Hanes. They're the people that
526 actually know what they're doing, I'm just a front guy on this one. But the point is, there's a
527 lot of us that you want you to succeed. And if we can find other ways to get that. The
528 name of the game is going to be match. But if you're a community that has areas of
529 persistent poverty under those federal designations, the match can be less. It's gone from 20
530 to 10 percent. That's something as policy leaders we've been focused on trying to see some
531 relief for communities where, maybe, it's a little harder to make those match requirements.
532 So there's going to be some areas across the region where that's going to be available, less
533 of a match, and John Orr and David are experts on that.

534

535 Next slide -- real quickly, always, livable centers [inaudible] initiatives, CDAP. These
536 programs roll too. We're going to be taking those applications as well. If you want more
537 information about that, again, we're always here. If you're interested in our Regional
538 Leadership Institute, those applications are going to open in just a few days, and they'll be
539 due by March 13th. So I'm really excited about everything we have going on. But, again, I
540 hope you call us. Doesn't matter what you call us, just call us, right, if you know that Mae
541 West joke, because we want to make sure everybody's got the resources, they need to pull
542 this money into our regional economy and help people. That's what this is about at the end
543 of day. So thank you for your time. Did I do all right on time, Mayor?

544

545 Mayor Motley Broom: You're great on time, Mr. Alexander. Thank you so much. We'll
546 start with Councilman Clay.

547

548 Councilman Clay: Thank you for coming.

549

550 Mr. Alexander: Happy to be here.

551

552 Councilman Clay: And thank you for all the assistance you guys have given us so far. I
553 mean, I don't know where we would be, as a region, if we didn't have this incredible
554 cooperative event interaction that you guys are responsible for making happen. There are a
555 couple of things that I want to talk about. One, you're obviously very aware of our Six
556 West program here, our project, our 300 plus acres.

557

558 Mr. Alexander: There's somebody at the house always tells me she can't talk about it in
559 any detail.

560

561 Councilman Clay: Some people are given assignments, you know, to do certain things. But
562 seriously, I'm very concerned, I think we all are very concerned about medical support
563 within the region. And we've lost an important trauma center. We have 300 plus acres
564 down here. And we have excellent transportation connectivity, and we're very interested in
565 populating that 300 plus acres. So are there plans in place to address the important need to
566 get people to Urgent Care quickly, which you can't do readily through the downtown
567 connector, and what have you. We really need something on the south side. And I think
568 we're a good candidate for it. I think Six West is a good candidate for it. But is there a
569 planning in place to address that need?

570

571 Mr. Alexander: You know, I'd like to tell you there was more planning in place, but I think
572 this is an ongoing struggle that has been a part of my career at the ARC, truthfully, the
573 whole time. My dad spent a lot of time down at Southern Regional. And so, I understand
574 maybe at a personal level, these challenges about, literally, medical supply system for
575 receiving medical care and how challenging it can be. We've done a little bit of work over
576 the years with some of the hospital systems on the data side to understand these tensions
577 they have built into their markets. And some of you probably know this, you know.
578 Having a percentage that's pretty high of people that are insured matters a lot. And in those
579 cases where communities don't have that share, then I think you'll be in a place where you

580 got a system like Grady, where the public sector, literally, the local government is
581 providing a lot of additional support into those systems.

582
583 And it's still, I think, we all recognize we want the system to be more than it is right now.
584 As a regional planning agency, I wish I had a better answer for you. And it's something,
585 truthfully, Anna Roach, in her first year, has spent a lot of time talking to us as a staff about
586 how we can help on this, because we recognize that this is very much a challenge for us
587 long-term. So I just want to acknowledge what you're saying fundamentally. I think we
588 recognize this. And it's something I will take back to the ARC and say, this is what I
589 heard. This is where we need to be doing more. And I wish I had a better answer than I
590 do.

591
592 Councilman Clay: And I do too. But I understand that it's a general problem. And the
593 reason I asked the question, because I can't think of anybody in a better position than you,
594 who are aware of, particularly, the transportation needs, and the time delay that we have.
595 And the traffic problem is not getting a whole lot better.

596
597 Mr. Alexander: You know Council member, if I can pull back the curtain a little bit, I was
598 with the transportation planning staff today at lunch and they asked me, well, what's really
599 at the top of your mind? I said, well, this planning -- and the Mayor has seen these slides is
600 going to have a permanent large older population for the first time in its history. This is a
601 permanent state. And to be honest, us living longer, that's a great thing. But as a
602 household, some other people in this room understand what a challenge is when someone
603 can no longer drive, never mind the emergency situation. But what it means for mobility
604 when you're not able to drive. And that is something we have spent a lot of time through
605 our aging and independent services, trying to be good in that space to get people to
606 understand that survey work. Where most people just assume somebody else can drive
607 them when they can no longer drive. Well, you know, that's going to be much, much
608 harder for us as the baby boomers and some of those Gen-X finally starting to hit those age
609 groups. And finding those people that can drive, it's going to be a huge challenge.

610
611 So I think we're very familiar with that, and that is a core planning objective, trying to
612 make sure we're building a transportation system that provides us resources. But it's got to
613 scale in a different way over the next 20 years; right. Because that demand is only going to
614 increase. You outlive your ability to drive by 7 to 10 years, typically. So what does that
615 mean for you, really, when most of our communities in the U.S., you truly are auto
616 dependent, right, to get the core services.

617
618 Councilman Clay: That's a perfect lead into my next question.

619
620 Mr. Alexander: You scare me about the next question. You're building on me but thank
621 you.

622
623 Councilman Clay: I've been involved for the last, I guess, about the last year only, in
624 personal rapid transit. And I've been off on a couple of trips, maybe you've been on some

625 trips, as well, not with me that I can recall.

626

627 Mr. Alexander: No.

628

629 Councilman Clay: In any event, there is, I believe, a strong case for PRT, six person pods,
630 not drivable -- I think we've come a long way in automobiles. They drive themselves, but I
631 think we've got a way to go. But part of the actual regulated certified transportation like
632 PRT, whether it be on rails, or whether it be on guideways, or whether it be on, I don't
633 know, sensors upon cables under the street, that's a way of getting transportation to exactly
634 the people that you're talking about. And I would hope that -- and one of the things we
635 talked about the possibility even of having something in College Park. And at least from a
636 test point, or a pilot, or something like that, but a workable pilot. And I would hope that
637 you guys continue. I know you're involved in it. And I would hope that you will continue
638 to support that and emphasize it, because I think it's exactly the answer to what you're
639 postulating. I may not want to own my own self-driving car, even if there is one. But it
640 would be nice to have a pod come on demand in front of my house and allow me to
641 transport myself, my wife, somewhere we want to go.

642

643 Mr. Alexander: I couldn't agree more. I think on demand is going to be critical for us to
644 succeed on this. Because fixed routes are going to need to be flexible to meet the patterns
645 of housing developments, especially, in Metro Atlanta. That was kind of a planner answer,
646 and I apologize for that. But truthfully, I was riding and studying autonomous vehicles last
647 week. So the technology has improved dramatically. We've got a little ahead of ourselves
648 on the autonomous vehicles. I would like to say that I didn't fall for it, but I fell pretty hard
649 for it, and I'm recovering. I'm an autonomous vehicle advocate. But the shuttles are, I
650 think, they're there truthfully; I don't want to mislead anyone. But mobile I-technology
651 coming out is real. It's really going to be at the heart of it. And those systems are robust
652 now. You will see, when you hear Mobileye is a vehicle, they're serious about that. And
653 so, with an existing road network and those systems, I think we'll start to see some of what
654 you're talking -- on demand services.

655

656 Councilman Clay: I won't take any more of your time.

657

658 Mr. Alexander: No, I'm happy -- I don't want to take too much of your time is important.

659

660 Mayor Motley Broom: Councilman Carn?

661

662 Councilman Carn: We appreciate you coming out. Obviously, as always, great partner.
663 When Mr. Hooker was in, we used to talk all the time. He actually invited me to serve on
664 one of the subcommittees quite a few years back. Ms. Anna, who was our number 2 at
665 Fulton County when I was county commissioner, excellent choice.

666

667 Mr. Alexander: I've had two great bosses.

668

669 Councilman Carn: I still got one big boss at the end of the day. A couple of things, we also

670 look at, the housing issue, it's everywhere. And it's a big problem everywhere. It hampers
671 a lot of our businesses. You can go into College Park, Hapeville, East Point, and you may
672 go into a restaurant and you'll see a line outside of the door. But on the inside, you can see
673 they're multiple tables sitting empty, due to insufficient staff, which doesn't make a lot of
674 sense. A line outside the door and empty tables and, you know, I mean, the mystery is
675 pretty simple there, you know. Our local workers, they just simply cannot afford a decent
676 place to live close to these jobs. So it's a really crucial issue in terms of not just housing,
677 but business enterprise, in general. It's something, you all have like dozens of committees
678 over there. I definitely -- I haven't sat in on a meeting lately downtown. I understand you
679 got one on the 8th on your calendar here. We want to do more along those lines, in terms
680 of workforce housing, affordable housing. We have been working on revamping our
681 apartment communities and changing the guidelines and contours of them. I think we can
682 definitely step things up in that area. I want us to become an airport driver for housing.
683 And there's no reason why, you know, College Park should be full of airport employees.
684 We just got some issues we got to work on and make some tweaks and changes in codes
685 and ordinances, and so and so forth to get up to that point. I'd like to get a copy of this
686 presentation. That was a great presentation. The little balls moving and going up; that was
687 something.

688
689 Mr. Alexander: It's a gimmick, you know. I tried to hook you a little bit. I won't lie.
690 That's how I convey information.

691
692 Councilman Carn: It keeps it from being the same boring presentation. We've been
693 through hundreds of those. That was interesting. And all the grant possibilities -- do we
694 have a designated grant writer?

695
696 Mr. Myers: He's gone.

697
698 Councilman Carn: I know --

699
700 Mr. Myers: He moved on.

701
702 Councilman Carn: At some point, we try to catch the ones we can catch.

703
704 Mr. Myers: Excuse me, sir, the only thing I can say is, the Atlanta regional commission, I
705 get along so well is, because if they give me money, I spend it. That's the biggest thing.

706
707 Mr. Alexander: This is the biggest part.

708
709 Mr. Myers: That's the key.

710
711 Mr. Alexander: We want those monies used. Jackson and John Orr are great friends. John
712 Orr runs our transportation planning department. So that connection is real and strong.
713 And it's something we're very proud of.

714

715 Councilman Carn: The ones we get, we're going to try not to leave any money on the table.

716

717 Mr. Alexander: Don't leave any money on the table; first role of transportation planning.

718

719 Councilman Carn: The more we can find -- Six West, that's the largest single development
720 project this city has ever initiated. I worry about it a lot, and we hope for the best with it. I
721 think we're making progress with it. I was talking to CEO James about some things that
722 we can do with the CID, you know. At some point, that super structure is going to kind of
723 go into place here over the spring/summer. And one thing I would love to see -- I know
724 this isn't you all directly -- this is a front doorstep to the entire state. Because people that
725 come out of that airport, they're going to paint the state of Georgia by what they see
726 coming out along this corridor, for a good number of folks. I would love to see, by that
727 bridge on both sides, one of those -- you've seen those beautifully geometrically manicured
728 on and off ramps with the landscaping. I would love a miniature version of that on both
729 sides of this bridge, to really kind of beautify that area. And I think, maybe it's something
730 we can do with the CID and GDOT and try to get something along those lines, to really
731 make that really nice.

732

733 Mr. Alexander: I'll take that back home; I promise you that.

734

735 Councilman Carn: We want this campus to be top notch destination go to place outside of
736 I-20. We appreciate the partnership, and if there is anything we can do, you know, feel free
737 to let us know. We're on board 100 percent.

738

739 Mr. Alexander: Appreciate it.

740

741 Councilman Carn: So thank you for coming and keeping us updated.

742

743 Mr. Alexander: Anytime you want us to come back, if you want somebody that can
744 actually give you good intelligent information, we'll find them.

745

746 Councilman Carn: I think you checked that box.

747

748 Mr. Alexander: And if I could --

749

750 Mayor Motley Broom: Jim handed it over to you. So when I asked him to come, he said
751 Michael Alexander can come.

752

753 Mr. Alexander: I wanted to acknowledge Jim Jake which is on our staff, if you can raise
754 your hand. He really spends his time making sure we're coordinated. He put this together
755 with the Mayor. And he does gentleman's work making sure we understand how our
756 communities are doing. He's a big resource for me, truthfully, and to Anna. So he's really
757 why we're here and I can't thank him --

758

759 Councilman Carn: We appreciate you Jim. We need you all. And if you got some of

760 those out of the box projects, run them on up the flagpole right here. We're open minded.
761 We'll take a look at. So thank you so much.

762
763 Mayor Motley Broom: Councilman Allen?

764
765 Councilman Allen: Just thank you very much for coming, great presentation. I'll echo
766 what Councilman Carn said that, you know, we appreciate you volunteering your grant
767 worker for two or three days for us to help us out.

768
769 Mr. Alexander: We're going to work on it.

770
771 Councilman Allen: But I think, you know, one of the main concerns we have here in
772 College Park, and on the whole south side, is the emergency treatment, the hospitals, so
773 just keep that foremost.

774
775 Mr. Alexander: We need to hear that. I need to go back and see what we can do.

776
777 Councilman Allen: You just got to hear it over and over again, because if you've got to be
778 taken by ambulance, and we have to wait for the ambulance to get to College Park and then
779 go to Grady, during traffic, and a person's being treated for a heart attack, or something, I
780 mean, it can mean life or death. So anything we can do to help you along that. Thank you
781 very much for coming. We appreciate your time.

782
783 Mayor Motley Broom: Councilman Gay?

784
785 Councilman Gay: Well, I just had a couple of comments, since we have the opportunity to
786 have you here. A couple of things that I've looked at for years is interstate 20. I know
787 that's not College Park, west of I-20. So I haven't really seen any improvements, other than
788 it being paved all the way from, I guess, from downtown, all the way to Thornton Road.
789 There's nothing happening. The other thing I haven't seen is the exits on our highways, 285,
790 the Old National corridor, the Washington Road corridor, I mean, just compared to other
791 communities, it looks like we've been abandoned, not just infrastructure, but even in
792 beautification. I know Aerotropolis participates in some of the other cities, I get that, but I
793 just wish that ARC would, in its capacity, take a look at those. And then closer to home,
794 Highway 29, Roosevelt Highway from town all the way down to Union City, it's a two-lane
795 road. So those three areas, I just haven't -- I don't know why they're not being part of
796 growth.

797
798 Mr. Alexander: I don't know. Again, I will take that back and talk with staff, talk with our
799 executive director about that. You know, 20 and 285, that's been a program project for a
800 long period of time. The major mobility investment program, if you're familiar with that,
801 really is the largest set of projects in our region's history, when you put them all together.
802 That's a core part of that program is that interchange. And I've truthfully been working on
803 that one a long time. And it will get done. I don't have the timeline on top of mind, but it's
804 something that I'm going to ask John Orr to reach out to you, council member, if that's

805 okay.

806

807 Councilman Gay: Yes, sure.

808

809 Mr. Alexander: Roosevelt Highway is definitely on our radar, as well. We think about that
810 with Marta services, as well, what that might look like long-term. That's been part of the
811 planning. And of course -- we, you know, truthfully, provided the funding for the South
812 Fulton CTP a few years ago, and that's something we were critically trying to focus
813 particularly on, Roosevelt Highway. There's some transit recommendation there. But I
814 hear you on the two-lane side. And what's it going to be long-term. A core question for us,
815 truthfully, to process when we're developing our new regional transportation plan. I
816 promise you that will be a focus. What's going to be happening on core corridors
817 long-term, especially, when you think about, we need more housing, more transit. Those
818 corridors need to be something we're spending a lot of time thinking about and a plug for
819 Shannon James who jump up and down about Tara Boulevard. Tara Boulevard truly is a
820 resource for the whole state, and we're doing some additional livable centers initiative work
821 there. But it's all part of this system; right. The way we're going to work on Tara
822 Boulevard should become a foundation for future studies and the way we do engagement. I
823 know that's a lot of planning but it matters a lot to us, as a former Clayton County zoning
824 administrator for four years, I think a lot about Clayton. It's all part of the systems. I'm
825 glad you're talking about I-20, because it matters to you, as well. Thank you.

826

827 Councilman Gay: Thank you.

828

829 Mayor Motley Broom: Thank you so much. We appreciate it.

830

831 **3. Discussion of the Consent Agenda**

832 **a.** Consideration of and action on a request for approval to purchase Electric Vehicle
833 Charging Stations for the GICC to add another level of service for customers and
834 clients by providing electric vehicle (EV) charging stations.

835

836 Mayor Motley Broom: So now we're moving on to our consent agenda. Mr. Richardson is
837 up first. Questions for him regarding electric vehicle charging stations for the Georgia
838 International Convention Center. Any questions for Mr. Richardson?

839

840 Councilman Clay: I have a couple, I think. You answered part of it. The chargers that
841 we're putting in, I'm comfortable with the contract; you got back on that. Just capability
842 the -- is there a base level charger in there, the level 2 chargers, will they charge everything
843 that we know of, basically, on the road?

844

845 Mr. Richardson: I mean they don't do the quick charge, but yes, they will. I think they will
846 charge anything -- even Tesla's have an adapter where they can pull up and charge.

847

848 Councilman Clay: And I think that's all I had on your item.

849

850 Mayor Motley Broom: Councilman Carn?
851
852 Councilman Carn: I know we talked a day or two ago about these. So they're completely
853 responsible for these things, upkeep and maintain, and the insurance and everything?
854
855 Mr. Richardson: Yeah, really, there's no insurance on them. It's just maintenance. They're
856 under warranty for a few years, but otherwise, there's not a lot of maintenance to them.
857
858 Councilman Carn: So if somebody backs into one after a game, this is not us; right?
859
860 Mr. Richardson: Well, I mean, I guess it would be our property insurance that would take
861 care of that; yeah.
862
863 Councilman Carn: All right. I think we need them. They're really expensive. I'd like to
864 see more of them. I know I talked to you, there were some groups in an organization I
865 want you to look at that they have interest in putting these throughout the city, different
866 areas, possibly, and see if there's anything there; that we don't have to pay for.
867
868 Mr. Richardson: Right.
869
870 Councilman Carn: So I'd like to look at that. Is this something that we can market, that the
871 DMO, could market as an attraction or, I mean, as an extra amenity or something?
872
873 Mr. Richardson: I think that's just the way every [inaudible] going to be doing this -- the
874 vehicles are coming. I've just got to be ready for them. They need to be planning where
875 they're going to be putting chargers up and down the interstate, major highways. Those
876 are coming too.
877
878 Councilman Carn: I mean, I see all the Tesla chargers at the Target at the Marketplace and
879 it's full a lot of the time. But it's, you know, an attraction, to keep letting people shop, they
880 charge and now they're spending money. So I get the idea.
881
882 Mr. Richardson: Yeah, I've applied for Tesla three times, I didn't get a response, but I'll
883 keep on it.
884
885 Councilman Carn: So you have to have the adapter to charge.
886
887 Mr. Richardson: It's Tesla only. And I think they have like a membership where they -- so
888 that would be -- we would not own them, of course. We'd get some kind of revenue out of
889 it, but that would be mainly just the Tesla.
890
891 Councilman Carn: But the ones we're getting, the Tesla's adapter would work?
892
893 Mr. Richardson: That's right.
894

895 Councilman Carn: That's what I thought. Because I know normally you don't -- the Tesla
896 owners can get the adapter.

897
898 Mr. Richardson: I think when you get a vehicle, you get a backup adapter.

899
900 Councilman Carn: Comes with it?

901
902 Mr. Richardson: Yeah.

903
904 Councilman Carn: Good to know they can charge there too. How did we get to use the
905 jump there? I mean, I saw, literally, the leaves were over the park.

906
907 Mr. Richardson: They're being used. Our last 30-days been used 14 times, mainly during
908 events. This is not chargers that people go ride down the road, they got to come inside the
909 gate to an event to use it.

910
911 Councilman Carn: All right.

912
913 Mayor Motley Broom: Councilman Allen, any questions?

914
915 Councilman Allen: You answered my questions earlier. I just want to mention that, as we
916 develop Six West, we need to be mindful of these chargers, as well.

917
918 Mr. Richardson: We'll have them [inaudible].

919
920 Mayor Motley Broom: Councilman Gay, any questions?

921
922 Councilman Gay: Not on this consideration, but is it a possibility to have these electric
923 stations in our parks?

924
925 Mr. Richardson: Yeah, we can. Typically, you start out with a big parking lot, put them in
926 there to start with. But, yeah, we can put them in the parks too.

927
928 Mayor Motley Broom: All right. Thank you, Mr. Richardson.

929
930 **b. Consideration of and action on bids received for the GICC/ARENA campus**
931 **digital wayfinding sign project.**

932
933 Mayor Motley Broom: Next item is questions for Ms. Miller on bids received for digital
934 wayfinding sign project. Councilman Clay?

935
936 Councilman Clay: I have one area of focus, and that was the idea the contractors shall be in
937 the scope of services -- let me be clear -- in the scope of work, we said the contractors shall
938 furnish all labor, equipment transportation, and insurance incidentals and other needed
939 items, perform all work for the signage removal and installation service at the GICC, and

940 Arena, as outlined in this request for proposal. But then, when you go back to the
941 individual group that got the bid, there are things in there, in the notes section, that say, for
942 example, wall sign, RNLA will connect the electric, make the connection, if it's within 6
943 feet. But as you go through these notes, you will see that there are a lot of exceptions in the
944 notes that the contractor is not doing everything; that there are some places where other
945 items are supposed to be done, like the connection box is not within 6 feet, et cetera, et
946 cetera. So my question is, how do we know what the real cost of this is, if the notes don't
947 reflect what was in the RFP at the request?

948
949 Mr. Moody: Now, nothing would be electrical that's going to be replacing what's existing.

950
951 Councilman Clay: Pardon?

952
953 Mr. Moody: This will not be anything electrical. That was an optional piece, just to look
954 at cost if they wanted to go electrical with the signage. They're strictly replacing exactly
955 what's there with a refreshed version.

956
957 Councilman Clay: With a what?

958
959 Mr. Moody: Refreshed signage of the exterior.

960
961 Councilman Clay: So why do these notes refer to electrical?

962
963 Mr. Moody: That was something we just put in there as an option. One vendor did ask if
964 we wanted these signs electric, neon glowing, the whole thing --

965
966 Councilman Clay: So none of these are electric?

967
968 Mr. Moody: No, nothing's electric.

969
970 Councilman Clay: Okay. I'm done.

971
972 Mayor Motley Broom: Councilman Carn?

973
974 Councilman Carn: And I talked about it earlier a little bit here. I see some of the items,
975 repurpose, repurpose. Are they basically taking the metal signs that we have, stripping
976 them down, and just basically putting new vinyl on them? Is that kind of --

977
978 Ms. Miller: No. A lot of those signs are faded. A lot of those signs don't have paint on
979 them anymore. Some of them have been hit. They've been bent. So signages that we have
980 now are the ones they had originally with the building. So a lot of them need to be redone.
981 Some of them, they're going to try to strip down if they're reusable, but most of them we're
982 going to have to replace.

983
984 Councilman Carn: So did they basically bid on the percentage of signs that they have to

985 pull out the ground, because they're wrecked, and put in new actual metal signs. And then
986 the percentage of signs, they're going to strip down, I guess, prime, whatever they do, and
987 re-vinyl?
988

989 Ms. Miller: We gave them a map of where the signs were going to go and took them on a
990 tour of where the signs are. And they gave us our price based on seeing them and based on
991 doing the tour.
992

993 Councilman Carn: So the repurpose, repurpose stuff, that's -- I guess, what does that
994 means, because I assume that meant, taking some of the older signs and refurbishing those.
995 Is that kind of what that part is?
996

997 Ms. Miller: Correct. But it was done based on the map that we gave them of where the
998 signs were. So they were able to walk the site, look at the signs, see what we need, and
999 also add any additional signage.
1000

1001 Councilman Carn: A couple of months we talked about the size of the lettering and
1002 maximizing that real estate. If we're going to buy new stuff, we want to make it as legible
1003 as possible.
1004

1005 Ms. Miller: Correct.
1006

1007 Councilman Carn: So it just seems like this is an unbelievable expense for signage, but I
1008 mean, you got to have it, like you said. We want people to be able find their way around.
1009 It's expensive to get directions.
1010

1011 Mayor Motley Broom: Councilman Allen?
1012

1013 Councilman Allen: I can't believe it's been since 2003 since we've --
1014

1015 Ms. Miller: 20 years this year.
1016

1017 Councilman Allen: It's needed very much so, especially, when tourists are coming in and
1018 you have people coming in to talk with you about possible business, you know. We need
1019 to be putting our best foot forward, so it's a budget that I have...
1020

1021 Mayor Motley Broom: Councilman Gay?
1022

1023 Councilman Gay: I don't have any questions.
1024

1025 c. Consideration of and action on bids received for the GICC/ARENA landscaping
1026 services.
1027

1028 Mayor Motley Broom: All right. Thank you, sir. The next one is on landscaping services
1029 for the GICC. Questions for Ms. Miller. Councilman Clay?

1030
1031 Councilman Clay: Mercedes, I apologize if I missed your answer, but I didn't see anything
1032 in the contract for subcontractor payment bond. And we've been burned before when we
1033 didn't have that in the contract. Is it in the contract? Did I miss it?
1034
1035 Ms. Miller: Yes, we did send you an answer that there would be no subcontractors.
1036
1037 Councilman Clay: Pardon?
1038
1039 Ms. Miller: There will be no subcontractors.
1040
1041 Councilman Clay: It allows us for subcontractors in the contract. So what if they bring in
1042 a subcontractor and we don't know about it?
1043
1044 Ms. Miller: They are here. Would you like to bring them up now, or would you like to
1045 wait?
1046
1047 Mayor Motley Broom: I mean, if they can answer questions.
1048
1049 Councilman Carn: Come on up. I got some questions for them too.
1050
1051 Mayor Motley Broom: Good evening, sir. Could you introduce yourself?
1052
1053 Speaker: Art Roman, Pro Cutters Landscape.
1054
1055 Speaker: And Terrell Grant, Pro Cutters Landscape.
1056
1057 Mayor Motley Broom: Councilman Clay's question in regards to subcontractors.
1058 Speaker: We won't be using any subcontractors on the job. We're going to do it in house.
1059
1060 Councilman Clay: If that's true, I mean I'm sure it's true if you're saying it, why can't you
1061 just say that in the contract; that you will not use subcontractors?
1062
1063 Mr. Denmark: It can either say they will not use subcontractors, but it'll be safer to say, to
1064 the extent they do, they'll have a premium performance bond.
1065
1066 Councilman Clay: You guys okay with that?
1067
1068 Speaker: Yes.
1069
1070 Councilman Clay: Okay. Can we clean up the contract?
1071
1072 Mr. Denmark: Yes, sir.
1073
1074 Mayor Motley Broom: Councilman Carn?

1075
1076 Councilman Carn: Mercedes, I asked you about this one, as well. Sounds like good news.
1077 Sounds like a good savings. I'm glad to see we have a minority owned business coming in
1078 and handling some of this work. I'm very proud to see that happening. With that being
1079 said, we expect first class work as always. Mercedes, why was Pro Cutters better than what
1080 we had? That's the question I want to know. I look at things through the campus and --
1081

1082 Ms. Miller: They're actually offering the same services that we had before at a much lower
1083 cost. And for them, they really wanted our business, which we haven't had anybody that
1084 was hungry for our business. So they really wanted our business. And I have been given
1085 the word by these two gentlemen that our building will be the building that they bring
1086 people by as an example of the work they do.
1087

1088 Councilman Carn: I like the sound of that. This year is very important over at the
1089 convention center. I think how that building looks this year, particularly, is going to help
1090 encourage folks and generate more interest in what we're developing across the street.
1091 If they can see a campus, and they know, hey, we can have it looking like this over there.
1092 It's just going to speak well. And I worry about the convention center, probably more than
1093 I should, not just because it's in my district, but when we have big events -- we had one
1094 time, we had the spring of the graduations, seven or eight of them back-to-back over a
1095 weekend or so. And I said to myself, thinking in the back of my head, trying not to
1096 micromanage, because we've got good folks handling it, but sometimes we micromanage.
1097 I mean, what can I say? And I said to myself, aw, man, we got a lot of company coming
1098 that they've never been here before. I wonder if the landscapers did a good sweep up and
1099 clean up before we got all this weekend business in here, even if it wasn't on the schedule,
1100 you know, stuff like that. That's what kind of stuff I wonder about, I worry about. And,
1101 you know, I know you have your own schedules and this, that, and the other. I'm sure y'all
1102 talking to --
1103

1104 Ms. Miller: Councilman Carn, we send our landscapers a ten day, the same as we do with
1105 Mayor Council, so they're aware of any large groups that are coming in. And in the past,
1106 when they knew it was a large group, they would come by. They would blow off the
1107 leaves and clean up everything. But we do send them scheduling of everything.
1108

1109 Councilman Carn: We want to make sure we make a good showing this year, in particular,
1110 when these events come, you know. We just want to make sure y'all on Ps and Qs and I's.
1111 I know Mercedes is going to be on top of it. I like the savings, and glad to have y'all on
1112 board.
1113

1114 Mayor Motley Broom: Councilman Allen?
1115

1116 Councilman Allen: I really don't have any questions. Just the fact that if you don't do a
1117 good job, you've got to deal with that lady right there. I'm sure you'll hear from her, but
1118 that's in the budget, so I've got no problems here.
1119

1120 Mayor Motley Broom: Councilman Gay?

1121

1122 Councilman Gay: Well, congratulations on the bid. I would like to recommend that you
1123 get with our interim public works director. We have a lot of -- spring season coming.
1124 We've got a lot of vacant lots that our economic development has to find contractors. We
1125 have retention ponds that need to be mulched. There's a lot of opportunity. You should
1126 get with our city manager and get the information on those opportunities, as well.

1127

1128 Speaker: Will do.

1129

1130 **d.** Consideration of and action on an agreement with ParkHub as a sole-source
1131 vendor to validate both ParkMobile and Ticketmaster transaction in the amount of
1132 \$38,360 for a 3-year subscription.

1133

1134 Mayor Motley Broom: Thank you very much. The next item is Ms. Miller's, as well. It's
1135 the agreement with ParkHub as a sole source vendor to validate both ParkMobile and
1136 Ticketmaster transactions. Questions, Councilman Clay?

1137

1138 Councilman Clay: Yes. I got my questions answered, I think. But the contract needs to be
1139 changed, I believe, and they're agreeable to do it.

1140

1141 Ms. Miller: We've already changed it.

1142

1143 Councilman Clay: We will own the intellectual property associated with the statistics on
1144 parking. Is that a good way to say it?

1145

1146 Ms. Miller: Yes, sir.

1147

1148 Councilman Clay: And I did not think it appropriate that it be theirs to sell to anybody that
1149 they wanted to, because that gives people insight to what kind of business we're doing, how
1150 much business we're doing, et cetera, et cetera.

1151 And, frankly, I don't feel that that's -- we want that known, for one thing. And for another
1152 thing, if it is going to get sold, we ought to be selling it, not somebody else. So my
1153 question -- this is first one I'm going to ask, this is going to require a contract change. And
1154 the last one that we talked about, contract change, Winston got the message on it; that was
1155 easy. This is, perhaps, less easy. Do we need to drop this off the consent list?

1156

1157 Mayor Motley Broom: I think Ms. Miller said it's already been taken care of.

1158

1159 Ms. Miller: We've already sent a revised contract over to Winston, and also copied you.
1160 And we will own our information.

1161

1162 Councilman Clay: So we have a new contract?

1163

1164 Ms. Miller: Yes, sir.

1165
1166 Councilman Clay: Already written up?
1167
1168 Ms. Miller: Yes, sir.
1169
1170 Councilman Clay: I'm good; okay.
1171
1172 Mayor Motley Broom: Councilman Carn?
1173
1174 Councilman Carn: So Ticketmaster transactions and the parking transactions; I get the
1175 parking transactions. They get the ticket. They go in and they pay when they leave. Is that
1176 -- the Ticketmaster, how does that come into the mix? Are they handling -- are they part of
1177 our Ticketmaster contract?
1178
1179 Ms. Miller: No. You'll pay for your parking on your ticket. You can load cash on it, or
1180 you can pay for your parking. So we would have prepaid parking for people that are
1181 coming in. So that when people come in, they don't even have to stop at the parking booth,
1182 they can just flash their QR code.
1183
1184 Councilman Carn: That's with their concert ticket, or basketball ticket; the parking comes
1185 on that?
1186
1187 Ms. Miller: Uh-huh.
1188
1189 Councilman Carn: Okay. I get it. Thank you. So they can just whiz on through.
1190
1191 Ms. Miller: When I got tickets to the Hawks game, they also give me an opportunity to
1192 buy a parking pass. So I had to buy them. Also, I had a QR code to get into the parking
1193 lot, and then I have a QR code to get into the game.
1194
1195 Councilman Carn: We do that like at the Cobb Arena. My wife and I go and -- well, we
1196 have to print out. We have a key scan for the parking, but it's not attached to the ticket. I
1197 guess that's a big plus there. All right. Okay.
1198
1199 Mayor Motley Broom: Councilman Allen, any questions?
1200
1201 Councilman Allen: Yeah, I like the idea that you can buy your parking at the same time
1202 you buy your tickets. If you buy season tickets, I guess, you can buy a season parking at
1203 the same time?
1204
1205 Ms. Miller: Exactly. And once we get the parking taken care of, then we're working with
1206 Proof in the Pudding, so that you can load food onto it. So if you want \$10 worth of
1207 concessions, or you want \$20, you'll be able to load that on your ticket, as well.
1208
1209 Councilman Allen: That's good money. Thank you very much. I appreciate that.

1210
1211 Mayor Motley Broom: Councilman Gay, any questions? Okay.
1212 Councilman Carn: One other question. So is the cashless thing? It's been going pretty --
1213 no problems with people saying --
1214
1215 Ms. Miller: No problems at all. If somebody has to pay cash, we will take it /but our
1216 general rule is no cash. So we won't inconvenience anybody, but we get very little cash
1217 now.
1218
1219 Councilman Carn: That's good. When we opened that center, I mean, I guess the Arena,
1220 was it cashless from day one?
1221
1222 Ms. Miller: No. We became cashless after Covid.
1223
1224 Councilman Carn: Okay. And the convention center itself is completely cashless, as well?
1225
1226 Ms. Miller: Yes.
1227
1228 Councilman Carn: Is there a difference in sales, cashless, like the convention center is
1229 cashless, is it the same, or is there an increase?
1230
1231 Ms. Miller: It's the same. Most people carry credit cards and don't carry cash now
1232 anyway; it's the same.
1233
1234 e. Consideration of and action on bids received for the WNBA/Atlanta Dream walk-
1235 off ramps required the league.
1236
1237 Mayor Motley Broom: The next one is also Ms. Miller for walk-off ramps. Questions for
1238 Ms. Miller in regard to this issue. Councilman Clay?
1239
1240 Councilman Clay: No question.
1241
1242 Mayor Motley Broom: Councilman Carn?
1243
1244 Councilman Carn: I don't have anything.
1245
1246 Mayor Motley Broom: Councilman Allen?
1247
1248 Councilman Allen: No. That's a regulation.
1249
1250 Mayor Motley Broom: Councilman Gay?
1251
1252 Councilman Gay: No questions.
1253
1254 Mayor Motley Broom: All right. Thank you, Ms. Miller.

1255
1256 Ms. Miller: Thank you.
1257
1258 f. Consideration of and action for authorization to pay the Fulton County Government
1259 Animal Service Invoice for Animal Control Services rendered by the municipality of the
1260 City of College Park in the amount of \$10,957.55.
1261
1262 Mayor Motley Broom: In consideration of an action for authorization to pay Fulton
1263 County government animal service invoice.
1264
1265 Councilman Clay: No questions.
1266
1267 Mayor Motley Broom: Councilman Carn?
1268
1269 Councilman Carn: I know this used to be they would have -- even for a call, it would be
1270 like \$280 or something like that to come out. Is that still the fee?
1271
1272 Mr. Lewis: I think so.
1273
1274 Councilman Carn: Because I always wondered, being that we had our own person, if we
1275 still had to pay, or that our person just couldn't catch every call. I guess for a resident call,
1276 Fulton County animal control, that's when the fee kicks in?
1277
1278 Mr. Lewis: Uh-huh.
1279
1280 Councilman Carn: So my question is, do residents know we have our own animal control
1281 service that they could call instead of Fulton County, maybe save, you know, some of that
1282 money?
1283
1284 Mr. Lewis: Yes, they do.
1285
1286 Councilman Carn: Well, I think we need to get word out a little bit more, maybe just to
1287 make sure people know it, to kind avoid, you know, some of those charges, maybe. I don't
1288 know. Obviously, we need to do this and we need to cover it. At some point, Jackson, I
1289 want to get an update on what we're doing with the animal control services and the
1290 dangerous dogs. I know we talked about a lack of oversight with that. And so, it's a big
1291 issue in the apartment communities, and it's still ongoing. So I wanted to see if we're
1292 making progress with that, registered anything. That's a whole 'nother subject, but at some
1293 point, I want to follow up on that and see if we've made some improvements there. So,
1294 yeah, this is fine, I mean, we've got to pay it.
1295
1296 Mayor Motley Broom: Any questions, Councilman Allen?
1297
1298 Councilman Allen: No questions at all.
1299

1300 Mayor Motley Broom: Any questions Councilman Gay?
1301
1302 Councilman Gay: No questions.
1303
1304 g. Consideration of and action for authorization to purchase a 2023 Ford Pickup - F-250 4x4
1305 from Wade Ford in the amount of \$48,359.00.
1306 h. Consideration of and action for authorization to purchase a 2022 Ford Explorer - 4x4
1307 from Wade Ford in the amount of \$37,565.00.
1308 i. Consideration of and action for authorization to purchase a 2023 Ford - F-250 4x4 and
1309 Service Body from Wade Ford in the amount of \$62,435.02.
1310
1311 Mayor Motley Broom: The next item -- actually, 10I, J, K are all vehicles that are going to
1312 be purchased for the public works department. So let's take those together. If you got
1313 questions on purchase of those vehicles. Councilman Clay?
1314
1315 Councilman Clay: That means I've got to scan three vehicles. I'll tell you in just a second
1316 whether I have any questions. I'm good.
1317
1318 Mayor Motley Broom: All right. Thank you, sir. Councilman Carn?
1319
1320 Councilman Carn: I looked at number 11 here. The truck with the low miles with 50,000
1321 miles. And I said, no, this is a car. That used to be just a vehicle, the director's vehicle;
1322 right?
1323
1324 Mr. Lewis: Yes.
1325
1326 Councilman Carn: Is IT the same one with the College Park logo on this?
1327
1328 Mr. Lewis: Yes.
1329
1330 Councilman Carn: So this is going haywire?
1331
1332 Mr. Lewis: Yes.
1333
1334 Councilman Carn: This seems like it's a lot of low miles. It's not worth trying to fix?
1335
1336 Mr. Lewis: Because it's not a 4 by 4. It's just a regular car, so the director really can't go
1337 on work sites.
1338
1339 Mr. Myers: It's a car. You can't take it off road or anything. The parts are limited.
1340
1341 Councilman Carn: All right. Does that include 13?
1342
1343 Mayor Motley Broom: The three vehicles that are going to be --

1344
1345 Councilman Carn: So not the two sanitation trucks on item 13?
1346
1347 Mayor Motley Broom: The sanitation trucks, I believe, that -- no, that's it.
1348 Councilman Carn: I'm fine with the three.
1349
1350 Mayor Motley Broom: Councilman Allen?
1351
1352 Councilman Allen: I spoke with you earlier today. You answered every single one of my
1353 questions, so thank you very much. I have no questions.
1354
1355 Mayor Motley Broom: Councilman Gay?
1356
1357 Councilman Gay: No questions.
1358
1359 j. Consideration of and action to purchase one (1) CH8000R Container Handler and one (1)
1360 Heil 11 Cubic Yard Mini Rear Loader from Carolina Environmental Systems, Inc. in the
1361 amount of \$329,046.
1362
1363 Mayor Motley Broom: All right. And last item on the consent agenda is an authorization to
1364 purchase 1 CH8000R container handler and one Heil 11 cubic yard mini rear loader from
1365 Carolina Environmental Systems. Questions, Councilman Clay?
1366 Councilman Clay: No questions.
1367
1368 Mayor Motley Broom: Councilman Carn?
1369
1370 Councilman Carn: I thought I saw on the financing, a higher --
1371
1372 Mayor Motley Broom: That's on the main agenda.
1373
1374 Councilman Carn: So that's coming up on the other one.
1375
1376 Mayor Motley Broom: Yes, sir.
1377
1378 Councilman Carn: That was going to be my question with this. I know a council meeting
1379 or two ago, we switched on purchase to a lease. Then it came to us as a lease. This is full
1380 size truck. This is one of the other pieces of equipment that we switched to a lease to last
1381 month, wasn't it?
1382
1383 Mr. Moody: The last one we did on the 17th was for the sweeper trucks. We're looking to
1384 go at one rear loader, and one container hauler with these two sanitation trucks.
1385
1386 Councilman Carn: All right.
1387
1388 Mr. Moody: On lease to purchase as they were budgeted for.

1389
1390 Councilman Carn: I know it says it's budgeted in terms of capital at least principle. But it
1391 was budgeted in public works for two trucks.
1392
1393 Mr. Moody: Yes.
1394
1395 Councilman Carn: All right.
1396
1397 Mayor Motley Broom: Councilman Allen?
1398
1399 Councilman Allen: Again, you answered my question, so thank you very much. I
1400 appreciate your time earlier today.
1401
1402 Mayor Motley Broom: Councilman Gay?
1403
1404 Councilman Gay: Mr. Lewis, I had a question on this truck that has the hopper on the back,
1405 are we going to be using those; that we buy with the hopper to pick up the curbies?
1406
1407 Mr. Moody: For which truck?
1408
1409 Councilman Gay: Page 210 -- for the sanitation.
1410
1411 Mr. Lewis: Are you saying the Herby Curby?
1412
1413 Councilman Gay: Are you buying this?
1414
1415 Mr. Lewis: Yes.
1416
1417 Councilman Gay: Are we buying that?
1418
1419 Mr. Lewis: Yes.
1420
1421 Councilman Gay: Are we going to start using it on our curbies?
1422
1423 Mr. Lewis: Yes.
1424
1425 Councilman Gay: So if a resident got a curbie, the guys will be able to use this?
1426
1427 Mr. Lewis: I'm sorry, I didn't hear you.
1428
1429 Councilman Gay: If the residents have curbies, this truck will pick up the curbie like it do
1430 in --
1431
1432 Mr. Lewis: No, no. I mean, it will take a gentleman to pull it to the back and pick it up. It
1433 won't reach out and pick it up.

1434
1435 Councilman Gay: That's what I was asking. Okay. The other question, are these trucks in
1436 addition to our fleet? Are these additional trucks, or are these trucks that replaces trucks
1437 that are down?

1438
1439 Mr. Lewis: Replacement.

1440
1441 Councilman Gay: So that's why we don't -- that's why we've been short of trucks, taking
1442 stuff over to the yard?

1443 Mr. Lewis: Yes.

1444
1445 Councilman Gay: Thank you.

1446
1447 Mayor Motley Broom: Councilman Carn?

1448
1449 Councilman Carn: We talked a few times about the inconsistencies with the Herby
1450 Curbies, so I just want to make sure that we're consistent with that. Sometimes, we get
1451 pickups, other times, they're not picked up, and other times they're dumped on the
1452 sidewalk. And I told you, I don't want to see that anymore. I'm sure other residents don't
1453 appreciate it, as well. If it was happening to me, I'm assuming, they're doing it with others.
1454 So let's get some consistency with it; where if they got a Herby Curby, and going to the
1455 side of the house, they're bringing it out, they're emptying it, and they're putting it back to
1456 where they got it from; right?

1457
1458 Mr. Lewis: Yes.

1459
1460 Councilman Carn: Let's make sure that's happening consistently, because it hasn't been
1461 happening consistently. It seems like it's selective. So let's stay on top of that.

1462
1463 Mayor Motley Broom: All right. That brings us to the end of the discussion for the
1464 consent agenda and conclusion of workshop. Let's give ourselves a few minutes. We'll
1465 pick up back at 7:40

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1471
1472 **CITY OF COLLEGE PARK**

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Bianca Motley Broom, Mayor

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ATTEST:

Shavala Ames, City Clerk