1 2 3 4 5		CITY OF COLLEGE PARK MAYOR AND CITY COUNCIL WORKSHOP SESSION FEBRUARY 20, 2023
6 7		<u>MINUTES</u>
8 9 10 11	Present:	Mayor Bianca Motley Broom; Councilmen Ambrose Clay, Joe Carn, Ken Allen and Roderick Gay; Interim City Manager Jackson Myers; City Attorney Winston Denmark; City Clerk Shavala Ames
12	Absent:	None
13	Mayor Motley	y Broom called the workshop session to order at 5:02 p.m.
14	[Councilman Carn was not present at the beginning of the meeting]	
15 16 17	ACTION:	Councilman Clay moved to take up executive session to discuss personnel, litigation and cyber security at 5:02 p.m., seconded by Councilman Allen and motion carried. (voted by those present).
18 19	The workshop session reconvened at 6:04 p.m.	
20 21 22	Mayor Motley Broom: Good evening, it is 6:04 p.m. We have a full quorum and ready to begin our workshop session. And we have two items on the agenda and then the consent agenda discussion.	
23 24 25	Our first item is a presentation on the Embrace Civility Initiative that the Georgia Municipal Association has started and that will be conducted by none other than Freddie Broome, with the 'E' from GMA. So, Mr. Broome, good to see you this evening. The floor is yours.	
26 27 28 29	1. Presentation on the Embrace Civility Initiative from Freddie Broome with the Georg Municipal Association.	
and Councilmen for inviting GMA in t Embrace Civility Initiative. Embrace C overall embrace program. And so ton have the slide up where it talks about		ESENTATIVE FREDDIE BROOME: Good to see you as well. Thank you, Mayor ten for inviting GMA in today to speak about our new initiative, which is called our lity Initiative. Embrace Civility is a new initiative that we started that is part of our ce program. And so tonight I want to speak briefly about that. And you can see I to up where it talks about human conversations. And I always like presenting and that first, because it's so important to have
37 38 39	MAYOR MO closer to the n	TLEY BROOM: Mr. Broome, I'm sorry to interrupt you. Could you get a little bit nicrophone?
40	MR. BROOM	IE: I'm sorry.

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42 MAYOR MOTLEY BROOM: Thank you.

MR. BROOME: Can you hear now a little better?

46 MAYOR MOTLEY BROOM: I think that -- yes that is better. Thank you.

 MR. BROOME: Sorry about that. So we're excited to be here to talk about how our new Embrace Civility Program which is part of our GMA Embrace program. And Embrace Civility is really about getting our elected officials to come together to understand the importance of being civil towards one another.

 And so, I have up here a slide that I always like sharing at the beginning of all my presentations when we're talking about civility, its importance of it starts with conversations, you know. And the importance of having those conversations when we're talking about bringing about change, personal change, organizational change, community change, those changes start with conversations. So, we're here to get our elected officials to have conversations about why it's so important to be civil towards one another so you can do the work that you're elected to do. So I have a message from our CEO/President Larry Hanson, whose going talk a bit about our Embrace Civility program.

CITY CLERK: It won't play. I'm sorry.

(Whereupon a video was played)

MR. BROOME: Well, the video is really is--

MAYOR MOTLEY BROOM: I think it might.

- MR. HANSON [ON SCREEN]: Hello, I'm Larry Hanson, CEO and Executive Director of the Georgia Municipal Association. We at GMA are launching a new initiative focused on civility. We are calling it Embrace Civility. A 2019 survey revealed that over 90 percent of Americans believe that incivility is a problem, with nearly 79 percent identifying it as a major problem. In recent years, there have been too many instances around the country where interactions between
- recent years, there have been too many instances around the country where interactions between and among elected officials, the public, and in general have degenerated into attacks, threats, and
- 76 abuse.

 Cities need a plan to counteract the growing polarization and challenges caused by incivility. We believe that cities have a great platform to model open and free and vigorous debate while maintaining the highest standards of civility, honesty, and mutual respect. While it's understandable that many are passionate about their thoughts and ideas, and we fully support the right of self-expression and robust debate, we can demonstrate in our public meetings how it's possible to disagree, but not be disagreeable. In fact, this should be the expected standard. Civil behavior and speech are critically important to a healthy, functional, and respectful society. For public service to be effective, there must be an atmosphere of respect and tolerance and a

commitment to a healthy public exchange of diverse ideas and viewpoints.

Our Embrace Civility program will equip cities with resources to create more civility in their meetings and among the residents and meeting attendees.

Civility is more than just politeness; it's about disagreeing without disrespect. Seeking common ground is a starting point for dialogue about differences listening past one's preconceptions and teaching others to do the same. You see, civility is the hard work of staying present even with those with whom we disagree. We have prepared a model resolution that will encourage Georgia cities to consider adopting it and posting in a prominent place on their meeting agenda. The pledge is one that's intended to guide elected bodies, staff, and citizens as to how they engage with each other. We prepared some very professional resources for cities to utilize and we're excited to make a difference in this important area. GMA will also be launching a web page with resources on civility. Visit gacities.com/civility to learn more about civility in Georgia cities.

MR. BROOME: And that message, as I mentioned earlier, was from Larry Hanson, our CEO and Executive Director of GMA. And so, Larry talked about what is civility and he also talked about why civility matters. But he mentioned in the video how we can be more civil. And that's what the pledge is about, is accepting the pledge amongst each other to say that when we work together, we're going to work together in a civil way. There are nine pillars that we came up with and you have a card that we handed out to really kind of tell you what the pillars are. You know, just being considerate of others' opinions. Manage your emotions. A silent voice is not always a weak voice. Be kind, you know, that's so important now to be kind to one another. To actively listen, you know, to seek first to understand and then be understood.

Think about the impact of our actions and our behaviors and not the intent. Because a lot of times we can have great intentions, but our intentions can result in having negative consequences. So we tell everyone if you think about the impact before you say something or do something, then you probably won't do something that could be offensive to someone else. Understanding that, you know, ask questions to learn. And remember "QTIP". A lot of time this is something I came up with that share a lot of the acronym, Q T I P, and I don't hand them out to tell people to clean out your ears so you can hear what I have to say. I hand them out to tell people that we can't always take everything personal. As a reminder Q T I P means quit taking it personal because a lot of time when we take things personal, we act off of our emotions. And then at that point, enables us to be able to come together and have the conversations we need to have to be civil towards one another.

And then we talked about having empathy, you know, making sure everyone understands that, you know, it's okay to agree to disagree, you know. But remember that just because you have not experienced it does not mean someone has not experienced it or is not experiencing it. And so, having empathy is allowing yourself to open up your heart, open up your mind to be cognizant of although, I haven't experienced this, it still doesn't mean it's nonexistent. So maybe I can take time to listen and understand what this person is talking about so we can find ways to come to a common ground to find ways to resolve the situation. And that's what the nine civility pledges is talking about. And the pledge itself is just a pledge that you pledge to each other, you know. GMA doesn't come in and say, okay, you're not being civil no more so you're no longer civil. It's really holding yourselves accountable, you know, each other accountable. Saying, we're taking

this pledge; that we're going to work together. We're going to be civil towards one another, towards our interaction with the community. And as a whole, this is what's going to make us a city of civility.

And as I mentioned, we already have a sample resolutions that you can use. As of today, we just started this initiative three weeks ago. And as of today, we have 15 cities that's already been designated as a city of civility. And I leave today and I drive down to Cordele in South Georgia and I present to their council because they have on their agenda to pledge as well. We anticipate by the end of this month and by early next month that we'll have even more cities that will be taking the pledge to embrace civility and become one of our next cities of civility. And it's a simple process. You just take the pledge amongst each other, be committed to one another, be committed to the pledge, and hold each other accountable. You adopt a resolution. Once you adopt a resolution, you email it to us at gcs@gacities.com. Kay Love and I will look over it. We make sure you didn't change all the words in the sample resolution we give you, because we are seeing that happens sometimes, not a lot. But making sure that you're not really changing the pledge.

Then once we approve it, we'll send you an email and we will congratulate you on being a city of civility and joining cities across the state of Georgia as everyone is taking this pledge to become a city of civility. And now, I will open up and see if you have any questions for me.

MAYOR MOTLEY BROOM: Thank you, Mr. Broome. And I believe it is our agenda tonight to consider being your 16th city. So we'll start with Councilman Clay.

COUNCILMAN CLAY: Well, I don't have so much a question, it's just observation. I remember when I was working in industry and we had the opposite problem. We had too much agreement on staff, at least the staff that reported to me. And I finally said, look, guys, we haven't agreed on a lot of things when we were all at the director level. There's absolutely no reason why we should agree on, with everything now and we need to have a dialogue. You get the best decisions when you have a variety of people of lots of different viewpoints. And if you are so locked in on your viewpoint that you don't even listen to the other person, let alone being uncivil, you're not going to get the best decision. So it's not just a matter of decorum and looking good and what have you, it's actually generating better decisions. Because sometimes, somebody that you disagree with, if you listen carefully, you'll get an idea that, well, maybe if I try this modification of what I'm thinking along their lines, you can come up with something; it's a better decision. So we all win. But you gotta take the personality out of things as much as possible and God knows we can do a better job of that. That's just my observation.

MAYOR MOTLEY BROOM: Thank you, sir. Councilman Carn?

COUNCILMAN CARN: First, I appreciate you coming up. It's a big issue and I think we do better than some cities. I won't call any city names, but we do better than some of our neighbors. Some of our neighbors have improved over the years/I know one neighbor, 10 years ago wasn't a good look. And I've always said it up here and I constantly said it just about every couple of months, you know, how we present ourselves to the community is important. Part of why they elect you is the type of representation they're expecting. So it's a big issue. But like Ambrose

said, if we're all agreeing, you know, on everything up here, something would probably be wrong. But 80 percent of the time, we generally are on the same page with most of the items that we're discussing up here. It's that 20 percent where it gets contentious. Looking at your piece here, the first page here, you know, it says our collective decisions will be better when differing views have had the opportunity to be fully vetted and considered. That's a big part of the problem up here. The opportunity for the views to be fully vetted and considered is stifled. I'm going to say it again. That's a big part of the problem. One of the most important parts of human communication is the need to be heard and understood and acknowledged to be heard. But if that's stopped, then civility, it makes it a whole lot harder. That's a basic tenet of communication. The core need to be heard and recognized and that's stifled up here. And anybody can you tell how important that it is if you ever been married, I can tell you right now, everybody that's married understands how important that is. The other thing that your guy Larry Hanson said, I was reading here, a leader set an expectation that vigorous debate and vetting of ideas can be respectful and productive. The problem is these meetings have been led in a manner that do actually the opposite.

There are too many attempts up here to stifle, cut off, stop, interrupt, and limit the amount of vigorous debate. And that's done just about every meeting very subtly as much as possible. So it's hard if someone if someone can express themselves fine without any issues, but then there's a different set of rules for someone else that wants to express themselves and they can't. So if it was a one size fits all situation when you're talking about civility, then you need to do things a little better, obviously. But if there are two different sets of rules, somebody's going to get frustrated, which is going to be understandable. So we do have some challenges. And, again, even looking at the resolution, which I'm in support of, but robust debate and the right to selfexpression which is in the top three lines of this thing, that's what we don't have up here enough. We got it for some of us up here, but not for everyone. And if you don't have equity and communication, you're not going to have great civility all the time, so it's a big issue up here. I'm the type of person, I don't take stuff too personally or whatever have you. I've been up here for a long time and we go backwards and forwards and whatnot, and things get heated sometimes. But the best decisions that we've come to, and Ambrose and I have been on up here the longest, have been after we go back and forth and we come up to a happy medium or we come up with something that we would not have thought of had we not had the time to really round robin it and delve into it.

But that's stifled up here. There's some up here that want to limit the conversation as much as possible so that we can't come to good decisions. And that's no good for the city. There's also an issue of just some people that don't care for other people, per se. I mean, that happens with all councils. That happens with attorneys, medical boards, and every other kind of meeting situations. But I think we've got to understand where things cannot be so fractioned. I represent a particular district. I have represented this entire city as commissioner. Do I have a different understanding than some of the other council members? Not necessarily. But what's important over in Ward 3 is just as important to me. And what's going on in Ward 4 is just as important. And what's going on in Ward 1 is just as important. And my thing has always been, if it's an issue over there, well, it's your issue, it's your area, I extend Ward courtesy most of the time with stuff like this. But when you're trying to explain yourself and talk and sometimes someone is dead set against no matter what you're saying in terms of not wanting to hear you. A good friend

of mine, Reverend Albert, he told me once, he said, Joe, never waste your time trying to explain yourself to a person who is committed to misunderstanding you.

Now, being an elected official, I still have to try to explain myself regardless. So it doesn't apply to when you're an elected official because, you know, you go to neighborhood meetings and sometimes you get the business and they read you the riot act sometimes. But up here, we should be able to conduct ourselves a little bit better. But it's hard to do it when there's a different set of unspoken guidelines for different people. So I'll just leave it at that. I am in support of this resolution, though, and I do want us to do better. And I'm going to commit to doing better as well because, Lord knows, I'm not perfect.

MAYOR MOTLEY BROOM: Thank you, sir. Councilman Allen?

COUNCILMAN ALLEN: Thank you very much for coming. This is great to hear. We hear it from time to time, you know, it start with us. But as a city, it starts with Mayor, Council, and Department Heads. But everybody ought to be doing the same thing. They ought to be listening. I've heard both councilman talking about listening. You need to listen. You need to let the person express their views. But you need to respect them as well. And that not only goes for the city and the council but, you know, it goes for your family. I mean, your kids will say something and you jump at them right quick and you think, oh, gosh, you know, I'm not even listening to them. So in our everyday life with neighbors, with family, you know, we all ought to be doing this. And, you know, we just need constant reminders to say, hey, listen to what everybody is saying and let them express their views, explain differences, agree to disagree and continue on. I know my wife tells me I'm wrong all the time. But you know, you listen and you go through things. And she's right 90 percent of the time, so

MAYOR MOTLEY BROOM: Councilman Allen, that's on the record.

COUNCILMAN ALLEN: Well, she's not listening, so that's okay. But, you know, you need to listen and you need to work through these things. So, again, thank you very much for reminding I think this is something that we need as Mayor and Council and Department Heads, but for everybody in this city. Thank you very much.

MAYOR MOTLEY BROOM: Thank you. Councilman Gay?

COUNCILMAN GAY: Well, as well, thank you for your time. I think it's good that you bring these values, not just for us on the council, but these are just good values that, you know, we can all adopt in just our everyday life. I will echo that, you know, if you look at all forms of government; local, county, but even on a federal level, I mean, I think from what we're seeing on a federal level, this is quite mild. I was just watching the presidential speech and I was watching the lady in the back and all of them hollering at the man. You look at Russia, I mean, the guy is killing people for his beliefs. I mean, if you just look around and if you just watch the news. I mean, you got people killing each other because they're not respected. But to be more profound with it, sometimes what you see or hear from us is not us trying to sit high and look low at y'all or be called a councilman. We're here for a reason, at least, I am, and that is to fight for resources for citizens who pay our salaries. And, you know, it's hard for a person to be -- you

know, we got a thing in our community called nice nasty. I rather be real and fight for resources for people who -- you know, you got men waking up in the morning ain't got \$20 in their pocket and they live in a city with a \$140,000,000 budget. You got people that went to college. Moms and dads got student loans and their children can't even get contracts with us. So our tones, our voices, it's not just us acting out and not knowing about the ABC's of values. That's probably the least we can do is be a little bit loud every now and then.

MAYOR MOTLEY BROOM: Mr. Broome, I sincerely appreciate your time. Are there any other questions?

COUNCILMAN CARN: One other comment I wanted to make. We definitely got to work on doing better. I was looking at your pillars of civility here. One of them here, ask questions to learn. We ask a lot of questions up here. And a lot of times some of us don't want too many questions, I'll be frank, being asked. And there have been times, a lot of times, when someone would try to stifle the questioning, slow it down, interrupt it, curtail it, whatever, have you. So if someone is asking, let's say, a department head a question, I don't think it makes sense for one of us to jump in and answer the question on behalf of the department head. We pay these department heads as foremost experts in the particular department that they're in. But it's hard to get the answer to your question when someone up here knows it all and answers it before the department heads can open their mouths.

You can never get to solutions like that if department heads are being coached from this bench. And there's only one of us up here that does that. But, hopefully, with this pledge, maybe we can do better. I certainly hope we can because it's hard to get my questions answered if they can't answer because someone up here is answering on their behalf. So there are lots of issues that we have, but it takes civility. It takes understanding how we're going to be proceeding. And changing the rules midstream or calling an audible when we have a set of guidelines, you're not going to get civility you're looking for, so it's a real issue.

MAYOR MOTLEY BROOM: Mr. Broome, I think that this is sorely needed, not only in College Park, but across the State. I'm grateful for GMA for engaging in this initiative. I know that it had stemmed from work in South Carolina and they saw a real improvement in civility in local government. And I think that we're in a space where we can set the bar. And I truly appreciate GMA's efforts to help gets us there. So thank you so much for coming. We appreciate it. Have a great evening.

MR. BROOME: Thank you. Have a good night.

2. Communications Overview and Strategic Plan.

MS. JAMESIA HARRISON: Good evening, Mayor and Council. Of course, I am Jamesia Harrison and I have the privilege of serving as a communication director here for the great city of College Park. And so, this evening, I just wanted to give you an overview of some things that we've done in the last several months as well as a snapshot of our strategic plan and where we would like to see this department go. Also, I do have Mandy here from Hemsworth

316 Communications and she's going to give a little bit of an overview of some things we have

already accomplished in a little bit of time that they have been on board. So, of course, I'm going to start with some communications update from our social medial website, as well as PR, and Channel 23. I won't read all of them because you have them. They are bulleted, but I will highlight a couple of them. So as far as our social media goes, we have incorporated a -- social media facelift that has included branded highlights and a Linktree to be able to access commonly used sites directly from our social media page. You're able to hover over that QR code and it will take you directly to the Linktree. And there from the Linktree, you will see the first thing listed is to be able to sign up for our College Park Connects newsletter, as well as website and some other websites such as the GICC, golf course, and those things.

We have also created the code red and information graphics that display during the council meetings, during workshop, as well, to give our viewers easy access to sign up for code red if they're not already, as well as follow us on social media and see all of the awesome things that we have going on. Something we're really proud of, of course, we produced the first installment of Ward by Ward, which got a lot of really great engagement and feedback and we are currently working on the second installment of Ward by Ward. As far as our social media audience, we have a little over 3,000 on our Facebook page, a little over 2,000 on Instagram, and we have just around about 800 people as far as our YouTube subscribers. As far as the website goes, of course, we are continually updating that to include the alerts, what's new, things that are on our calendars. So that the citizens can prepare for upcoming events. We have also updated our branding style guide to bring continuity to the city's marketing and public relations. So we created the College Park Connects newsletter in collaboration with the recreation department which is something we are really proud of. And so, we have over 9,000 emails on that list. And our first College Park Connects Newsletter went out last month. I believe Shavala has a link for that.

If you have not signed up for the newsletter, please feel free to go on and sign up. Hopefully, all of our department heads and staff are signed up as well. So they just know some of the awesome things that are going on here in College Park. Also, we created a digital form for the departmental communications request. We wanted to streamline that process a lot more so that we see what's coming in, what requests are being made, if they have been submitted in ample time for us to promote them adequately. So we have implemented that as well. As far as PR and Channel 23, we have officially brought on Hemsworth Communication as our PR firm, which is something we're really happy about. We streamed and filmed the Christmas parade live for the first time, which I think was really, really great, and we got a lot of really great feedback from that. Of course, also being and having the opportunity to partner with organizations and businesses like Amazon for their donation, as well as Senator Ossoff's office. And we have added the quarterly rotate staff highlights in the lobby, just to highlight some of our departments and what they do. So as the community is coming in and engaging, they can see the people that are behind the scenes making sure that things happen on a day-to-day basis.

COUNCILMAN CARN: Jamesia, I'm sorry to interrupt, but do we have this in the packet because I don't see it?

COUNCILMAN CLAY: It's in the electronic packet. I don't know about the paper packet.

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COUNCILMAN CARN: I don't know why I don't have it in here. It's like the second item; right?

COUNCILMAN ALLEN: In the workshop.

COUNCILMAN CARN: I don't know why I can't find it, but I don't have it here.

COUNCILMAN CLAY: It's out on the website too.

371 COUNCILMAN CARN: I'll follow along here.

MS. HARRISON: Awesome. And so at this time I'm going to have Mandy to come up and just kind of share some of the updates that we already have and that we've been working on with Hemsworth Communications.

MS. HOLMS: Hello, it's good to see you all again. I think some of this, we touched on the last time I was here. But we're really excited to work with you all in a more concentrated effort. I think the only standout item from this bullet list is that we've worked with the Atlanta Airport district since January of last year, so we are pretty familiar with the area, to put it lightly. And this is going to be your core account team. I'm the account supervisor. Lacey is based in South Carolina so she does come down at least once a month. But Ty, he is local. And then we are in the process of hiring another account coordinator to join the team focused on College Park. On our kickoff call, this is what we came back with as our core efforts to focus on and, of course, open to whatever you might have to add to this list. Just some highlights, of course, we want to generate positive earned media coverage and local, regional, and national media outlets.

Highlight College Park leadership through press opportunities and interviews, event participation and, of course, submitting you all for awards. One of the biggest items is to establish a clear communications crisis communication plan with consistent protocol in action on both reactive and proactive basis, which if you ever experienced a crisis, that's very important to have on hand. So that's our biggest focus in the next few months. And then, garner widespread awareness around signature destination events and businesses to drive buzz about College Park and ROI. The next page, we highlight some initial action items that we have completed and ones that are currently in process. As I mentioned, we had a kickoff call with Jamesia. We dropped it and distributed a news release announcing to Treasure your Roots. And that was finished earlier this month. We also created an action plan, which just outlines our efforts and serves as our agenda when we meet. And then we are working on the media alert to announce Hawthorne's Station. Hopefully, get some excitement buzz, media attending that grand opening ribbon cutting event. And then after the event, we hope to draft and distribute a news release announcing it as a successful event. Any time we can include photos that gets us some good media coverage. And then, of course, we are working on that crisis communications outline. We aim to have that completed this month, as well as press kit outline. So then from there we just want to give you an idea of what we're going to be working on in the next coming months.

For March, we anticipate to work on press release development and distribution for upcoming events, campaigns, and other initiatives and news. Target pitch outreach to key publications to build media relationships and spark interest in future stories. Having worked in the area already,

we do have some relationships, so that's a plus. And then, of course, that crisis communications plan is probably our number one item, and the press kit. And I know we're working on developing a media training plan. We are working internally on pricing that and we intend to get that over to you as soon as possible. Do you have questions for me specifically?

MAYOR MOTLEY BROOM: We'll let you go through the whole thing and then we'll because I think there's a little bit more; right, Ms. Harrison?

MS. HARRISON: Yes. Thank you, Mandy. All right. So moving on to our communications vision and strategic plan. So, of course, I wanted to highlight the vision statement for the communications department. And our vision is to have an experienced team of professionals that facilitate public access to information and heightens awareness of government services by operating as a full-service communications agency. So with that, we intend to have our professionals that have expertise in the network of creative, technical, administrative staff, that will focus on the areas of marketing and promotion, print, television, electronic media, media and public relations, community engagements and referral services.

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So a snapshot of the two-year strategic plan -- one of the first things on there is really, of course, and we know with the crisis that happened back in December, it is really at the top of our list, and that's to implement a crisis communications plan. And with that, we also want to implement biannual media training for Mayor and Council, for the City Manager, senior directors that may be put before the media from time to time, depending on the situation at hand. Also, the next thing on our list is we want to establish and implement citywide branding and marketing guidelines and provide communications training for employees. So what that looks like is making sure there is some consistency across all the departments. And that all of the departments understand the protocols of crisis situations. For example, if we have a crisis situation and the media calls, we want them to understand that they are not to give statements to the press, and what's the protocol for handling that.

Also, because we do not currently have a graphic designer on hand, a lot of our departments are designing their own graphics. So we definitely want to offer some sort of training around graphic design made easy with Canva, Canva is an easy platform to use. So for those individuals that are creating graphics for their department, we want to make sure that we empower them to at least know the basics and to be able to create graphics that we can be proud to display. Also, capturing captivating content with your cell phone. Every last one of us has an outlet right there on our phone where we can capture photos. We can capture videos. And even if we had a communications department full of 20 people, we still would not be able to capture all of the amazing things that are happening in College Park. So we want to empower all of our employees on how to be able to capture some of that content, send it to the communications department, let us put our magic on it and put it out there; okay. And also, what it means to be a Brand Ambassador? Of course, anybody that is an employee of College Park represents College Park, they are an Ambassador. And so, we want to make sure that individuals understand what that means, what that looks like, how they should present themselves in the public and before all of our stakeholders, our community, and the media. The third thing on our strategic plan is to, of course, improve external and internal communications efforts. So one of those would come redesigning the website for simple navigation. This is something that IT and I, Mr. Hicks and I,

have talked about a couple of times, so we're definitely looking at what that would potentially look like for the city, so that we can make sure that we are up to date and also that our website is easy to navigate, so people can find the information that they need.

Also, we want to implement an employee portal for sharing information. All of those relevant things that we're sending out via email, we would love to have one place where our employees can go to find out all of that relevant and up to date information. Also, another plan is to hire a communications auditing firm. This would allow us to really take a look at how people are consuming our content, how they are being informed, what demographics prefer to be informed and what sort of way, and just making sure that we have that consistent messaging, consistent branding, across the board. And, of course, they would also provide us with a report of all of their findings and also suggestions how we can improve our communications. And, lastly, with this one, utilizing the communications request form, as I mentioned earlier, it's just a streamline to make sure that we are capturing all the information that we need to capture. So as the communications department, we can make sure we get that information out in a timely manner, in a professional manner, and that we have some accountability across the board. And so looking at my project calendar over the next 30 days, definitely, we will be creating and distributing March's College Park Connects Newsletter.

Of course, we will have all the departments using the communications request form, which all the departments have received, so we will be continuing to implement that. And for our 60-day plan, we are looking at completing the production of the next installment of Ward by Ward. So, hopefully, we've already got some dates on the calendar. Also, to begin the process of the communications crisis plan and to collaborate with information technology to determine the needs and functionality of a new city website. And at that 90-day projection, also looking at creating an RFP for communications audit, and to have that narrowed down with all of the details from at least two firms. And also, I just kind of wanted to reiterate, we are currently working on a pitch for city of College Park. And James is actually working on a promotional video for us now, and it's called College Park Connects. And, of course, we have the College Park Connects Newsletter.

And so the pitch for College Park Connects is College Park Connects developers to opportunities. College Park connects travelers to the world. College Park Connects foodies to restaurants. College Park Connects entertainers to venues. College Park Connects teams to arenas. College Park Connects the community. So everyone communicates but few connect, and College Park is aiming to connect. So thank you. I'm open for questions or any feedback.

MAYOR MOTLEY BROOM: Thank you, Ms. Harrison. We'll start with Councilman Clay.

COUNCILMAN CLAY: Well, I've been impressed over the last couple of months with what has been happening; the communication, I think you're right on track. For a little period I was saying, wait a minute, I don't see anything happening. And there was a lot happening in the background and it's coming out over the past couple of months. And I like very much your plan. I did have a couple of questions. One is a little detailed. The Linktree, that is fantastic. I have my own website and its dirt simple. I update it myself. I take care of it myself. But the Linktree is truly neat. When you go to the Linktree, you're using a browser?

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502 MS. HARRISON: Correct.
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504 COUNCILMAN CLAY: W
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could go to a part of our wel

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COUNCILMAN CLAY: Where do you go? Where does that actually the translation from the different menu items on the Linktree to the actual, wherever that is -- it could go to Facebook. It could go to a part of our website. Where is that translation taking place?

MS. HARRISON: Right. So Linktree is a platform that you use and you plug in all of the destination sites. So it's one platform which is Linktree.com, and from there, we are able to input all of those different browsers to where we want it to take people and we're able to connect it to our social media platforms that way.

513 COUNCILMAN CLAY: So it's a service platform? 514

515 MS. HARRISON: Correct.

517 COUNCILMAN CLAY: That we subscribe to that's provided by another company

519 MS. HARRISON: Correct.

520 521 COUNCILMAN CLAY: Called the Linktree?

522523 MS. HARRISON: Correct; yes.

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525 COUNCILMAN CLAY: That is really, really neat. If we can get people to use that, that would dramatically simplify finding information.

528 MS. HARRISON: Right.

530 COUNCILMAN CLAY: And I tested it. I checked out some of the links myself. 531

MS. HARRISON: I had no doubt that you would, Councilman Clay.

534 COUNCILMAN CLAY: You what?

536 MS. HARRISON: I had no doubt that you would.

COUNCILMAN CLAY: Okay. Another point I wanted to make is that we have been through 538 539 of course, I've been on council for 15 years, so in all fairness, but we've been through website redesign, I don't know, two or three times. There's a lot of good things about the website, but 540 there are inconsistencies in the way things are structured. For example, if you want to find the 541 542 council minutes versus action items, versus agenda kind of things, and it's different between the work session and the regular council meeting, kind of thing. And when you hit your back button 543 on your browser, you don't go back to the previous page, you jump back two pages; and things 544 545 like this. I'm not trying to pick on these points or get answers to these, I'm just saying, it's little inconsistencies like that in the structure and the way of approaching the organization that I don't 546

think we have to throw out the baby with the bath water. In other words, I don't think we have to say, oh, let's scrap this whole site and go with somebody else's site and so forth. So that's another point I'm going to make. I think we can do a lot if we just have somebody go through and analyze the structure and, say, hey, we need to have these rules of consistency of how you drill down on things and so forth. And the last thing I wanted to mention was you talk about Canva, I don't use Canva, but it's another tool that we need to learn. Do we have it in house?

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MS. HARRISON: So we have a couple of departments using Canva. I know recreation used Canva. We use Canva. And so, it's just a simple platform to be able to create graphics. It provides a lot of templates ahead of time so that you're able just to go in and tweak those templates according to the branding, add what logos you need to add so it's a lot easier. You're not building graphics from scratch.

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COUNCILMAN CLAY: Is it an object-oriented kind of thing that you grab an object out of the sidebar and drag it in?

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563 MS. HARRISON: You can, yes.

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COUNCILMAN CLAY: So it's one level up certainly way up from writing HTML, but okay. 565

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MS. HARRISON: Yes. 567

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COUNCILMAN CLAY: All right. I think you're doing a great job. I think you're hitting the ground running now and I like everything I've heard. So let us know how we can help. If you need something from a tools standpoint or what have you, don't hesitate to bring it up. But I think you're going to find that we have out of date stuff on the website; that the real trick is somehow creating an environment where the individual departments in a controlled way can update their portion of the website and somebody monitors it. Somebody audits it to make sure it is not inconsistent, not falling behind and so forth.

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I mean, keeping a website, God knows I know personally. I have a lot of pages on my website that are there for reference and I don't update them very often. But just keeping them up to date is a significant job. So you need to get that distributed and teach people how to do it in a coordinated manner. That's all I have.

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MS. HARRISON: Thank you.

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MAYOR MOTLEY BROOM: Thank you, sir. Councilman Carn? 584

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590 591 COUNCILMAN CARN: Thanks Jamesia. So I've seen some improvements and I'm glad to see them. I do think we have a ways to go. But, I guess, the biggest issue I have is keeping everybody informed. Keeping the public informed, but also keeping us informed in terms of what's going on. The Linktree thing, it sounds good. I have no idea what it is. And maybe I'm the only one up here didn't get any notification that we have it or that it exists. But I didn't get anything from you about it, so tell me about it. This is the first I've heard of it. What is it and when did we implement it?

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MS. HARRISON: Right. So Linktree, again, is just a platform that you're able to click a link and it gives you access to all of our various websites. So we implemented it to our social media. I believe it was maybe back in November we implemented it to our social media. And so, if you are on our social media pages, you should be able go up to the bio and it says like Linktree, and you just click on that. And as soon as you click that link, it will list out all of our various websites that you can access directly from there.

COUNCILMAN CARN: And it sounds good. But this is an example of keeping us informed. I got no notification from public information that we had this new thing. I've had community meetings and I would have been touting it just like, I guess, Ambrose is singing his praises, but we didn't know about it. Again, public information office keeping us informed. So it sounds like a great feature, but how can I let my residents know about it when I have my meetings if you didn't tell us. Speaking of residents, our email list, newsletter the big question I've had, and I think we've talked about this once before, maybe it was it might have been before you got here; I'm not sure.

Who's on this list? 9,000 people, I see email addresses, I understand that. But who are we talking to? I understand and I saw one email list when we were doing the Kids Fest last year. And that email list had about 2800 emails on that one. I don't know if that was the same one as this one. If this one is 9,000 and that one was 2 or 3,000, maybe they were two different lists; I'm not sure. But our apartment communities, you know, we're 75 percent rental, multifamily. Do we have the email list from our apartment communities? So the 9,000 people that we're reaching, how many of our apartment complexes that their complete list is with you?

MS. HARRISON: So I do have a list of the apartment complexes. I know I initially compiled that list a couple of months ago when a request was made, I think by you, to send it out to them. So I compiled that list then. As far as our mailing list for the College Park Connects Newsletter, we are not signing individuals up for that. They are opting in themselves. So, though, a lot of our emails, of course, came from the collaboration that we're doing with recreation. Recreation already had a large amount of emails from individuals that are utilizing their services. So we were able to take the emails that communications already had and the email addresses that recreation had and combine them to produce one newsletter, instead of constantly inundating our citizens with multiple newsletters, we decided to combine them. So to answer your question, yes, I do have a list of the apartments. I have not put their email addresses in because I want to give the option to opt into those emails.

COUNCILMAN CARN: Well, that's one of the issues I think we have. A lot of people aren't going to opt in because they don't know about it, number one, if they're not aware of it. Just like, for example, we weren't aware of the Linktree. People have to know about it. You can't expect people to just jump on a website and go to it if they're not aware of things. You said you have a list of apartment complexes. Is that a list of the emails of the residents in the apartment complexes or just a list of the apartment complexes?

MS. HARRISON: I have email addresses of the property managers or the managers of the apartment complexes, not individual residents; no, I do not have that.

COUNCILMAN CARN: And that's, I think, what we need. Now, I know I've given you two email lists for a full apartment complexes. And, I guess, the point is, combining and gathering those lists and gathering them together is a smart idea. But the only problem is the vast majority of our residents, we don't communicate with them because they're multifamily and we don't have the apartment email list. There are a couple of ways you can do that. And we've talked about a few suggestions when you got in. One is, and I was hoping that we were doing this by now with customer service is -- and I guess the question -- City Manager, are we collecting email contacts for new residents when they connect to our utility services?

MR. MYERS: I know that they use their telephones because a lot of people don't have them, but they have their telephone numbers which they can send those messages.

COUNCILMAN CARN: Well, one thing I would suggest, because it's 2023, we are a very transient population. However, even our renters usually keep their email addresses, sometimes longer than they keep their physical addresses. So it would be wise when people come in and connect with the utility service, we need to get their email addresses. We want to establish a database for the people that we need to reach. And we're not in contact with the majority of our residents because we're mostly rental. We don't have the email list from our apartment complexes. Most managers, if you ask them, they'll be happy, they'll give it to you. If you were to ask if the police department would ask, they'd be happy to give it to you because they want you to contact them when something's going on. When we had these water issues in December over Christmas, we weren't able to reach a lot of our apartment community. And we want to be able to reach as many people as possible. So when I say, who are we talking to; the vast majority of the residents aren't getting this great information.

 We've got 20 or so large apartment complexes. What I suggest is that we gather an email list for all of them, that way we have it. When new customers come in to connect service, there are lot of fields when they plug in they are residents. There's a field that can be designated for email. It can be a suffix for an email address. And we need to get that email address. That we can put them in the database. And the folks that probably need the information the most who aren't getting it can get it. A company of other things. Are you familiar with our new resident welcome packet?

MS. HARRISON: I am not familiar with it. I know that one goes out to new residents but, no, I'm not familiar with it.

COUNCILMAN CARN: Well, whether it goes out to residents or not, it's a yes and no question, I guess. Well, obviously, you want to be familiar with it, being you're public information. Have you ever seen one of the packets?

MS. HARRISON: I have not seen one of the packets.

COUNCILMAN CARN: Well, I would suggest maybe you get familiar with the packet. But I can tell you a little bit about it. It's woefully outdated. And even the cover of it, it doesn't represent the city that we're trying to represent here. It's not very good looking. I don't know if

every single customer gets it or not. And in one sense, I'm kind of glad maybe every single resident isn't getting it yet because it's a little bit outdated. And it provides stuff with basic information, local information, MARTA, or so and so, different community services; if you're in need of something, or whatever have you. But a lot of things on the list and whatnot are outdated. Even companies that are no longer in business anymore are still on there, for instance. So when we talk about public information, you kind of want to make sure that -- I'm glad I mentioned it to you, because I didn't know that you weren't aware of it at all.

But that's one thing that needs to be updated. And I'd like to find out, Jackson, if it is getting to residents when they come in or not? I don't think it is, but I don't know. I know the few residents that I welcomed that would come into some of our communities, they did not get that packet. So I've seen it available on the wall when you go into the customer service, you know that small room there to the side of the customer service windows, it's on the back wall of that. And I've seen like, you know, three or four copies up there. So it may be a voluntary thing. If you happen to go in there and you happen to turn around and look around and look on the wall, you might pick up one, but will you get a packet? The February 15th action plan, you have a copy of this action plan that was done on February. I guess that's today; right? I'm sorry, not today, but the 15th action plan.

MS. HARRISON: The one that Hemsworth provided; Hemsworth Communications provided?

COUNCILMAN CARN: It was your presentation. You did completed action plan on February 15th. Is that the Hemsworth?

MS. HARRISON: Yes, that's the agenda we completed with Hemsworth Communications.

COUNCILMAN CARN: All right. Ambrose spoke on the website issues. The easier navigation, that's something that is needed but that's not the only issue. It's pretty outdated with a lot of the information on there. The other thing I see is a trend here where customer service, in general, everything is pushing towards not talking to residents or avoiding them in a sense. And maybe it's just me. But there are fewer and fewer phone numbers. I go on that website and I can't make a call because there are no numbers to these departments and I can't reach out to anyone, except via email. Now, I know a lot of people communicate with email but a lot of times, you know, they're folks, especially over 50, that just don't do that. They want to pick up the phone and if they got a power issue or whatever, they want to talk to somebody. And a lot of companies and corporations on their websites nowadays, it's a trend to avoid actually having the contact with a person on the phone. Now, to me, that's one of the most important parts of communication in general. And more companies and more cites and more entities avoid talking to people as much as humanly possible. I don't want to see us going down that slope. I talk often about when we talked about establishing a phone number for how I notify thing. I said we need a phone number for this, but it needs be one that people pick up. And, Jackson, I'm assuming we got gotten that straightened out with the new version of 'I notify;' is that ready yet?

MR. MYERS: Michael has been working on it.

730 COUNCILMAN CARN: All right. So, I guess, it's forthcoming; right?

MR. MYERS: Yes.

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739 740 COUNCILMAN CARN: Good deal. A couple different things: The events at the arena this weekend. This was good stuff. We had a young kids event that was pretty packed, I was told, over 3,000 people. Normally, that would have been something that public information would have got their camera and shot some of that stuff. It was very exciting to show people we have this arena, to show people what's going on out here. Now, it seems like we farm out and outsource way too much stuff in this department. And it's not just your department. I've seen that happen with a lot of departments, where as they used to do this work. But now they're farming everything out and ballooning their budgets. So I want to see us do more ourselves. This citywide promotional video, how much is that going to cost us or is that free?

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MS. HARRISON: Yes, it's included in the contract.

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COUNCILMAN CARN: That's great. When we did that contract for video, I saw we only had a certain number of videos. And extra videos costs hundreds of dollars additionally. I thought I saw for additional ones, I thought I saw 8 or \$900; is that correct?

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MS. HARRISON: I don't have the contract directly in front of me, but that sounds pretty accurate. But how that works out for us is that all of the numbers as far as videos that we can get are for the communications department. So, for instance, if another department wants to do another video project, something additional, then that would be something that could come out of their budget. But I will say that Icon has worked with us a lot and so we haven't really had any issues where we've had additional invoices.

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COUNCILMAN CARN: Well, that's good to know. And I didn't like that model, necessarily, but let's say we go past our limit and there's something that needs to be shot. Are we capable in the public information office? You know, somebody grabbing a camera and getting on to location and getting some footage; is that possible like it used to be?

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MS. HARRISON: Absolutely, it's possible. Actually, Keisha and I both have done that for certain events coming up. And I did implement in our budget for some updated equipment so we can do it better.

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COUNCILMAN CARN: Absolutely. I think you need to get that equipment. And I'm definitely going to support you getting what you need. But little stuff like that so we won't have to get nickel and dime for every single thing, I think, is a good idea. Let me see what else I had on my list here. The communication request form. Is that an internal form or is that something for the public or what is that?

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MS. HARRISON: Yes. That is an internal form that was sent out to all the directors for them to disperse to those individuals that are responsible for making the media request for their departments.

775 776 COUNCILMAN CARN: So with the website updates, I understand the navigation is we're going to improve the format, but who does the updates so that the dated stuff is off of the website? Who does that?

MS. HARRISON: So on a daily basis, Keisha handles a lot of the day-to-day operations with that. I also update the website when it's needed. We are currently kind of going through that website and trying to make those changes so that it is cohesive. That is one of the things, of course, we noticed as well. But, of course, because the website is antiquated and hard to navigate, it takes a lot more time to be able to make those updates and so we want to make sure we're allocating our time appropriately to handle all of our tasks.

COUNCILMAN CARN: Well, let's make sure we get that out because it seems like it's a lot of pages. I want to see phone numbers so people can reach department heads, if they need to talk someone. I would like to see more phone numbers, not every phone number that we have in the directory. But if I'm on that website, it's hard to get a phone number so I can actually get a question answered. So I would like to see that. But it sounds like you're making progress. Last thing, I saw we had a city calendar. I saw the one pager and that's something I wished you had brought to us to run by before you printed them out. I wasn't aware we had a city calendar until I saw about 10 copies that someone left them. But the problem with it is, and it's good we had a city calendar -- you know, I started that project, the city calendar but the print is so small that, I mean, honestly anybody over 50 can't read that print. You know, it's several times smaller than newsprint which is 12 point print. So you might want to take another look at that and make that calendar a little bigger where we can see that. So that's something I think we need to work on. And once we get it big enough, I need some copies so I can distribute it out in the neighborhoods. Maybe I just didn't get them. Did everybody else get copies?

MS. HARRISON: No. We dispersed them to the department heads. And so we do have some larger calendars. I'm not sure if you saw the 8 X 10 or the larger one, but we do have some bigger calendars. But, of course, we have to outsource that for printing, which got a little costly, so that's why we tried to only print enough for those that we had internally and provide the smaller ones for the community.

COUNCILMAN CARN: I haven't gotten any small ones for the community. Again, maybe only I didn't get them and everybody else did.

MS. HARRISON: No. They were up at the customer service area, so as people came in, they were able to access them.

815 COUNCILMAN CARN: I need a stack of those for my community so that I can get them out 816 when I'm talking to people. But I need a version that you can see good because the print, the 817 font, is way too small. And I'm just talking about the small page version.

819 MS. HARRISON: Okay.

821 COUNCILMAN CARN: So that it's legible. That's all I've got.

COUNCILMAN CLAY: Joe? 823

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825 COUNCILMAN CARN: Yeah?

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COUNCILMAN CLAY: Why don't we consider turning it into a PDF so that anybody can print 827 out their calendar?

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COUNCILMAN CARN: That's not bad idea. 830

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832 COUNCILMAN CLAY: And if you need one in a hurry -- and I'm not suggesting that you should have to print out your own calendars to give to constituents, but if you need one in a hurry 833 for a meeting or something, you can print it out and take it with you or print out a couple of 834 835 copies.

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COUNCILMAN CARN: Let's do that in addition to; that'll be good. 837

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839 MS. HARRISON: Yeah, absolutely. I did want to highlight, as well, we included a downloadable version of the calendar within the newsletter, as well as the public work sanitation schedule. 840

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842 COUNCILMAN CLAY: Fantastic.

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844 MS. HARRISON: So anybody that received the newsletter, they're able to download that directly from their email. 845

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COUNCILMAN CARN: And those are some of the improvements I'm glad we have. But, again, 847 if we don't have an email list that most of the residents even will see this, it kind of defeats the 848 purpose. So we got to start putting together a base. 849

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MS. HARRISON: Thank you. 851

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MAYOR MOTLEY BROOM: Councilman Allen? 853

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COUNCILMAN ALLEN: Okay. Just a couple of things because I know we got some more going on. You mentioned the newsletter and I know it sounds a little bit old fashioned, but we need to have some in print so we can drop off some at the senior homes and some of the apartments. Because a lot of people don't get online at the apartments where they can pick them up when they go in to pay their bill and they can see what's going on with the city. The senior homes, you know, we can drop off a few over there and they can make sure they get it out as well as sending them the information. The other thing, I mentioned to you earlier, I'd like to see some communications about what goes on. You know, the events are great, but I'd like to see individuals. There's a lot of good people that are doing good things working for the city. I know we have the employee of the month but, you know, we can highlight some of those. And maybe we can highlight, you know, some businesses. I mean, I think people would like to know what goes over at the FAA or -- because there's a lot of good things. I mean, there's a lot of great things going on at Proof of the Pudding and, you know, you can highlight that and people can see. You know, your meal just doesn't show up. You know, there's a lot that goes on behind the

scene. So things like that, I think, people would find very, very interesting. And, again, highlight some of the businesses in College Park. Thank you very much.

MAYOR MOTLEY BROOM: Councilman Gay?

COUNCILMAN GAY: Yes, ma'am, I appreciate you bringing the proposal. It's a good idea when you put together your strategy and share, so thank you for that. I just had a couple of comments and I'll be brief. I just want to give you a little bit of history on how we came to use a public relations firm. So the former Jack Longino brought to my attention that there were a lot of complaints that media, the local media, was calling everything College Park, especially before the city of South Fulton Annex. So his idea was that we connect with a PR firm that had good relationships with local media, news outlets. And from that, we don't have those concerns, but I'm noticing that there still are some instances where they're calling stories on the news College Park. So what we recommend and what Gerald Walker had come up with and others is that you all go down to the newsrooms or contact them, and I think, they got some kind of deal in the newsroom. And then we noticed we got a lot new reporters, which I'm excited to see them. But they too have to be educated about our boundaries and so that's one thing I would like to stay on. The other thing is -- that's pretty much my main comment for you.

MS. HARRISON: Thank you.

MAYOR MOTLEY BROOM: Thank you, Ms. Harrison. We appreciate it. And we're going to move on to the consent agenda.

COUNCILMAN CARN: I had one other thing. Let's make sure College Park Elementary School -- we want to make sure we're keeping aware and checking in with some of these groups and tabs on them. The Metro Urban Farm today, they were distributing food today, for instance. That's the type of stuff that -- and they have a regular ongoing schedule for stuff like that. There's another outfit on West Point that does food distribution that you may not be aware of, but we need to let the public know about this type of stuff. So it'd be good to get around and just kind of find out what's going on in terms of stuff like that in the city. Because a few people know about it, but everybody else doesn't. So we want to get that information out here.

MAYOR MOTLEY BROOM: Thank you, Ms. Harrison, appreciate it.

CONSENT AGENDA DISCUSSION

3a. Consideration of and action on a request for approval of a Service Agreement between the City of College Park and Motorola Solutions, Inc. for maintenance, support, or other services for the Police Public Safety radio system. See memorandum dated February 2, 2023 from Deputy Chief Sharis McCrary. Also, see attached proposed Service Agreement in the amount of \$61,734.15. This is a budgeted item.

MAYOR MOTLEY BROOM: Moving on to discussion of the consent agenda. The first item is the Motorola Solutions service agreement. Good evening, Chief Roger, how are you? Questions for Chief Rogers. Councilman Clay?

916 COUNCILMAN CLAY: Yes. This is a general question, actually, it's not specific to this item.

Again, we get a packet that it says OCR this time. But, for example, this submittal letter on the 917

918 front page, I cannot highlight a word on that page. I cannot extract text from that page. If I want

to, say, send you an email and say, hey, this paragraph on the page, explain this to me or 919

something like that, I can't do that readily. I can draw a box around it, but I can't get at it at the 920

921 computer level.

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POLICE CHIEF CONNIE ROGERS: We'll make it more accessible.

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929 930 COUNCILMAN CLAY: And so I'm going to ask -- I see Mr. Hicks in the back -- and is there some way that you can have a training class? I've been trying for the last half dozen years to get these packets so they could be easy for me, selfishly, to process them quickly and I give heads up to all the department heads. So maybe Mr. Hicks could Jackson, if you could work with him I'm sorry, I should not be directing Mr. Hicks. But at least, if he could do that, that would be very helpful. So far that was one item. The other item is that this cover page says that there's no

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cost to the city. It says it's not a budgeted item and that's just not true.

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CHIEF ROGERS: No, that's incorrect, because this is a budgeted item.

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COUNCILMAN CLAY: It is a budgeted item.

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937 CHIEF ROGERS: Yes, it is.

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COUNCILMAN CLAY: And there is a cost to the city. 939

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CHIEF ROGERS: Yes. 941

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COUNCILMAN CLAY: So why does it say that? 943

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CHIEF ROGERS: That was input incorrectly. 945

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947 COUNCILMAN CLAY: That's specific to the item. So somebody's got to review these and make sure when they come out the department that they are OCR ideally and that they're 948 accurate. It's a no brainer, we've got to do it. 949

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951 CHIEF ROGER: I'll make sure moving forward that those inconsistencies will not be there.

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953 COUNCILMAN CLAY: I'm good. This is a no brainer.

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MAYOR MOTLEY BROOM: Thank you, Councilman Clay. Councilman Carn? 955

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957 COUNCILMAN CARN: Thank you, Chief. It's something we got to have, obviously. My same question, was it budgeted and what was the cost, so that answers that. But I see on the second 958 959 page, it might be and I don't know maybe this is just something that's dated, though, because it's

got McCrary on here as the review for the police department. I thought maybe that meant to be you or might be good for you to put your eyes on it.

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CHIEF ROGER: She inputted. We were under the impression that I would be able to go back and edit it. But we learned that whoever inputs it, so that was a trial and error on our part as well.

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967 COUNCILMAN CARN: All right. No harm, no foul, but yeah just wanna make sure. That's all 968 I had.

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970 MAYOR MOTLEY BROOM: Councilman Allen?

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972 COUNCILMAN ALLEN: No questions at all. This is needed. We need to do this and keep everything updated. This will take care of new equipment coming as well?

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975 CHIEF ROGERS: Yes, sir.

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977 COUNCILMAN ALLEN: And updates?

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979 CHIEF ROGERS: Yes. This is for our service and any support for our yearly

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981 COUNCILMAN ALLEN: Okay. Thank you.

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983 MAYOR MOTLEY BROOM: Councilman Gay?

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985 COUNCILMAN GAY: No questions.

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3b. Consideration of and action on a request for authorization to transfer revenue from existing line items, 100-5195-52-6170 in the amount of \$30,000.00 and 100-5195-53-7100 in the amount of \$10,000.00 to support the replacement of vehicle #167 F150, the repair of vehicle #165 F150 and replacement of vehicle #128 F250-Crew Truck totaling \$40,000.00 to be transferred to 100-5195-52-5700. See memorandum dated February 15, 2023, from Interim Public Works Director Timothy Lewis. These are budgeted items.

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994 MR. LEWIS: Good evening, Mayor and Councilmen.

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996 MAYOR MOTLEY BROOM: How are you?

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998 MR. LEWIS: All right. How y'all doing?

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1000 MAYOR MOTLEY BROOM: Doing well. We'll start with questions from Councilman Clay.

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1002 COUNCILMAN CLAY: Okay. Well, this is also a pretty easy one, I think. It sounds pretty dire up to what you're replacing.

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1005 MR. LEWIS: Yes, sir.

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COUNCILMAN CLAY: It all makes sense. I guess, the first thought went through my mind 1007 was why did this suddenly go bad in the last year? Why wasn't this in the last budget? 1008

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1010 MR. LEWIS: It was in the last budget but the old superintendent took it out.

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1012 COUNCILMAN CLAY: Okay. Enough said. So the only other question I have is, you've 1013 accounted for some of the money you're transferring in, I think it was \$40,000 or something like 1014 that?

- 1015
- 1016

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1018 COUNCILMAN CLAY: So these things cost more than that, clearly. So how much is the rest of it and where's the money coming from? 1019

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1021 MR. LEWIS: Well, the money that we're going to take out will be enough to get both of the 1022 vehicles and to make the repair.

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1024 COUNCILMAN CLAY: You're saying that the 40,000 will cover everything you're trying to do here? 1025

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1027 MR. LEWIS: Yes.

MR. LEWIS: Yes.

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1029 COUNCILMAN CLAY: There is no other money.

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1031 MR. LEWIS: Well, 165 was totaled out. So the insurance company paid us 19,000 for it. So the 19,000, and we purchased two utility SUVs and ended up selling one to Michelle, so that 1032 gave us \$11,000. So with that 19 and that 11, that give us another \$30,000. 1033

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1035 COUNCILMAN CLAY: You guys are good. You guys are good. I looked through the line items and the budget that you had attached and -- okay, well, this makes my day. Thank you. 1036

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1038 MAYOR MOTLEY BROOM: Councilman Carn?

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1040 COUNCILMAN CARN: Thank you, Tim. One of the issues I had was kind of the same thing, you know. We don't want to wait this long until something is so worn out that, you know, to the 1041 point, but that explains it from the last budget. So we sell across departments to other 1042 1043 departments. Is that what I understand? I never heard of that one.

1044

MR. LEWIS: Well, it was two things ordered and we didn't need both of them. So Michelle, 1045 they needed the equipment, so we just reached out and she had the money in the budget and we 1046 1047 made it happen.

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1049 COUNCILMAN CARN: All right. Sounds good.

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1051 MAYOR MOTLEY BROOM: Any other questions?

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1053 COUNCILMAN CARN: No.

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1055 MAYOR MOTLEY BROOM: Councilman Allen?

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1057 COUNCILMAN ALLEN: This is, again, what Councilman Clay said, this is kind of a no 1058 brainer. This is just an adjustment of the approved funds from one to another. On the second 1059 page, it says finance pending. Has finance seen this, and okay? I hate to do adjusting of funds 1060 when finance hasn't looked at it.

1061

MR. MYERS: I don't know if finance seen this particularly. I'm sure she was aware of it because we went through last Monday, we go through the agenda and we talk about it.

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1065 COUNCILMAN ALLEN: I guess that was my question, making sure we can move that without any problem.

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MR. MYERS: But she was in the meeting so we do a pre agenda meeting before the agenda.

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1070 COUNCILMAN ALLEN: I just want to make sure finance is okay with moving the items.
1071 That's all I have.

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1073 MAYOR MOTLEY BROOM: Councilman Gay?

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1075 COUNCILMAN GAY: Yes, sir. My only issue is that, obviously, we need to have the equipment that we need. I've been up here eight years, I've never seen this much transaction with 1076 public works. I don't know if we're trying to spend all the money before we go into a new budget. 1077 But my recommendation would be, not just for public works, for any department, let's 1078 understand what we need and let's do this in a fashion that it's a lot of. I mean, we've bought a 1079 1080 lot of trucks and, you know, we got a fleet. We got a department that a lot of fleet is bad. I think that ought to be something that y'all just kind of put together and present it to us rather than 1081 spending this money -- these dollars every other council meeting. And that's my only comment. 1082

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MAYOR MOTLEY BROOM: Thank you, sir. Appreciate it, Mr. Lewis.

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1086 MR. LEWIS: All right. Thank you.

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3c. Consideration of and action to approve a 5-year contract extension with Proof of The Pudding for the GICC/Gateway Center Arena & the Historic College Park Golf Course. See memorandum from Executive Director Mercedes Miller dated February 13, 2023, and supporting documents. This is a budgeted item.

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MAYOR MOTLEY BROOM: The last item for discussion for the consent agenda is a discussion regarding approval of a five-year contract extension with Proof of the Pudding for the GICC & Gateway Center Arena and the Historic College Park Golf Course. Good evening, Ms. Miller.

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- 1097 DIRECTOR OF GEORGIA INTERNATIONAL CONVENTION CENTER, GOLF COURSE &
- 1098 ARENA MERCEDES MILLER: Good evening. How are you?

MAYOR MOTLEY BROOM: Doing well. I was just about to ask you to make sure that microphone was close. Councilman Clay, questions for Ms. Miller?

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- 1103 COUNCILMAN CLAY: Not so much questions as I was really impressed with the list. I wish 1104 we had time for a presentation which we don't. We got plenty of other things to do. But what I was impressed by, and I didn't realize it was going on, was under your new look that you brought 1105 1106 in a local restaurant, Nouveau, to help. And I remember in previous discussions of Proof of the Pudding. We've said, well, you know you got this big company and they're coming in and they're 1107 doing a great job, but what's the opportunity for local vendors. And you've done that. You've 1108 got Nouveau in there. You got Uncle Boo's Catfish. You got Ethan's Italian Ice Cream. You've 1109 got Arches Brewery, which is not in College Park but it's in the Tri City area, Crown Royal for 1110 drink feature. I mean, just innovative things that I'm impressed. I'm really, really impressed. 1111 And I think you're addressing one of the issues that Council's had that says, well, we don't want 1112
- to sacrifice our quality, and these guys have been doing a great job and they've been a great
- partner and we have a relationship with them that is unusual from what I understand in the
- 1115 industry.

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1117 MS. MILLER: It is.

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1119 COUNCILMAN CLAY: But yet we want to give a break to some of our local establishments, and you're doing that. I love it.

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1122 MS. MILLER: Thank you.

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1124 MAYOR MOTLEY BROOM: Councilman Carn?

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- 1126 COUNCILMAN CARN: All right. Great contract. I've seen some improvements. I've seen 1127 some new dishes every now and then and I say, that's what we want to see, you know. The new 1128 restaurants coming in. I did see Nouveau in there and it's good to use some of the locals.
- So how do the splits go there? I mean, they get the 7 percent?

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MS. MILLER: They put in all the labor. They buy all the food and we just get a percentage of what they sell.

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1134 COUNCILMAN CARN: So, for example, the local restaurants, obviously, their staff is not in 1135 there cooking the local restaurant's food or they are? Okay. So they're in cooking the food. But 1136 they get the deal worked out where they make money, I guess?

1137

MS. MILLER: Right. We don't have to put in the labor or buy the food for that, but we get a percentage of them being there. When we first opened, it was JR Crickets, and then I think COVID hit. And after COVID, then we moved over to Nouveau. But it was always our goal to get local restaurants in the area.

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COUNCILMAN CARN: I think the more locals we can find to put them in there when people 1143 come, the better. My other question was, and I didn't see this at the old school concert, which I 1144 went to. It was some great, somebody had -- I didn't buy any, but the person I was sitting next to 1145 1146 got the waffle fries from -- it was local, I think. I forget which one it was. But, I said to myself, you know, when they hand that food out, that's an opportunity for a whole new audience that 1147 may not know where they are or that they're located in the city of College Park. So my question 1148 is, you know, did they distribute like some kind of a push card or a coupon that says that might 1149 1150 be a --

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1152 MS. MILLER: Nope. We don't want to do that because that paper ends up on the floor. But those waffle fries actually come from Proof. 1153

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COUNCILMAN CARN: All right. I think it's good, you know, we talked about the other nit 1155 that I had in terms of the contract. So sounds good. I'm definitely pleased with the service. 1156

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1158 MAYOR MOTLEY BROOM: Councilman Allen?

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1160 Councilman Allen: I'm a huge fan of Proof of the Pudding. I mean, if you go to any other event in the entire city of Atlanta, you cannot come up with a place that does better than Proof of the 1161 Pudding. So if y'all are out there, thank you very much. I appreciate everything. This is just, I 1162 mean, they are great partners so... 1163

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1165 MS. MILLER: We do have the president of the company, Adam Noyes and also the GM for the GICC, Howard Hickman. 1166

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1168 COUNCILMAN ALLEN: Great. Thank them very much. They do a fantastic job and all the workers and everybody. 1169

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MAYOR MOTLEY BROOM: Councilman Gay? 1171

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COUNCILMAN GAY: Unfortunately, I'm going to have to be a Simon Cowell on this one. I have a fundamental difference in this contract. So here are my issues: First off, this company had our contract for 30 years and you want a five year renewal, so that's 35 years for one company. We have organizations I'll give you one, Thompson Hospitality did 373 million dollars in revenue. That's a black owned company. I understand that they brought in some restaurants, fantastic. But all I'm saying is that there's no way this city is going to ever be competitive, cost containment I mean, we subsidize the GICC by 2 1/2 million dollars. We will always subsidize it if we don't competitively bid out our services. Whether they win the award or not, we cannot continue to function as a competitive city. And last thing I'll say and we talked about this, this is a new world now. There are new technologies. There are new human resources protocols. You got companies catering in Dubai, all over the world. You know, I remember Proof in the Pudding when they were on Ponce de Leon in a trailer. I get that. But we have to expand our opportunities to be a broader organization.

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1187 MAYOR MOTLEY BROOM: I've got a couple. The contract in the second paragraph says that it will expire upon midnight June 30th, 2028. I believe it is 2023 so just when comes forward. 1188

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- Ms. Miller, you and I had a discussion prior to tonight's meeting about some concerns about the 1189
- wages that are going to be paid to the folks who are going to be working for Proof of the Pudding 1190
- based upon this contract. And some concerns that they were not commensurate with our city 1191
- 1192 minimum wage. Have you had an opportunity to follow up on that?

- 1194 MS. MILLER: I have. I talked to the president of the company and I talked to the general
- 1195 manager and no one has problem bringing them up to the City's minimum wage of 15.75. We
- 1196 have eight employees that are not at the minimum and we will bring them up to the minimum.
- And just for information, about 40 percent of the employees that work for Proof of the Pudding, 1197
- 1198 they live in College Park. So the company may be located in another area, but most of the people
- that work there, they live in this city. 1199

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1201 MAYOR MOTLEY BROOM: Thank you, Ms. Miller. Councilman Carn?

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COUNCILMAN CARN: Back on our packet page 51, that date issue. So this contract expires 1203

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1205 MS. MILLER: June of 2023.

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1207 COUNCILMAN CARN: This new contract will go from July to June of '28, five years; right?

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1209 MS. MILLER: Correct.

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- COUNCILMAN CARN: Now, this extension here that's redlined, this gives us an additional five 1211
- years here? Is this an option here? Because I don't see it as an option, which would take us to 1212
- June 2033. 1213

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- MS. MILLER: No. In all of contracts, there's still that 30 day out. So after this five years, we 1215
- would have to bring it back and try to get it renewed again. If not, then we would put it out for 1216
- bid as you request. 1217

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- 1219 COUNCILMAN CARN: I hear you. But the language here, basically, says that it basically says
- there's an additional five years on here. I understand it has to come back to us, obviously. But the 1220
- language, I would say needs to say there's an option, a mutual option, for an additional five 1221
- 1222 years.

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1224 MS. MILLER: Okay.

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- COUNCILMAN CARN: Because this is worded as it's automatic; that it takes you right on into 1226
- 2033. So we're doing five years. But this, technically, someone could construe this as a 10-year 1227
- contract by the letter of how this reads right here. So we want to make sure and I can show you 1228
- exactly the spot if you--1229

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1231 MS. MILLER: Winston, did you catch that?

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- 1233 COUNCILMAN CARN: I want to make sure we catch that. The other thing I'll say, I think I
- understand we always want competition. We always want to provide opportunities and that's one 1234

Page 27 of 28 Workshop Session 02/20/2023 thing I push just as strong as anybody would. Now, it's a bit harder to decouple ourselves from a situation like Proof due to the substantial equipment investment and whatnot. So it's a little more integrated than the average hand to hand contract. So it's not quite that easy. We've got to deal with Proof. And I'm asking Proof, how close you are all to Sysco because I see Sysco in your update a bit, but they're one of our local vendors. And I don't know who you're exclusive with one food vendor, for instance.

MAYOR MOTLEY BROOM: If you'd like to come forward. Folks who might be watching can't

MR. NOYES: Yes. Sysco is our national broad liner. We have our main national contract with Sysco Foods.

COUNCILMAN CARN: Well, first of all, I'm glad to see you up here. I've never actually met the two fellas that are responsible, I guess, for all that great food. I've seen a lot of improvements. It is great. With that being said, we're hoping that you all always seek to procure as much minority participation, female business enterprise, in particularly, with your subcontractors. I'm assuming you have subcontractors or whatever. But we always want to try to make a concerted effort. And being that we've got darn near exclusivity with you, you know, just want to reiterate that point. Because he does make a good point at the same time but, again, every contract is not the same type of animal. So I understand that but, again, we definitely want to promote for as much participation where others get a chance to have opportunities.

 MAYOR MOTLEY BROOM: Thank you so much, Ms. Miller, appreciate it. We're going to take a five-minute break before we get started with the main session.

1278 Shavala Ames, City Clerk

ATTEST:

CITY OF COLLEGE PARK

Bianca Motley Broom, Mayor

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