

Electric Line

		Initial		Revised
GL Account	<u>Description</u>	Council Recommended	Reduction Amount	Budget Amount
510 4600 31 9110	Penalities	600,000.00	10,000.00	590,000.00
510 4600 34 4110	Sales to Residential Customers	8,650,000.00	750,000.00	7,900,000.00
510 4600 34 4112	Sales to Commercial Customers	22,300,000.00	780,000.00	21,520,000.00
510 4600 34 4330	Sales to Convention Center	1,410,000.00	40,000.00	1,370,000.00
510 4600 34 4340	Other City Sales	470,000.00	20,000.00	450,000.00
		33,430,000.00	1,600,000.00	31,830,000.00
		Initial		Revised
GL Account	Description	Council Recommended	Reduction Amount	Budget Amount
510 4600 53 6030	Power Purchases	28,600,000.00	1,600,000.00	27,000,000.00
		28,600,000.00	1,600,000.00	27,000,000.00



Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 City Mgr Recommended	2021 Council Approved	%Chg 2021 Council to 2020 Amend	
	D - ELECTRIC/POWER FUND	Amount	budget	Amount	% Useu_	Recommended	Approved	to 2020 Amena	
REVENUI	•								
	ment 4600 - Electric/Line								
31 9110	Penalties/Int on Delinque	397,701.31	800,000.00	457,885.16	57	600,000.00	590,000.00	(26)	
	Taxe	s Totals \$397,701.31	\$800,000.00	\$457,885.16	57%	\$600,000.00	\$590,000.00	(26%)	
Charge	es For Services								
34 4110	Sales To Residential Cust	7,336,870.94	8,750,000.00	7,303,769.30	83	8,650,000.00	7,900,000.00	(10)	
34 4112	Sales To Commercial Cust.	18,271,435.73	21,250,000.00	16,983,315.60	80	22,300,000.00	21,520,000.00	1	
34 4330	Sales Convention Center	1,360,826.80	1,200,000.00	1,191,219.30	99	1,410,000.00	1,370,000.00	14	
34 4340	Other City Sales	401,838.12	400,000.00	475,948.38	119	470,000.00	450,000.00	13	
34 4380	Meters And Bases	27,848.50	27,000.00	22,039.00	82	27,000.00	27,000.00		
34 4396	Utility Settlement Credit	(122,123.12)	.00	.00		.00	.00		
	Charges For Service.	s Totals \$27,276,696.97	\$31,627,000.00	\$25,976,291.58	82%	\$32,857,000.00	\$31,267,000.00	(1%)	
Comm	issions								
34 5515	CNG Fuel Facility	27,976.94	22,000.00	20,985.60	95	22,000.00	22,000.00		
	Commissions	s Totals \$27,976.94	\$22,000.00	\$20,985.60	95%	\$22,000.00	\$22,000.00	0%	
	5 & Other Rent								
38 1000	Other Rental Income	115,243.61	110,000.00	107,192.22	97	112,000.00	112,000.00	2	
38 1001	Gas South Alliance	.00	14,400.00	7,942.72	55	14,000.00	14,000.00	(3)	
	Leases & Other Ren	t Totals \$115,243.61	\$124,400.00	\$115,134.94	93%	\$126,000.00	\$126,000.00	1%	
	Income								
32 2990	Administrative Charge	67,300.00	55,000.00	115,837.49	211	55,000.00	55,000.00		
34 1900	Miscellaneous Income	370,557.47	100,000.00	134,985.32	135	100,000.00	100,000.00		
34 4130	Sales - Recycled Material	1,299.48	7,000.00	.00		7,000.00	7,000.00		
34 9300	Returned Check Fees	4,150.00	16,000.00	4,325.00	27	6,000.00	6,000.00	(63)	
	Other Income	<i>e Totals</i> \$443,306.95	\$178,000.00	\$255,147.81	143%	\$168,000.00	\$168,000.00	(6%)	
Intere.			_			a e	<u></u>		
36 1000	Interest - Nonrestricted	122,062.22	.00	56,949.45		35,000.00	35,000.00	10.1	
		st Totals \$122,062.22	\$0.00	\$56,949.45	+++	\$35,000.00	\$35,000.00	+++	
_	t Carryforward	00	00	00		06 136 00	06 136 00		
39 9900	Budget Carryforward	.00	.00	.00		96,136.00	96,136.00		
	Budget Carryforward	+20,202,000,00	\$0.00 \$32,751,400.00	\$0.00 \$26,882,394.54	+++ 82%	\$96,136.00	\$96,136.00 \$32,304,136.00	(106)	
	Department 4600 - Electric/Lin REVENUE		\$32,751,400.00	\$26,882,394.54	82%	\$33,904,136.00 \$33,904,136.00	\$32,304,136.00	(1%)	
	REVENOL	\$20,302,300.00	ψ32,/31,700.00	φ20,002,337.34	02.70	φυυ,συτ,1υυ.00	φυΖ,υσ,1υ0.00	(170)	

Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 City Mgr Recommended	2021 Council Approved	%Chg 2021 Council to 2020 Amend
	D - ELECTRIC/POWER FUND	Amount	Dauget	Amount	70 O3CU	Recommended	Арргочец	to 2020 Amend
EXPENSE								
	tment 4600 - Electric/Line anel Services							
51 5010	Salary/Operating	676,178.32	726,856.00	601,612.63	83	689,874.00	689,874.00	(5)
51 5016	Salary On-Call	12,225.00	9,000.00	9,600.00	107	9,000.00	9,000.00	
51 5020	Salary/Overtime	68,285.26	50,000.00	39,457.62	79	50,000.00	50,000.00	
51 5040	Shared Utility Payments	2,039.23	2,400.00	2,886.13	120	2,400.00	2,400.00	
51 5190	Medicare	10,333.13	8,324.00	8,648.54	104	8,324.00	8,324.00	
	Personnel Services Totals	\$769,060.94	\$796,580.00	\$662,204.92	83%	\$759,598.00	\$759,598.00	(5%)
Emplo	yee Benefits							
51 5150	City Pension Contribution	137,873.06	122,487.00	123,944.07	101	118,277.00	118,277.00	(3)
51 5161	Life Insurance	666.85	695.00	565.14	81	645.00	645.00	(7)
51 5163	ST Disability Insurance	1,019.97	1,331.00	798.81	60	1,331.00	1,331.00	
51 5164	LT Disability Insurance	896.33	1,304.00	704.30	54	1,304.00	1,304.00	
51 5165	Health Insurance	86,313.84	99,678.00	72,475.78	73	111,038.00	111,038.00	11
51 5166	Dental Insurance	2,415.38	2,765.00	2,056.94	74	2,420.00	2,420.00	(12)
51 5180	Uniforms	19,021.70	14,200.00	21,270.17	150	14,200.00	14,200.00	
	Employee Benefits Totals	\$248,207.13	\$242,460.00	\$221,815.21	91%	\$249,215.00	\$249,215.00	3%
	nunications & Util.							
52 5240	Telephone	33,001.38	25,044.00	23,801.80	95	31,698.00	31,698.00	27
52 5260	Heat & Power	116,304.47	60,000.00	96,975.31	162	115,000.00	115,000.00	92
52 5261	Golf Course Utilities	.00	10,380.00	.00		10,380.00	10,380.00	
52 5270	Water	1,333.61	5,000.00	1,274.06	25	5,000.00	5,000.00	
52 5280	Other Communication/Util	1,696.69	10,000.00	1,413.90	14	10,000.00	10,000.00	
	Communications & Util. Totals	\$152,336.15	\$110,424.00	\$123,465.07	112%	\$172,078.00	\$172,078.00	56%
Rental 52 5330	Office Equipment Rental	193.35	2,500.00	972.30	39	2,500.00	2,500.00	
52 5340	Vehicle Rental	350.00	500.00	.00	39	500.00	500.00	
32 3340	Rentals Totals	\$543.35	\$3,000.00	\$972.30	32%	\$3,000.00	\$3,000.00	0%
Renair	* & Maintenance	\$343.33	\$3,000.00	\$972.30	3270	\$3,000.00	\$5,000.00	076
52 5700	R&M - Vehicles	72,382.43	60,000.00	58,601.27	98	60,000.00	60,000.00	
52 5720	R&M Communication Equip	958.69	5,000.00	373.18	7	5,000.00	5,000.00	
52 5730	R&M - D/P Equipment	3,181.13	14,245.00	4,553.40	32	16,350.00	16,350.00	15
52 5780	Grounds	181,722.44	200,000.00	145,154.82	73	200,000.00	200,000.00	
52 5790	R&M-Distribution System	411,762.09	425,000.00	264,779.08	62	425,000.00	425,000.00	

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) - ELECTRIC/POWER FUND	Amount	Duaget	Amount	70 O3Cu	Recommended	Арргочеа	to 2020 Ameria
EXPENSE	•							
	ment 4600 - Electric/Line & Maintenance							
53 5680	Tires	4,122.27	3,000.00	1,757.44	59	3,000.00	3,000.00	
	Repair & Maintenance Totals	\$674,129.05	\$707,245.00	\$475,219.19	67%	\$709,350.00	\$709,350.00	0%
	g Maintenance							
52 5740	R&M-Buildings	4,992.43	7,400.00	276.55	4	7,400.00	7,400.00	
	Building Maintenance Totals	\$4,992.43	\$7,400.00	\$276.55	4%	\$7,400.00	\$7,400.00	0%
	ng & Education	24 226 75	22 700 00	10.005.16	F.C.	24 200 00	24 200 00	
52 6200	Training	31,226.75	33,700.00	18,965.16	56	34,200.00	34,200.00	1
52 6210	Dues	17,389.63	15,000.00	10,839.69	72	15,000.00	15,000.00	
52 6220	Subscription/Publications	503.00	400.00	108.00	27	400.00	400.00	
52 6230	Conventions/Meetings	11,889.54	9,000.00	9,272.69	103	10,000.00	10,000.00	11
	Training & Education Totals	\$61,008.92	\$58,100.00	\$39,185.54	67%	\$59,600.00	\$59,600.00	3%
	Services & Charges	45.24	200.00	00		200.00	200.00	
52 3505	Mileage Reimbursement	45.34	200.00	.00		200.00	200.00	
52 5450	Legal Fees	3,922.50	1,500.00	.00		1,500.00	1,500.00	
52 5510	Consulting Fees	69,005.10	105,000.00	62,143.95	59	105,000.00	105,000.00	
52 6000	Advertising Expense	10,891.12	10,000.00	14,770.66	148	10,000.00	10,000.00	
52 6050	Bank Charges	15.00	1,000.00	148.16	15	1,000.00	1,000.00	
52 6100	Auto Insurance	25,774.58	26,718.00	21,965.52	82	24,681.00	24,681.00	(8)
52 6110	Other Insurance	8,637.59	12,536.00	11,149.65	89	13,781.00	13,781.00	10
52 6130	Miscellaneous Services	34,975.85	25,400.00	33,703.37	133	25,400.00	25,400.00	
52 6141	Custodial Service	5,718.17	6,000.00	2,700.00	45	6,000.00	6,000.00	
52 6150	Engineering Services	37,777.50	25,000.00	43,947.11	176	25,000.00	25,000.00	
52 6170	Contractual Services	696,243.92	680,000.00	501,769.20	74	752,000.00	752,000.00	11
52 6193	City Wide Events	.00	.00	.00		10,000.00	10,000.00	
52 6510	Claims Not Workmans Comp.	.00	2,000.00	.00		2,000.00	2,000.00	
52 6550	Consulting Fees - Edp	750.00	750.00	395.00	53	750.00	750.00	
52 6560	Workers Comp/Administrati	3,397.77	2,288.00	3,230.26	141	3,545.00	3,545.00	55
52 6580	Unemployment Compensation	.00	2,500.00	.00		2,500.00	2,500.00	35
52 6590	Contingencies	.00	4,334.00	.00		.00	.00	(100)
52 6600	Claims Workers Comp.	8.00	500.00	.00		500.00	500.00	(100)
	•							
53 6460	Sales Tax	.00	.00	15,591.66		.00	.00	



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) - ELECTRIC/POWER FUND	Amount	buuget	Amount	70 USEU	Recommended	Approved	to 2020 Amend
EXPENSE	-							
	ment 4600 - Electric/Line							
Other	Services & Charges	±007.162.44	400F 72C 00	4711 F14 F4	79%	¢002.0E7.00	¢002.057.00	9%
Materi	Other Services & Charges Totals als & Supplies	\$897,162.44	\$905,726.00	\$711,514.54	79%	\$983,857.00	\$983,857.00	9%
52 7300	Postage	109.85	600.00	91.49	15	600.00	600.00	
52 7320	Stationery & Printing	.00	300.00	289.96	97	300.00	300.00	
52 7330	Copy Expense	210.10	.00	199.69		.00	.00	
53 7000	Gas & Oil	24,190.58	15,000.00	6,577.17	44	15,000.00	15,000.00	
53 7010	Tools/Shop Supplies	20,700.72	39,596.00	34,035.49	86	39,596.00	39,596.00	
53 7020	Janitorial Supplies	1,278.22	1,000.00	1,740.87	174	1,000.00	1,000.00	
53 7050	Medical Services/Supplies	158.50	1,100.00	25.00	2	1,100.00	1,100.00	
53 7091	Road Signs & Delineators	37,716.36	60,000.00	12,525.00	21	60,000.00	60,000.00	
53 7110	Safety Supplies	21,351.14	20,895.00	20,371.10	97	20,895.00	20,895.00	
53 7121	Computer Hardware	2,971.24	3,000.00	.00		3,000.00	3,000.00	
53 7122	Computer Supplies	969.51	200.00	.00		200.00	200.00	
53 7150	Other Operating Supplies	2,960.15	.00	.00		.00	.00	
53 7310	Office Supplies	8,096.89	8,580.00	8,743.55	102	8,580.00	8,580.00	
	Materials & Supplies Totals	\$120,713.26	\$150,271.00	\$84,599.32	56%	\$150,271.00	\$150,271.00	0%
Cost C	of Sales							
53 6030	Power Purchases	25,490,880.79	26,500,000.00	20,354,524.97	77	28,600,000.00	27,000,000.00	2
53 6031	Solar Power Purchases	(141.04)	1,000.00	753.83	75	1,000.00	1,000.00	
_	Cost Of Sales Totals	\$25,490,739.75	\$26,501,000.00	\$20,355,278.80	77%	\$28,601,000.00	\$27,001,000.00	2%
<i>Opera</i> i 61 1100	ting Transfers Out Oper. Transfer Out Gen	115,182.00	115,182.00	.00		115,182.00	115,182.00	
61 1558	Transfer BIDA	500,000.00	.00	.00		.00	.00	
01 1556	_	·			0%			0%
Ассои	Operating Transfers Out Totals nting Charges	\$615,182.00	\$115,182.00	\$0.00	0%	\$115,182.00	\$115,182.00	U%0
57 4001	Utility Assistance	58,200.00	64,400.00	625.00	1	64,400.00	64,400.00	
	Accounting Charges Totals	\$58,200.00	\$64,400.00	\$625.00	1%	\$64,400.00	\$64,400.00	0%
•	l Outlay							
54 7590	Vehicles - Replace	25,840.00	21,000.00	216,522.00	1,031	50,000.00	50,000.00	138
54 7650	Communications	.00	5,000.00	.00		4,500.00	4,500.00	(10)
54 7700	Capital Improvement Fund	133,671.92	125,000.00	72,620.40	58	150,000.00	150,000.00	20



Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 City Mgr Recommended	2021 Council Approved	%Chg 2021 Council to 2020 Amend
Fund 510) - ELECTRIC/POWER FUND			'	'			
EXPENSE								
	ment 4600 - Electric/Line / Outlay							
54 7710	Electric Improvements	1,947,691.95	865,000.00	1,023,942.40	118	265,000.00	265,000.00	(69)
54 7850	Other System Improvements	253,221.02	345,000.00	25,010.00	7	.00	.00	(100)
54 7860	Street Lighting	287,073.78	360,000.00	125,799.00	35	195,000.00	195,000.00	(46)
	Capital Outlay Totals	\$2,647,498.67	\$1,721,000.00	\$1,463,893.80	85%	\$664,500.00	\$664,500.00	(61%)
	Department 4600 - Electric/Line Totals	\$31,739,774.09	\$31,382,788.00	\$24,139,050.24	77%	\$32,539,451.00	\$30,939,451.00	(1%)
	EXPENSE TOTALS	\$31,739,774.09	\$31,382,788.00	\$24,139,050.24	77%	\$32,539,451.00	\$30,939,451.00	(1%)
	Fund 510 - ELECTRIC/POWER FUND Totals							
	REVENUE TOTALS	\$28,382,988.00	\$32,751,400.00	\$26,882,394.54	82%	\$33,904,136.00	\$32,304,136.00	(1%)
	EXPENSE TOTALS	\$31,739,774.09	\$31,382,788.00	\$24,139,050.24	77%	\$32,539,451.00	\$30,939,451.00	(1%)
	Fund 510 - ELECTRIC/POWER FUND Totals	(\$3,356,786.09)	\$1,368,612.00	\$2,743,344.30	200%	\$1,364,685.00	\$1,364,685.00	0%
	Net Grand Totals							
	REVENUE GRAND TOTALS	\$28,382,988.00	\$32,751,400.00	\$26,882,394.54	82%	\$33,904,136.00	\$32,304,136.00	(1%)
	EXPENSE GRAND TOTALS	\$31,739,774.09	\$31,382,788.00	\$24,139,050.24	77%	\$32,539,451.00	\$30,939,451.00	(1%)
	Net Grand Totals	(\$3,356,786.09)	\$1,368,612.00	\$2,743,344.30	200%	\$1,364,685.00	\$1,364,685.00	0%



G/L Account	Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES					
Fund 510 - ELECTRIC	/POWER FUND				
Department 4600 -	Electric/Line				
	52 5240 - Telephone				
510 4600 52 5240	AT&T Club (CP Power)		12.0000	82.00	984.00
510 4600 52 5240	AT&T Club (Power Dept Meter)		12.0000	163.00	1,956.00
510 4600 52 5240	AT&T Club (Power Dept)		12.0000	262.00	3,144.00
510 4600 52 5240	Cisco Phone		8.0000	291.66	2,333.28
510 4600 52 5240	Comcast		1.0000	2,064.00	2,064.00
510 4600 52 5240	Verizon Cell Phones		12.0000	968.00	11,616.00
510 4600 52 5240	Verizon Data Plan		12.0000	252.00	3,024.00
510 4600 52 5240	Windstream		12.0000	548.00	6,576.00
		Account 52 5240 - Telephone Totals	Transactions	8	\$31,697.28
Account	52 5260 - Heat & Power				
510 4600 52 5260	Allocation by Accounting		1.0000	115,000.00	115,000.00
		Account 52 5260 - Heat & Power Totals	Transactions	1	\$115,000.00
Account	52 5270 - Water				
510 4600 52 5270	Allocations Determine by Accounting		1.0000	5,000.00	5,000.00
		Account 52 5270 - Water Totals	Transactions	1	\$5,000.00
Account	52 5280 - Other Communication/Util				
510 4600 52 5280	Sanitation Charges 50% split with W&S Fund		1.0000	5,000.00	5,000.00
510 4600 52 5280	Storm Sewer Charges 50% split with W& S Fund		1.0000	5,000.00	5,000.00
		Account 52 5280 - Other Communication/Util Totals	Transactions	2	\$10,000.00
Account	52 5330 - Office Equipment Rental	,			
510 4600 52 5330	Lease and Maintenance for 1 copy machine		1.0000	2,500.00	2,500.00
	•	Account 52 5330 - Office Equipment Rental Totals	Transactions	1	\$2,500.00
Account	52 5340 - Vehicle Rental	Account 32 3330 Office Equipment Relian Totals			
510 4600 52 5340	Crane for heavy lifting & other specialized as needed		1.0000	500.00	500.00
	,g	Account 52 5340 - Vehicle Rental Totals	Transactions	1	\$500.00
Account	E3 E4E0 Local Food	Account 32 3340 - Venicle Rental Totals	11000000	-	4200.00
510 4600 52 5450	52 5450 - Legal Fees Allocation Estimated by Accounting		1.0000	1,500.00	1,500.00
310 1000 32 3 130	Allocation Estimated by Accounting	Account 52 5450 Lovel Food Tatala	Transactions	1	\$1,500.00
A	F2 FF40 Consulting Face	Account 52 5450 - Legal Fees Totals	Transactions	1	Ψ1,500.00
510 4600 52 5510	52 5510 - Consulting Fees Consulting for Major Projects and Developments		1.0000	13,000.00	13,000.00
510 4600 52 5510	ECG Marketing, Business and Econ Devel Contract Svcs.		1.0000	89,000.00	89,000.00
	<u>-</u> .		12.0000	250.00	
510 4600 52 5510	Mapping Service			3	3,000.00 \$105,000.00
		Account 52 5510 - Consulting Fees Totals	Transactions	3	\$105,000.00
	52 5700 - R&M - Vehicles		1.0000	44 504 00	44 504 00
510 4600 52 5700	Allocated for Moodys Garage		1.0000	44,504.00	44,504.00



Fund 510 - ELECTRIC/POWER FUND Department 4600 - Electric/Line Account 52 5700 - R&M - Vehicles 510 4600 52 5700 R&M for 9 Heavy Constr, 3 psgr & 2 trailer vehicles	1.0000 Transactions	15,496.00	
Department 4600 - Electric/Line Account 52 5700 - R&M - Vehicles R&M for 9 Heavy Constr, 3 psgr & 2 trailer vehicles		15 496 00	
Account 52 5700 - R&M - Vehicles 510 4600 52 5700 R&M for 9 Heavy Constr, 3 psgr & 2 trailer vehicles		15 496 00	
510 4600 52 5700 R&M for 9 Heavy Constr, 3 psgr & 2 trailer vehicles		15 496 00	
, , , , ,			15,496.00
A	Halisactions	2	\$60,000.00
Account 52 5700 - R&M - Vehicles Totals		2	\$00,000.00
Account 52 5720 - R&M Communication Equip 510 4600 52 5720 Comcast for Wireless Access Points	1.0000	1,440.00	1,440.00
510 4600 52 5720 Recloser Batteries	1.0000	3,560.00	3,560.00
	Transactions	2	\$5,000.00
Account 52 5720 - R&M Communication Equip Totals	Halisacuolis	2	\$5,000.00
Account 52 5730 - R&M - D/P Equipment 510 4600 52 5730 Civic Live	1.0000	606.26	606.26
510 4600 52 5730 Civic Live 510 4600 52 5730 Comcast	12.0000	606.26 172.00	606.26
			2,064.00
	1.0000	1,770.00	1,770.00
510 4600 52 5730 Mimecast	1.0000	778.00	778.00
510 4600 52 5730 Northstar Maintenance	1.0000	7,475.00	7,475.00
510 4600 52 5730 Tyler NW	1.0000	3,656.00	3,656.00
Account 52 5730 - R&M - D/P Equipment Totals	Transactions	6	\$16,349.26
Account 52 5740 - R&M-Buildings			
510 4600 52 5740 Carpet Cleaning for the Offices	9.0000	100.00	900.00
510 4600 52 5740 Pest Control	1.0000	750.00	750.00
510 4600 52 5740 R&M for HVAC system, structural, electrical & plumbing	1.0000	5,000.00	5,000.00
510 4600 52 5740 Safety and door mat service	1.0000	750.00	750.00
Account 52 5740 - R&M-Buildings Totals	Transactions	4	\$7,400.00
Account 52 5780 - Grounds			
510 4600 52 5780 Contract Power line right-of-way clearing & tree trimmig	1.0000	200,000.00	200,000.00
Account 52 5780 - Grounds Totals	Transactions	1	\$200,000.00
Account 52 5790 - R&M-Distribution System			
510 4600 52 5790 3-Ph Metering Equip	1.0000	12,200.00	12,200.00
510 4600 52 5790 35'/wooden utility poles	80.0000	180.00	14,400.00
510 4600 52 5790 45'/3 wooden utility poles	100.0000	325.00	32,500.00
510 4600 52 5790 50'/2 wooden utility poles	25.0000	390.00	9,750.00
510 4600 52 5790 55'/2 wooden utility poles	20.0000	525.00	10,500.00
510 4600 52 5790 Cable - Metering and Signal Control	3.0000	1,000.00	3,000.00
510 4600 52 5790 Construction hardware, material and supplies	1.0000	48,350.00	48,350.00
510 4600 52 5790 Electrical Repair and assistant for other departments	1.0000	10,000.00	10,000.00
510 4600 52 5790 Gang Operated - 3-phase overhead	4.0000	3,000.00	12,000.00
510 4600 52 5790 Godby Road lighting - Georgia Power	12.0000	750.00	9,000.00
510 4600 52 5790 Meter base replacement & repair	1.0000	20,000.00	20,000.00
510 4600 52 5790 Misc material - rope, glue, cable clean, etc.	1.0000	6,000.00	6,000.00



G/L Account		Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES						
Fund 510 - El						
Department		•				
F10 4600 F2 F700	Account	52 5790 - R&M-Distribution System		1 0000	6,000,00	6 000 00
510 4600 52 5790		Primary voltage PT and CT equipment		1.0000	6,000.00	6,000.00
510 4600 52 5790 510 4600 52 5790		Regulator Control Panel Fiber Optic-Spare Roadway Lighting material and supplies		1.0000 1.0000	2,000.00 10,000.00	2,000.00 10,000.00
510 4600 52 5790		, , , , , , , , , , , , , , , , , , , ,		1.0000	25,000.00	25,000.00
510 4600 52 5790		Transformer and Switchgear repair Wire and Cable		1.0000	194,300.00	194,300.00
310 4000 32 3790				Transactions	17	\$425,000.00
			ccount 52 5790 - R&M-Distribution System Totals	Hallsacuolis	17	\$423,000.00
E10 4600 E2 6000	Account	52 6000 - Advertising Expense		1 0000	10,000,00	10 000 00
510 4600 52 6000		Marketing APPA, CP Econ Dev promoting CP		1.0000 Transactions	10,000.00	10,000.00 \$10,000.00
			Account 52 6000 - Advertising Expense Totals	11d115dCuO115	1	\$10,000.00
E10 4600 E2 6100	Account	52 6100 - Auto Insurance		1 0000	24 604 00	24 601 00
510 4600 52 6100		Apex Auto Liability (Allocation)		1.0000	24,681.00	24,681.00
			Account 52 6100 - Auto Insurance Totals	Transactions	1	\$24,681.00
	Account	52 6110 - Other Insurance				
510 4600 52 6110		Apex Insurance Personnel Allocation		1.0000	13,781.00	13,781.00
			Account 52 6110 - Other Insurance Totals	Transactions	1	\$13,781.00
	Account	52 6130 - Miscellaneous Services		======	40= 00	
510 4600 52 6130		Commercial Revenue Meter Testing - ECG		56.0000	125.00	7,000.00
510 4600 52 6130		Haz mat Consulting and Analysis		1.0000	7,500.00	7,500.00
510 4600 52 6130		Haz mat testing and Disposal		1.0000	7,500.00	7,500.00
510 4600 52 6130		PCB Tracking software annual license renewal		1.0000	400.00	400.00
510 4600 52 6130		Underground Production Center Annual Fees		1.0000	3,000.00	3,000.00
			Account 52 6130 - Miscellaneous Services Totals	Transactions	5	\$25,400.00
	Account	52 6141 - Custodial Service				
510 4600 52 6141		Annual Janitorial Service		1.0000	6,000.00	6,000.00
			Account 52 6141 - Custodial Service Totals	Transactions	1	\$6,000.00
	Account	52 6150 - Engineering Services				
510 4600 52 6150		Engineering for distribution, substation, large service, etc-ECG		1.0000	25,000.00	25,000.00
			Account 52 6150 - Engineering Services Totals	Transactions	1	\$25,000.00
	Account	52 6170 - Contractual Services				
510 4600 52 6170		AMI Contract with ECG/GE		1.0000	650,000.00	650,000.00
510 4600 52 6170		Contract Line Construction Service		1.0000	88,000.00	88,000.00
510 4600 52 6170		Pole attachment monitoring and billing service (ECG)		1.0000	14,000.00	14,000.00
			Account 52 6170 - Contractual Services Totals	Transactions	3	\$752,000.00
	Account	52 6193 - City Wide Events				
510 4600 52 6193		Assistance with Ward/City wide events		1.0000	10,000.00	10,000.00
			Account 52 6193 - City Wide Events Totals	Transactions	1	\$10,000.00



G/L Account		Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES						
Fund 510 - ELI						
Department	4600 - E	Electric/Line				
	Account	52 6200 - Training		1 0000	250.00	250.00
510 4600 52 6200		Admin and Professional Staff Training - EGC		1.0000	350.00	350.00
510 4600 52 6200		Advance traffic Control Workshop		1.0000 1.0000	850.00 3,000.00	850.00
510 4600 52 6200		Apprentice Lineman - EGC			•	3,000.00
510 4600 52 6200		EGC- Annual Training, Safety and Education Services		1.0000	30,000.00	30,000.00
			Account 52 6200 - Training Totals	Transactions	4	\$34,200.00
	Account	52 6210 - Dues				.=
510 4600 52 6210		APPA Annual Dues and Membership		1.0000	15,000.00	15,000.00
			Account 52 6210 - Dues Totals	Transactions	1	\$15,000.00
	Account	52 6220 - Subscription/Publications				
510 4600 52 6220		Business, Professional, Econ Dev and Trade Publication		1.0000	400.00	400.00
			Account 52 6220 - Subscription/Publications Totals	Transactions	1	\$400.00
	Account	52 6230 - Conventions/Meetings				
510 4600 52 6230		Departmental Overview Meetings		1.0000	2,850.00	2,850.00
510 4600 52 6230		ECG Annual Engineering & Operations Conference		1.0000	1,500.00	1,500.00
510 4600 52 6230		ECG Annual Mtg		1.0000	1,500.00	1,500.00
510 4600 52 6230		EGC Econ Dev Summit		1.0000	1,400.00	1,400.00
510 4600 52 6230		Host Luncheon - Regional Utility Council		1.0000	1,000.00	1,000.00
510 4600 52 6230		MEAG Annual Mtg		1.0000	1,500.00	1,500.00
510 4600 52 6230		South Fulton Chamber of Commerce Mtg		1.0000	250.00	250.00
			Account 52 6230 - Conventions/Meetings Totals	Transactions	7	\$10,000.00
	Account	52 6510 - Claims Not Workmans Comp.				
510 4600 52 6510		Allocated by Others		1.0000	2,000.00	2,000.00
			Account 52 6510 - Claims Not Workmans Comp. Totals	Transactions	1	\$2,000.00
	Account	52 6550 - Consulting Fees - Edp				
510 4600 52 6550		DLT/AutoCAD Annual License renewal (2years)		1.0000	750.00	750.00
			Account 52 6550 - Consulting Fees - Edp Totals	Transactions	1	\$750.00
	Account	52 6560 - Workers Comp/Administrati				
510 4600 52 6560		Apex Insurance Workers Comp Allocation		1.0000	3,120.00	3,120.00
510 4600 52 6560		GA Subsequent Injury Assessment Adjustment		1.0000	425.00	425.00
			Account 52 6560 - Workers Comp/Administrati Totals	Transactions	2	\$3,545.00
	Account	52 6580 - Unemployment Compensation	• •			
510 4600 52 6580		Allocated		1.0000	2,500.00	2,500.00
			Account 52 6580 - Unemployment Compensation Totals	Transactions	1	\$2,500.00
	Account	52 6600 - Claims Workers Comp.				
510 4600 52 6600	· ·········	Workers Comp Claims		1.0000	500.00	500.00
		·	Account 52 6600 - Claims Workers Comp. Totals	Transactions	1	\$500.00
			Account 52 0000 Cidills Workers Comp. (Oldis			,



G/L Account	Transaction	Number of Units	Cost per Unit	Total Amount
EXPENSES				
Fund 510 - E	LECTRIC/POWER FUND			
Department	4600 - Electric/Line			
	Account 52 7300 - Postage			
510 4600 52 7300	Letters and Package delivery	1.0000	600.00	600.00
	Account 52 7300 - Posta	ge Totals Transactions	1	\$600.00
	Account 52 7320 - Stationery & Printing			
510 4600 52 7320	Business cards and letterhead	1.0000	300.00	300.00
	Account 52 7320 - Stationery & Printing	ng Totals Transactions	1	\$300.00
	Account 53 5680 - Tires			
510 4600 53 5680	3 passenger vehicles and 2 pickup trucks	8.0000	125.00	1,000.00
510 4600 53 5680	9 Construction vehicles plus trailers and specialty units	1.0000	2,000.00	2,000.00
	Account 53 5680 - Tire	es Totals Transactions	2	\$3,000.00
	Account 53 6030 - Power Purchases			
510 4600 53 6030	Power Purchases includes 1 mil YES, 1.2 mil Sandersville credits	1.0000	27,000,000.00	27,000,000.00
	Account 53 6030 - Power Purchas	es Totals Transactions	1	\$27,000,000.00
	Account 53 7000 - Gas & Oil			
510 4600 53 7000	Gasoline and Diesel for 12 vehicles	1.0000	15,000.00	15,000.00
	Account 53 7000 - Gas & C	Dil Totals Transactions	1	\$15,000.00
	Account 53 7010 - Tools/Shop Supplies			
510 4600 53 7010	1/2 Ton Lift	4.0000	420.00	1,680.00
510 4600 53 7010	12 Ton Press tool	1.0000	5,000.00	5,000.00
510 4600 53 7010	2/0 Mac Jumpers 15'	1.0000	1,800.00	1,800.00
510 4600 53 7010	Bucket Rescue Kit	4.0000	250.00	1,000.00
510 4600 53 7010	Chain saw - 26' Bar	1.0000	1,000.00	1,000.00
510 4600 53 7010	Compression Tool - MD-6-7	2.0000	325.00	650.00
510 4600 53 7010	Compression Tool -MD-67-8	2.0000	325.00	650.00
510 4600 53 7010	Digging Tools - Shovels, hand diggers,Rock bar, tamp, etc	5.0000	300.00	1,500.00
510 4600 53 7010	Equipment trailer	1.0000	4,800.00	4,800.00
510 4600 53 7010	Excavator Kit	1.0000	2,600.00	2,600.00
510 4600 53 7010	Fiberglass Ladder - 6' (Tech Svc)	1.0000	250.00	250.00
510 4600 53 7010	Hammer Drill - 1/2' Drive	1.0000	525.00	525.00
510 4600 53 7010	Hand Tools - Side cutters, sockets, screw drivers	12.0000	85.00	1,020.00
510 4600 53 7010	Harness/Laynyards	4.0000	525.00	2,100.00
510 4600 53 7010	Hydraulic Ground Rod Driver	1.0000	550.00	550.00
510 4600 53 7010	Hydraulic Impact Wrench	3.0000	825.00	2,475.00
510 4600 53 7010	Hydraulic Kubota Thumb Kit	1.0000	3,096.00	3,096.00
510 4600 53 7010	Hydraulic Tamp	1.0000	1,000.00	1,000.00
510 4600 53 7010	Line Hose	1.0000	500.00	500.00
510 4600 53 7010	Lineman Skinning Knife	10.0000	80.00	800.00



G/L Account	Transaction	Number of Units	Cost per Unit	Total Amount
EXPENSES				
Fund 510 - E	LECTRIC/POWER FUND			
Department	4600 - Electric/Line			
	Account 53 7010 - Tools/Shop Supplies			
510 4600 53 7010	Lineman Wrench	5.0000	60.00	300.00
510 4600 53 7010	Lowell Wrench	3.0000	175.00	525.00
510 4600 53 7010	Phase Sticks	1.0000	900.00	900.00
510 4600 53 7010	Ratcher Cutter - ASCR Hand Held - Tech Svc +1	4.0000	275.00	1,100.00
510 4600 53 7010	Rotation Meter	2.0000	325.00	650.00
510 4600 53 7010	STIHL Saw	1.0000	320.00	320.00
510 4600 53 7010	Tag 200 Voltage Detector	2.0000	365.00	730.00
510 4600 53 7010	Two Ton Hoist	2.0000	250.00	500.00
510 4600 53 7010	Volt Meter - True RMS	2.0000	225.00	450.00
510 4600 53 7010	Wire grips 20-30 & 10, Guy Grips	5.0000	225.00	1,125.00
	Account 53 7010 - Tools/Shop Supplies Totals	Transactions	30	\$39,596.00
	Account 53 7020 - Janitorial Supplies			
510 4600 53 7020	House Keeping cleaning supplies & paper goods	1.0000	1,000.00	1,000.00
	Account 53 7020 - Janitorial Supplies Totals	Transactions	1	\$1,000.00
	Account 53 7050 - Medical Services/Supplies			
510 4600 53 7050	AED Supplies - batteries, leads and annual medical directives	1.0000	500.00	500.00
510 4600 53 7050	Employee physicals and first aid supplies	1.0000	600.00	600.00
	Account 53 7050 - Medical Services/Supplies Totals	Transactions	2	\$1,100.00
	Account 53 7091 - Road Signs & Delineators			
510 4600 53 7091	Detector Loop repair	2.0000	2,000.00	4,000.00
510 4600 53 7091	Pedestrian Signal Equipment	1.0000	3,850.00	3,850.00
510 4600 53 7091	Railroad Crossing Blank out Signs	2.0000	2,700.00	5,400.00
510 4600 53 7091	Signal Equipment - Head asemeblies, LED, Flashers	1.0000	5,000.00	5,000.00
510 4600 53 7091	Signal Repair	1.0000	38,000.00	38,000.00
510 4600 53 7091	USDOT Grade Crossing - Quiet Zone per Engineering	1.0000	3,750.00	3,750.00
	Account 53 7091 - Road Signs & Delineators Totals	Transactions	6	\$60,000.00
F10 4600 F2 7110	Account 53 7110 - Safety Supplies	C 0000	350.00	2 100 00
510 4600 53 7110	Boom and Derrick Truck Annual Testing	6.0000	350.00	2,100.00
510 4600 53 7110	Cold Weather Gear Replacement Sets	4.0000	250.00	1,000.00
510 4600 53 7110	FR Safety Vests	5.0000	150.00	750.00
510 4600 53 7110	Personal Protective Eq-Hard hats, glasses, bucket harness,etc.	10.0000	700.00	7,000.00
510 4600 53 7110	Rain Gear replacement - Flame resistant	3.0000	225.00	675.00
510 4600 53 7110	Regular Blankets 30 KV	8.0000	140.00	1,120.00
510 4600 53 7110	Rubber Goods Testing and replacement	1.0000	4,400.00	4,400.00
510 4600 53 7110	Safety Cones and Flags	4.0000	250.00	1,000.00
510 4600 53 7110	Split Blankets 30 KV	8.0000	150.00	1,200.00
510 4600 53 7110	Tool Apron	2.0000	125.00	250.00



G/L Account	Transaction	Number of Units	Cost per Unit	Total Amount
EXPENSES				
Fund 510 - EL	ECTRIC/POWER FUND			
Department	4600 - Electric/Line			
	Account 53 7110 - Safety Supplies			
510 4600 53 7110	Utility Work Ahead Signs	8.0000	175.00	1,400.00
	Account 53 7110 - Safety Supplies T	Totals Transactions	11	\$20,895.00
510 4600 53 7121	Account 53 7121 - Computer Hardware	1.0000	1 500 00	1 500 00
510 4600 53 7121	Laptop Replacement PC Replacement	1.0000	1,500.00 1,500.00	1,500.00 1,500.00
510 4000 55 7121	·		2	\$3,000.00
	Account 53 7121 - Computer Hardware T	otals Hansactions	2	\$3,000.00
510 4600 53 7310	Account 53 7310 - Office Supplies Plotter Ink, replacement pens, paper	1.0000	1,200.00	1,200.00
510 4600 53 7310	Replaacement printer Cartridges for 2 HP Color laser M477	24.0000	120.00	2,880.00
510 4600 53 7310	Standard Office Supplies	1.0000	4,500.00	4,500.00
310 4000 33 7310	••		3	\$8,580.00
	Account 54 7590 - Vehicles - Replace Account 54 7590 - Vehicles - Replace	otals management	3	φ0,500.00
510 4600 54 7590	Bucket Truck Unit # 545	1.0000	50,000.00	50,000.00
310 1000 31 7330	Account 54 7590 - Vehicles - Replace T	T	1	\$50,000.00
	Account 54 7650 - Communications	otals	_	4-2/222
510 4600 54 7650	Camera - Security	1.0000	4,500.00	4,500.00
	Account 54 7650 - Communications T	Totals Transactions	1	\$4,500.00
	Account 54 7700 - Capital Improvement Fund	otais		
510 4600 54 7700	Large Customer Line Ext. & switch/transformer installations	1.0000	150,000.00	150,000.00
	Account 54 7700 - Capital Improvement Fund T	Totals Transactions	1	\$150,000.00
	Account 54 7710 - Electric Improvements			
510 4600 54 7710	Hawthorne Subdivision	1.0000	77,500.00	77,500.00
510 4600 54 7710	Sheraton Hotel Services	1.0000	112,500.00	112,500.00
510 4600 54 7710	Transformer Stock	1.0000	75,000.00	75,000.00
	Account 54 7710 - Electric Improvements T	Totals Transactions	3	\$265,000.00
	Account 54 7860 - Street Lighting			
510 4600 54 7860	Decorative Lighting	1.0000	25,000.00	25,000.00
510 4600 54 7860	Lakeshore decorative Lighting	1.0000	110,000.00	110,000.00
510 4600 54 7860	LED Street Lighting Upgrades	1.0000	50,000.00	50,000.00
510 4600 54 7860	Private Lighting - LED Upgrades	1.0000	10,000.00	10,000.00
	Account 54 7860 - Street Lighting T	Totals Transactions	4	\$195,000.00
	Department 4600 - Electric/Line T	Totals Transactions	154	\$29,738,274.54
	Fund 510 - ELECTRIC/POWER FUND T		154	\$29,738,274.54
	EXPENSES T	Totals Transactions	154	\$29,738,274.54



Report by Budget Transactions Budget Year of 2021 Budget Level at Council Approved

Grand Totals Transactions 154 \$29,738,274.54

Water & Sewer

		Initial		Revised
GL Account	Description	Council Recommended	Reduction Amount	Budget Amount
505 4400 34 4110	Sales to Residential Cust	1,900,000.00	290,000.00	1,610,000.00
505 4400 34 4112	Sales to Commercial Cust	3,700,000.00	570,000.00	3,130,000.00
505 4400 34 4201	Sales/Resid. Sewer	1,500,000.00	150,000.00	1,350,000.00
505 4400 34 4222	Sales/Comm. Sewer	2,100,000.00	-100,000.00	2,200,000.00
		9,200,000.00	910,000.00	8,290,000.00

		Initial		Revised
GL Account	Description	Council Recommended	Reduction Amount	Budget Amount
505 4400 52 6150	Engineering Service	210,000.00	110,000.00	100,000.00
505 4400 52 5790	R&M Distribution	136,307.00	10,000.00	126,307.00
505 4400 52 5800	R&M Sewers	448,200.00	90,000.00	358,200.00
505 4400 53 6020	Sewer Purchases	2,000,000.00	200,000.00	1,800,000.00
505 4400 53 6010	Water Purchases	4,000,000.00	500,000.00	3,500,000.00
		6,794,507.00	910,000.00	5,884,507.00

A	Assessed Description	2019 Actual	2020 Amended	2020 Actual	0/ 11	2021 City Mgr	2021 Council	%Chg 2021 Council
Account Fund FO	Account Description 5 - WATER/SEWER FUND	Amount	Budget	Amount	% Used	Recommended	Approved	to 2020 Amend
REVENU								
Depar	tment 4400 - WATER/SEWER DEPT es For Services							
34 4110	Sales To Residential Cust	1,813,406.92	1,900,000.00	1,442,375.81	76	1,900,000.00	1,610,000.00	(15)
34 4112	Sales To Commercial Cust.	3,406,054.53	3,700,000.00	2,607,578.92	70	3,700,000.00	3,130,000.00	(15)
34 4201	Sales/Resid. Sewer	1,602,425.99	1,700,000.00	1,254,938.69	74	1,500,000.00	1,350,000.00	(21)
34 4222	Sales/Comm. Sewer	2,621,738.80	3,100,000.00	1,928,767.71	62	2,100,000.00	2,200,000.00	(29)
34 4230	Water Taps	63,466.79	15,000.00	18,763.54	125	15,000.00	15,000.00	
34 4258	Sewer Surcharge	215,427.13	200,000.00	163,151.68	82	200,000.00	200,000.00	
34 4270	Sewer Taps	8,450.00	5,000.00	2,800.00	56	5,000.00	5,000.00	
34 4330	Sales Convention Center	82,379.71	60,000.00	67,500.11	113	60,000.00	60,000.00	
34 4340	Other City Sales	(150,393.34)	20,000.00	28,353.76	142	20,000.00	20,000.00	
	Charges For Services Totals	\$9,662,956.53	\$10,700,000.00	\$7,514,230.22	70%	\$9,500,000.00	\$8,590,000.00	(20%)
Other	Income							
34 1900	Miscellaneous Income	.00	2,500.00	.00		.00	.00	(100)
	Other Income Totals	\$0.00	\$2,500.00	\$0.00	0%	\$0.00	\$0.00	(100%)
Intere		15 1 40 00	2 000 00	00		2.054.00	2.054.00	(22)
36 1000	Interest - Nonrestricted	15,149.80	3,000.00	.00	20/	2,054.00	2,054.00	(32)
	Interest Totals	\$15,149.80 \$9,678,106.33	\$3,000.00 \$10,705,500.00	\$0.00 \$7,514,230.22	70%	\$2,054.00 \$9,502,054.00	\$2,054.00 \$8,592,054.00	(32%)
	Department 4400 - WATER/SEWER DEPT Totals	\$9,678,106.33	\$10,705,500.00	\$7,514,230.22	70%	\$9,502,054.00	\$8,592,054.00	(20%)
Persoi	tment 4400 - WATER/SEWER DEPT anel Services							` '
51 5010	Salary/Operating	735,100.64	804,850.00	606,581.33	75	664,504.00	664,504.00	(17)
51 5016	Salary On-Call	15,600.00	15,600.00	13,200.00	85	15,600.00	15,600.00	
51 5020	Salary/Overtime	30,688.17	32,000.00	25,368.52	79	32,000.00	32,000.00	
51 5040	Shared Utility Payments	2,877.49	2,400.00	1,677.22	70	2,400.00	2,400.00	
51 5060	Salary-Holiday Pay	3,280.80	.00	.00		.00	.00	
51 5190	Medicare	10,575.02	11,670.00	8,381.28	72	9,635.00	9,635.00	(17)
Emplo	Personnel Services Totals yee Benefits	\$798,122.12	\$866,520.00	\$655,208.35	76%	\$724,139.00	\$724,139.00	(16%)
51 5150	City Pension Contribution	57,936.82	157,270.00	126,588.63	80	132,444.00	132,444.00	(16)
51 5161	Life Insurance	839.48	993.00	704.79	71	844.00	844.00	(15)
51 5162	AD&D Insurance	.00	131.00	.00		131.00	131.00	

Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 City Mgr Recommended	2021 Council	%Chg 2021 Council to 2020 Amend
Account Fund 50 !	5 - WATER/SEWER FUND	Amount	budget	Amount	% USEU	Recommended	Approved	to 2020 Amend
EXPENSE	-							
	tment 4400 - WATER/SEWER DEPT yee Benefits							
51 5163	ST Disability Insurance	1,414.27	1,892.00	1,034.35	55	1,892.00	1,892.00	
51 5164	LT Disability Insurance	1,267.44	1,582.00	934.01	59	1,582.00	1,582.00	
51 5165	Health Insurance	152,789.99	150,059.00	119,316.04	80	147,948.00	147,948.00	(1)
51 5166	Dental Insurance	3,488.69	4,474.00	2,563.73	57	2,811.00	2,811.00	(37)
51 5180	Uniforms	16,424.38	14,800.00	16,573.11	112	14,800.00	14,800.00	
	Employee Benefits Totals	\$234,161.07	\$331,201.00	\$267,714.66	81%	\$302,452.00	\$302,452.00	(9%)
	nunications & Util.							
52 5240	Telephone	17,371.37	14,496.00	16,768.98	116	18,635.00	18,635.00	29
52 5260	Heat & Power	63,278.31	50,000.00	48,673.01	97	50,000.00	50,000.00	
52 5261	Golf Course Utilities	.00	1,620.00	.00		1,620.00	1,620.00	
52 5270	Water	.00	2,500.00	612.79	25	2,500.00	2,500.00	
52 5280	Other Communication/Util	15,779.18	10,000.00	13,149.30	131	10,000.00	10,000.00	
	Communications & Util. Totals	\$96,428.86	\$78,616.00	\$79,204.08	101%	\$82,755.00	\$82,755.00	5%
Renta		F 140.07	4.000.00	4 220 45	100	4 000 00	4 000 00	
52 5330	Office Equipment Rental	5,140.97	4,000.00	4,330.45	108	4,000.00	4,000.00	(60)
52 5360	Other Equipment Rental	5,692.15	12,500.00	23,158.49	185	4,000.00	4,000.00	(68)
Ronai	Rentals Totals	\$10,833.12	\$16,500.00	\$27,488.94	167%	\$8,000.00	\$8,000.00	(52%)
52 5700	- & Maintenance R&M - Vehicles	83,347.72	50,292.00	43,380.08	86	50,000.00	50,000.00	(1)
52 5720	R&M Communication Equip	.00	2,500.00	1,100.05	44	2,500.00	2,500.00	(-)
52 5730	R&M - D/P Equipment	4,513.62	15,144.00	6,389.73	42	16,135.00	16,135.00	7
52 5790	R&M-Distribution System	135,853.80	136,307.00	62,564.70	46	136,307.00	126,307.00	(7)
52 5800	R&M-Sewers	212,366.94	498,200.00	340,527.76	68	448,200.00	358,200.00	(28)
53 5680	Tires	4,830.31	5,000.00	258.00	5	5,000.00	5,000.00	(23)
33 3000	Repair & Maintenance Totals	\$440,912.39	\$707,443.00	\$454,220.32	64%	\$658,142.00	\$558,142.00	(21%)
Buildir	ng Maintenance	Ψ 1.10/312.33	φ, σ, , ι ισ.σσ	¥ 13 1/220132	0170	4030,1 12.00	ψ330/1 12.00	(2270)
52 5740	R&M-Buildings	19,583.25	5,300.00	5,265.01	99	5,000.00	5,000.00	(6)
	Building Maintenance Totals	\$19,583.25	\$5,300.00	\$5,265.01	99%	\$5,000.00	\$5,000.00	(6%)
	ng & Education							
52 6200	Training	3,850.00	3,500.00	160.00	5	3,500.00	3,500.00	
52 6210	Dues	15,512.42	10,000.00	5,989.29	60	15,000.00	15,000.00	50
52 6220	Subscription/Publications	.00	300.00	.00		300.00	300.00	

		2019 Actual	2020 Amended	2020 Actual		2021 City Mgr	2021 Council	%Chg 2021 Council
Account	Account Description	Amount	Budget	Amount	% Used	Recommended	Approved	to 2020 Amend
Fund 50 !	5 - WATER/SEWER FUND							
EXPENSE								
	ment 4400 - WATER/SEWER DEPT							
52 6230	Conventions/Meetings	5,693.49	5,000.00	2,579.37	52	5,000.00	5,000.00	
	Training & Education Totals	\$25,055.91	\$18,800.00	\$8,728.66	46%	\$23,800.00	\$23,800.00	27%
Other	Services & Charges	, ,,,,,,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1.,		, .,	, .,	
52 1205	Administrative/Legal	6,028.31	.00	.00		.00	.00	
52 5450	Legal Fees	4,409.33	5,000.00	.00		5,000.00	5,000.00	
52 5460	Audit Fees	.00	2,200.00	.00		3,500.00	3,500.00	59
52 6000	Advertising Expense	9,429.44	5,000.00	4,489.41	90	5,000.00	5,000.00	
52 6100	Auto Insurance	17,183.04	17,812.00	14,643.68	82	16,454.00	16,454.00	(8)
52 6110	Other Insurance	12,699.10	18,030.00	15,437.98	86	19,081.00	19,081.00	6
52 6130	Miscellaneous Services	(3,043.43)	2,000.00	490.10	25	2,000.00	2,000.00	
52 6141	Custodial Service	1,806.00	2,400.00	1,448.00	60	2,200.00	2,200.00	(8)
2 6150	Engineering Services	117,724.34	339,052.00	6,400.00	2	210,000.00	100,000.00	(71)
2 6170	Contractual Services	78,929.89	93,000.00	34,189.31	37	93,000.00	93,000.00	
52 6510	Claims Not Workmans Comp.	.00	5,000.00	.00		10,000.00	10,000.00	100
2 6560	Workers Comp/Administrati	1,019.12	4,118.00	4,472.66	109	4,908.00	4,908.00	19
52 6590	Contingencies	223,925.00	551,145.00	.00		.00	.00	(100)
52 6600	Claims Workers Comp.	1,227.95	1,500.00	736.77	49	1,500.00	1,500.00	
	Other Services & Charges Totals	\$471,338.09	\$1,046,257.00	\$82,307.91	8%	\$372,643.00	\$262,643.00	(75%)
Materi	als & Supplies	, ,	. , ,	, ,		. ,		,
2 7300	Postage	485.39	200.00	32.59	16	200.00	200.00	
52 7320	Stationery & Printing	1,965.83	2,000.00	.00		2,000.00	2,000.00	
2 7330	Copy Expense	.97	.00	.00		.00	.00	
3 7000	Gas & Oil	24,739.01	17,500.00	9,102.73	52	17,500.00	17,500.00	
3 7010	Tools/Shop Supplies	4,663.21	14,000.00	5,333.80	38	2,000.00	2,000.00	(86)
3 7020	Janitorial Supplies	2,712.56	1,500.00	2,592.81	173	1,500.00	1,500.00	
3 7050	Medical Services/Supplies	1,237.50	1,300.00	1,059.78	82	1,200.00	1,200.00	(8)
3 7100	Lubricants & Chemicals	48.56	1,500.00	121.61	8	1,500.00	1,500.00	
3 7110	Safety Supplies	6,560.65	2,500.00	4,226.17	169	1,500.00	1,500.00	(40)
53 7121	Computer Hardware	4,182.57	2,500.00	1,664.55	67	1,000.00	1,000.00	(60)
53 7150	Other Operating Supplies	3,952.39	7,360.00	3,939.46	54	4,860.00	4,860.00	(34)
	= ::	-	•	1,530.35	64	•	2,400.00	* *



Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 City Mgr Recommended	2021 Council Approved	%Chg 2021 Council to 2020 Amend
	5 - WATER/SEWER FUND	Amount	Duaget	Amount	70 0300	Recommended	Арргочец	to 2020 Amena
EXPENSI	•							
	tment 4400 - WATER/SEWER DEPT ials & Supplies							
	Materials & Supplies Totals	\$53,679.81	\$52,760.00	\$29,603.85	56%	\$35,660.00	\$35,660.00	(32%)
Cost (Of Sales							
53 6010	Water Purchases	3,796,203.06	4,091,200.00	1,828,418.07	45	4,000,000.00	3,500,000.00	(14)
53 6020	Sewer Purchases	2,040,849.71	2,000,000.00	934,402.81	47	2,000,000.00	1,800,000.00	(10)
	Cost Of Sales Totals	\$5,837,052.77	\$6,091,200.00	\$2,762,820.88	45%	\$6,000,000.00	\$5,300,000.00	(13%)
Opera	ting Transfers Out							
61 1100	Oper. Transfer Out Gen	75,555.00	75,555.00	.00		184,326.00	184,326.00	144
	Operating Transfers Out Totals	\$75,555.00	\$75,555.00	\$0.00	0%	\$184,326.00	\$184,326.00	144%
,	ol Outlay	1 10 100 00	00	20		20.000.00	20,000,00	
54 7590	Vehicles - Replace	140,490.00	.00	.00		30,000.00	30,000.00	
54 7640	Other Equipment - Replace	.00	80,000.00	.00		24,108.00	24,108.00	(70)
54 7730	Water Line Replacements	19,825.00	300,000.00	92,786.00	31	.00	.00	(100)
	Capital Outlay Totals	\$160,315.00	\$380,000.00	\$92,786.00	24%	\$54,108.00	\$54,108.00	(86%)
	Service	475.000.00	400 000 00	400.000.00	100	505 000 00	505 000 00	
58 1100	Bond Principal	475,000.00	490,000.00	490,000.00	100	505,000.00	505,000.00	3
58 1200	CAPITAL LEASE PRINCIPAL	144,942.33	169,117.00	144,956.27	86	195,885.00	195,885.00	16
58 2000	Bond Interest	110,894.26	188,337.00	195,053.47	104	174,258.00	174,258.00	(7)
58 2200	CAPITAL LEASE INTEREST	212,988.55	187,894.00	78,054.28	42	175,886.00	175,886.00	(6)
	Debt Service Totals	\$943,825.14	\$1,035,348.00	\$908,064.02	88%	\$1,051,029.00	\$1,051,029.00	2%
	Department 4400 - WATER/SEWER DEPT Totals	\$9,166,862.53	\$10,705,500.00	\$5,373,412.68	50%	\$9,502,054.00	\$8,592,054.00	(20%)
	EXPENSE TOTALS	\$9,166,862.53	\$10,705,500.00	\$5,373,412.68	50%	\$9,502,054.00	\$8,592,054.00	(20%)
	Fund 505 - WATER/SEWER FUND Totals							
	REVENUE TOTALS	\$9,678,106.33	\$10,705,500.00	\$7,514,230.22	70%	\$9,502,054.00	\$8,592,054.00	(20%)
	EXPENSE TOTALS	\$9,166,862.53	\$10,705,500.00	\$5,373,412.68	50%	\$9,502,054.00	\$8,592,054.00	(20%)
	Fund 505 - WATER/SEWER FUND Totals	\$511,243.80	\$0.00	\$2,140,817.54	+++	\$0.00	\$0.00	+++
	Net Grand Totals		•	. , ,		•	·	
	REVENUE GRAND TOTALS	\$9,678,106.33	\$10,705,500.00	\$7,514,230.22	70%	\$9,502,054.00	\$8,592,054.00	(20%)
	EXPENSE GRAND TOTALS	\$9,166,862.53	\$10,705,500.00	\$5,373,412.68	50%	\$9,502,054.00	\$8,592,054.00	(20%)
	Net Grand Totals	\$511,243.80	\$0.00	\$2,140,817.54	+++	\$0.00	\$0.00	+++
	rec diana rotais	ψ311,2 13.00	φ0.00	Ψ2/1 10/01/13 1		ψ0.00	Ψ0.00	



G/L Account	Transaction	Number of Units	Cost per Unit	Total Amount
EXPENSES				
Fund 505 - WATE				
	00 - WATER/SEWER DEPT			
	count 52 5240 - Telephone	12,000	02.00	004.00
505 4400 52 5240	AT&T Club (Public Works)	12.0000	82.00	984.00
505 4400 52 5240	AT&T Club (Water Lift Station)	12.0000	168.00	2,016.00
505 4400 52 5240	Cisco Phone	3.0000	291.66	874.98
505 4400 52 5240	Comcast	1.0000	1,680.00	1,680.00
505 4400 52 5240	Verizon Cell Phone	12.0000	680.00	8,160.00
505 4400 52 5240	Verizon Data Plan	1.0000	468.00	468.00
505 4400 52 5240	Windstream	12.0000	371.00	4,452.00
	Account 52 5240 - Telephone Totals	Transactions	7	\$18,634.98
	count 52 5260 - Heat & Power			
505 4400 52 5260	Heat & Power Exp for Water/Sewer Facilities, Pump Stations, etc.	1.0000	50,000.00	50,000.00
	Account 52 5260 - Heat & Power Totals	Transactions	1	\$50,000.00
	count 52 5270 - Water			
505 4400 52 5270	W&S Exp for all W&S Facilities: bldgs, tanks, lift stations	1.0000	2,500.00	2,500.00
	Account 52 5270 - Water Totals	Transactions	1	\$2,500.00
Acc	count 52 5280 - Other Communication/Util			
505 4400 52 5280	Refuse/Storm Water Exp for W & S Facilities	1.0000	10,000.00	10,000.00
	Account 52 5280 - Other Communication/Util Totals	Transactions	1	\$10,000.00
Acc	count 52 5330 - Office Equipment Rental			
505 4400 52 5330	Water/Sewer Copy Machine Rental	1.0000	4,000.00	4,000.00
	Account 52 5330 - Office Equipment Rental Totals	Transactions	1	\$4,000.00
Acc	count 52 5360 - Other Equipment Rental			
505 4400 52 5360	Rental for Equipment, Excavators, Pumps, Steel Plates, etc.	1.0000	4,000.00	4,000.00
	Account 52 5360 - Other Equipment Rental Totals	Transactions	1	\$4,000.00
Acc	count 52 5450 - Legal Fees			
505 4400 52 5450	As Determined by the City Manager on W/S Issues	1.0000	5,000.00	5,000.00
	Account 52 5450 - Legal Fees Totals	Transactions	1	\$5,000.00
Acc	count 52 5460 - Audit Fees			
505 4400 52 5460	Annual Georgia EPD Water Audit Fees	1.0000	3,500.00	3,500.00
	Account 52 5460 - Audit Fees Totals	Transactions	1	\$3,500.00
٨٥٥	count 52 5700 - R&M - Vehicles			1-7
505 4400 52 5700	Moody's Allocation	1.0000	25,000.00	25,000.00
505 4400 52 5700	Repair/Maintenance of W&S Vehicles and Equipment	1,0000	25,000.00	25,000.00
703 1100 32 3700	···	Transactions	2	\$50,000.00
	Account 52 5700 - R&M - Vehicles Totals	Hansacuolis	۷	Ψ50,000.00
Acci 505 4400 52 5720	count 52 5720 - R&M Communication Equip Repair/Maintenance of W&S Facilities and SCADA System	1.0000	2,500.00	2 500 00
000 11 00 02 0/20			·	2,500.00
	Account 52 5720 - R&M Communication Equip Totals	Transactions	1	\$2,500.00



G/L Account	Transaction	Number of Units	Cost per Unit	Total Amount
EXPENSES				
Fund 505 - WA1	TER/SEWER FUND			
Department 4	400 - WATER/SEWER DEPT			
	ccount 52 5730 - R&M - D/P Equipment			
505 4400 52 5730	CivicLive	1.0000	606.26	606.26
505 4400 52 5730	Comcast	12.0000	140.00	1,680.00
505 4400 52 5730	Email License	1.0000	2,522.00	2,522.00
505 4400 52 5730	Mimecast	1.0000	1,018.00	1,018.00
505 4400 52 5730	Northstar maintenance	1.0000	7,475.00	7,475.00
505 4400 52 5730	Tyler NW	1.0000	2,833.00	2,833.00
	Account 52 5730 - R&M - D/P Equipment Totals	Transactions	6	\$16,134.26
	ccount 52 5740 - R&M-Buildings			
505 4400 52 5740	Repair/Maintenance (Shared Cost with Power Dept.)	1.0000	5,000.00	5,000.00
	Account 52 5740 - R&M-Buildings Totals	Transactions	1	\$5,000.00
	ccount 52 5790 - R&M-Distribution System			
505 4400 52 5790	EPA (Unregulated Contaminated Water Samples) Every 5 Years	1.0000	12,000.00	12,000.00
505 4400 52 5790	EPD Stream Samples	1.0000	2,500.00	2,500.00
505 4400 52 5790	Preventive Maintenance - Pump Stations	1.0000	10,000.00	10,000.00
505 4400 52 5790	R&M of Pump Station (Jackson Lyle, W. Fayettteville & Mass.)	1.0000	20,000.00	20,000.00
505 4400 52 5790	R&M Water Distribution System (Valves, Fire Hydrants, Etc.)	1.0000	51,000.00	51,000.00
505 4400 52 5790	Tank Maintenance for Charlestown and West Fayetteville	1.0000	30,807.00	30,807.00
	Account 52 5790 - R&M-Distribution System Totals	Transactions	6	\$126,307.00
	ccount 52 5800 - R&M-Sewers			
505 4400 52 5800	Annual Cost for Flow Meter Calibration (FC & EP)	1.0000	10,000.00	10,000.00
505 4400 52 5800	Chemical Feed System	1.0000	102,000.00	102,000.00
505 4400 52 5800	Material for Sewer Replacement, Repairs (Citywide)	1.0000	50,000.00	50,000.00
505 4400 52 5800	On-Demand Water/Sewer Construction Services	1.0000	150,000.00	150,000.00
505 4400 52 5800	Preventive Maintenance Lift Stations (Citywide)	1.0000	10,000.00	10,000.00
505 4400 52 5800	Preventive Maintenance (Generator at S.E. L.S.)	1.0000	1,200.00	1,200.00
505 4400 52 5800	R&M for Lift Stations	1.0000	30,000.00	30,000.00
505 4400 52 5800	Toilet Rebate	1.0000	5,000.00	5,000.00
	Account 52 5800 - R&M-Sewers Totals	Transactions	8	\$358,200.00
	ccount 52 6000 - Advertising Expense			
505 4400 52 6000	Water/Sewer RFP's Public Awareness	1.0000	5,000.00	5,000.00
	Account 52 6000 - Advertising Expense Totals	Transactions	1	\$5,000.00
A	ccount 52 6100 - Auto Insurance			
505 4400 52 6100	Apex Auto Liability (Allocation)	1.0000	16,454.00	16,454.00
	Account 52 6100 - Auto Insurance Totals	Transactions	1	\$16,454.00
A	ccount 52 6110 - Other Insurance			
505 4400 52 6110	Apex Insurance Personnel Allocation	1.0000	19,081.00	19,081.00
	Account 52 6110 - Other Insurance Totals	Transactions	1	\$19,081.00



G/L Account		Transaction		Number of Units	С	ost per Unit	Total Amount
EXPENSES							
Fund 505 - V							
Department		WATER/SEWER DEPT					
FOE 4400 FO 6400		52 6130 - Miscellaneous Services		4 0000		2 000 00	2 000 00
505 4400 52 6130		Flowers, Functions, Incentives, Pub Works Week, Kids Feast		1.0000		2,000.00	2,000.00
			Account 52 6130 - Miscellaneous Services Totals	Transactions	1		\$2,000.00
FOE 4400 FO 6444		52 6141 - Custodial Service		4 0000		2 200 00	2 200 00
505 4400 52 6141		Custodial Services for Water & Sewer Building		1.0000		2,200.00	2,200.00
			Account 52 6141 - Custodial Service Totals	Transactions	1		\$2,200.00
	Account	52 6150 - Engineering Services					==
505 4400 52 6150		PW Building		1.0000		50,000.00	50,000.00
505 4400 52 6150		Sanitary Sewer Evaluation Study (SSES)		1.0000	_	50,000.00	50,000.00
			Account 52 6150 - Engineering Services Totals	Transactions	2		\$100,000.00
	Account	52 6170 - Contractual Services					
505 4400 52 6170		Alarm System for Water & Sewer Facilities - System 5		1.0000		3,000.00	3,000.00
505 4400 52 6170		O & M for Production Well J.T. Environ		1.0000		90,000.00	90,000.00
			Account 52 6170 - Contractual Services Totals	Transactions	2		\$93,000.00
	Account	52 6200 - Training					
505 4400 52 6200		Georgia Utility Contractors (Erosion & Confined Space)		4.0000		275.00	1,100.00
505 4400 52 6200		Sanitary Sewer Collection System Operator Class		6.0000		200.00	1,200.00
505 4400 52 6200		Water Distribution System Operator Class		6.0000		200.00	1,200.00
			Account 52 6200 - Training Totals	Transactions	3		\$3,500.00
	Account	52 6210 - Dues					
505 4400 52 6210		APWA		1.0000		700.00	700.00
505 4400 52 6210		AWWA (American Water Works Association)		1.0000		641.00	641.00
505 4400 52 6210		EPD and Utility Protection		1.0000		350.00	350.00
505 4400 52 6210		GAWP		1.0000		600.00	600.00
505 4400 52 6210		Georgia Rural Water Association		1.0000		749.00	749.00
505 4400 52 6210		Georgia UPC Locates - Annual Membership		1.0000		2,760.00	2,760.00
505 4400 52 6210		State of Georgia/DNR with New Rate Fees		1.0000		9,200.00	9,200.00
			Account 52 6210 - Dues Totals	Transactions	7		\$15,000.00
	Account	52 6220 - Subscription/Publications					
505 4400 52 6220		Subscriptions/Publications, Water Environment & Technology	, etc.	1.0000		300.00	300.00
			Account 52 6220 - Subscription/Publications Totals	Transactions	1		\$300.00
	Account	52 6230 - Conventions/Meetings					
505 4400 52 6230		GAWP (Superintendent & Public Works Director)		2.0000		1,500.00	3,000.00
505 4400 52 6230		GRWA (Superintendent & Supervisor)		2.0000		1,000.00	2,000.00
			Account 52 6230 - Conventions/Meetings Totals	Transactions	2		\$5,000.00



G/L Account	Transaction	Number of Units	Cost per Unit	Total Amount
EXPENSES				
Fund 505 - WATER	R/SEWER FUND			
Department 440	0 - WATER/SEWER DEPT			
	unt 52 6510 - Claims Not Workmans Comp.			
505 4400 52 6510	Insurance Claims/Deductible for Water & Sewer Damages	1.0000	10,000.00	10,000.00
	Account 52 6510 - Claims Not Workmans Comp. Totals	Transactions	1	\$10,000.00
	unt 52 6560 - Workers Comp/Administrati			
505 4400 52 6560	Apex Insurance Workers Comp Allocation	1.0000	4,320.00	4,320.00
505 4400 52 6560	GA Subsequent Injury Assessement Adjustment	1.0000	588.00	588.00
	Account 52 6560 - Workers Comp/Administrati Totals	Transactions	2	\$4,908.00
	unt 52 6600 - Claims Workers Comp.			
505 4400 52 6600	Water & Sewer - Claims Workers' Compensation	1.0000	1,500.00	1,500.00
	Account 52 6600 - Claims Workers Comp. Totals	Transactions	1	\$1,500.00
	unt 52 7300 - Postage			
505 4400 52 7300	Mailing of Public Notices, CCR Reports & Pub Wks Week	1.0000	200.00	200.00
	Account 52 7300 - Postage Totals	Transactions	1	\$200.00
	unt 52 7320 - Stationery & Printing			
505 4400 52 7320	Printing of Water Quality/CCR Reports	1.0000	2,000.00	2,000.00
	Account 52 7320 - Stationery & Printing Totals	Transactions	1	\$2,000.00
Acco	unt 53 5680 - Tires			
505 4400 53 5680	New Tires for W&S Division's Equipment and Vehicles	1.0000	5,000.00	5,000.00
	Account 53 5680 - Tires Totals	Transactions	1	\$5,000.00
Acco	unt 53 6010 - Water Purchases			
505 4400 53 6010	Water Purchases from East Point, COA and Clayton County	1.0000	3,500,000.00	3,500,000.00
	Account 53 6010 - Water Purchases Totals	Transactions	1	\$3,500,000.00
Acco	unt 53 6020 - Sewer Purchases			
505 4400 53 6020	Annual Sewer Treatment from COA, Clayton & Fulton Counties	1.0000	1,700,000.00	1,700,000.00
505 4400 53 6020	Capital Contribution for the City of Atlanta	1.0000	100,000.00	100,000.00
	Account 53 6020 - Sewer Purchases Totals	Transactions	2	\$1,800,000.00
Acco	unt 53 7000 - Gas & Oil			
505 4400 53 7000	Gas and Oil for W&S Division's Equipment & Vehicles	1.0000	17,500.00	17,500.00
	Account 53 7000 - Gas & Oil Totals	Transactions	1	\$17,500.00
Acco	unt 53 7010 - Tools/Shop Supplies			
505 4400 53 7010	Purchase of Hand Tools and Other Equipment, E.L. Johnston, etc.	1.0000	2,000.00	2,000.00
	Account 53 7010 - Tools/Shop Supplies Totals	Transactions	1	\$2,000.00
Acco	unt 53 7020 - Janitorial Supplies			
505 4400 53 7020	Cleaning/Janitorial Supplies for W&S Division	1.0000	1,500.00	1,500.00
	Account 53 7020 - Janitorial Supplies Totals	Transactions	1	\$1,500.00
	Account 33 7020 - Jaintonal Supplies Totals			1 /



G/L Account	Transaction	Number of Units	Cost per Unit	Total Amount
EXPENSES				
Fund 505 - WATE	R/SEWER FUND			
Department 446	00 - WATER/SEWER DEPT			
	ount 53 7050 - Medical Services/Supplies			
505 4400 53 7050	Random Drug Test Screening	1.0000	250.00	250.00
505 4400 53 7050	Restock of Medical Supplies for Building and Trucks	1.0000	700.00	700.00
505 4400 53 7050	Vaccinations for W&S Personnel, Tetanus, Hepatitis A & B	1.0000	250.00	250.00
	Account 53 7050 - Medical Services/Supplies Totals	Transactions	3	\$1,200.00
	ount 53 7100 - Lubricants & Chemicals			
505 4400 53 7100	Lubricants & Chemicals for Lift Station, Odor/Root Control	1.0000	1,500.00	1,500.00
	Account 53 7100 - Lubricants & Chemicals Totals	Transactions	1	\$1,500.00
	ount 53 7110 - Safety Supplies			
505 4400 53 7110	Safety Supplies for W&S - Hard Hats, Goggles, etc.	1.0000	1,500.00	1,500.00
	Account 53 7110 - Safety Supplies Totals	Transactions	1	\$1,500.00
	ount 53 7121 - Computer Hardware			
505 4400 53 7121	Gorrie & Reagan (Maintenance & Annual Contract)	1.0000	500.00	500.00
505 4400 53 7121	Miscellaneous Computer Repair Items	1.0000	500.00	500.00
	Account 53 7121 - Computer Hardware Totals	Transactions	2	\$1,000.00
	ount 53 7150 - Other Operating Supplies			
505 4400 53 7150	Alsco	12.0000	100.00	1,200.00
505 4400 53 7150	Artic Ice	12.0000	35.00	420.00
505 4400 53 7150	Bug Busters additional funds were added for rodent treatment	12.0000	30.00	360.00
505 4400 53 7150	Hayes Coffee	12.0000	200.00	2,400.00
505 4400 53 7150	Quench	12.0000	40.00	480.00
	Account 53 7150 - Other Operating Supplies Totals	Transactions	5	\$4,860.00
Acc	ount 53 7310 - Office Supplies			
505 4400 53 7310	Office Supplies for Water & Sewer Division	1.0000	2,400.00	2,400.00
	Account 53 7310 - Office Supplies Totals	Transactions	1	\$2,400.00
Acc	ount 58 1100 - Bond Principal			
505 4400 58 1100	2015 W&S COA Settle	1.0000	505,000.00	505,000.00
	Account 58 1100 - Bond Principal Totals	Transactions	1	\$505,000.00
Acc	ount 58 1200 - CAPITAL LEASE PRINCIPAL			
505 4400 58 1200	GEFA Loan #2011-L01WJ	1.0000	113,284.19	113,284.19
505 4400 58 1200	GEFA Loan #DW2016044	1.0000	82,600.19	82,600.19
	Account 58 1200 - CAPITAL LEASE PRINCIPAL Totals	Transactions	2	\$195,884.38
Acc	ount 58 2000 - Bond Interest			
505 4400 58 2000	2015 W&S \$8720000 COA Settle	1.0000	90,701.50	90,701.50
505 4400 58 2000	2015 W&S \$8720000 COA Settle	1.0000	83,555.75	83,555.75
	Account 58 2000 - Bond Interest Totals	Transactions	2	\$174,257.25



G/L Account	Transaction	Number of Units	Cost per Unit	Total Amount
EXPENSES				
Fund 505 - V	/ATER/SEWER FUND			
Department	4400 - WATER/SEWER DEPT			
	Account 58 2200 - CAPITAL LEASE INTEREST			
505 4400 58 2200	GEFA Loan #2011-L01WJ	1.0000	76,888.45	76,888.45
505 4400 58 2200	GEFA Loan #DW2016044	1.0000	33,530.53	33,530.53
505 4400 58 2200	Interest on Anticipated GEFA Loan for Well per J. Myers FY16-17	1.0000	59,000.00	59,000.00
505 4400 58 2200	Southeast Lift Station Rehabilitation	1.0000	6,467.00	6,467.00
	Account 58 2200 - CAPITAL LEASE INTEREST Totals	Transactions	4	\$175,885.98
	Department 4400 - WATER/SEWER DEPT Totals	Transactions	95	\$7,325,406.85
	Fund 505 - WATER/SEWER FUND Totals	Transactions	95	\$7,325,406.85
	EXPENSES Totals	Transactions	95	\$7,325,406.85
	Grand Totals	Transactions	95	\$7,325,406.85

SANITATION

Sanitation Division

		Initial		Revised
GL Account	<u>Description</u>	Council Recommended	Reduction Amount	Budget Amount
540 4300 34 4110	Sales to Residential Cust.	1,148,159.00	75,124.50	1,073,034.50
540 4300 34 4112	Sales to Commercial Cust.	1,230,000.00	75,124.50	1,154,875.50
540 4300 34 4330	Sales to Convention Center	50,000.00	16,100.00	33,900.00
540 4300 34 4340	Other City Sales	54,284.00	16,099.00	38,185.00
		2,482,443.00	182,448.00	2,299,995.00

		Initial		Revised
GL Account	Description	Council Recommended	Reduction Amount	Budget Amount
540 4300 51 5020	Salary/Overtime	85,000.00	15,000.00	70,000.00
540 4300 52 5730	D/P Equipment	11,567.00	5,000.00	6,567.00
540 4300 52 6120	Landfill Charges - Dump Fees	685,000.00	71,000.00	614,000.00
540 4300 61 1000	Operating Transfer -	69,571.00	69,571.00	0.00
540 4300 53 7000	Gas/ Oil - Sanitation Trucks	75,000.00	15,000.00	60,000.00
540 4300 52 6590	Contingencies	32,199.00	32,199.00	0.00
540 4300 52 5700	R&M Vehicles	129,400.00	5,000.00	124,400.00
540 4300 52 6140	Dog Pound Fees	15,000.00	5,000.00	10,000.00
540 4300 58 1200	Capital Lease Principal	0.00	-35,322.00	35,322.00
		1,102,737.00	182,448.00	920,289.00

Account	Account Description		2019 Actual	2020 Amended	2020 Actual	% Used	2021 City Mgr Recommended	2021 Council	%Chg 2021 Council to 2020 Amend	
Account Fund 54 0	0 - SANITATION FUND		Amount	Budget	Amount	% USEd	Recommended	Approved	to 2020 Amend	
REVENU										
Depart	tment 4300 - Sanitation <i>es For Services</i>									
34 4110	Sales To Residential Cust		1,305,956.35	1,300,000.00	1,122,298.24	86	1,148,159.00	1,073,035.00	(17)	
34 4112	Sales To Commercial Cus	t.	1,410,052.30	1,420,000.00	1,236,556.59	87	1,230,000.00	1,154,875.00	(19)	
34 4330	Sales Convention Center		50,747.17	27,433.00	41,936.19	153	50,000.00	33,900.00	24	
34 4340	Other City Sales		54,284.26	50,000.00	71,605.41	143	54,284.00	38,185.00	(24)	
		Charges For Services Totals	\$2,821,040.08	\$2,797,433.00	\$2,472,396.43	88%	\$2,482,443.00	\$2,299,995.00	(18%)	
Other	Income									
34 1900	Miscellaneous Income		18,272.13	4,000.00	56,548.03	1,414	500.00	500.00	(88)	
34 4130	Sales - Recycled Material		26,019.18	20,000.00	8,845.88	44	8,000.00	8,000.00	(60)	
		Other Income Totals	\$44,291.31	\$24,000.00	\$65,393.91	272%	\$8,500.00	\$8,500.00	(65%)	
Intere.										
36 1000	Interest - Nonrestricted	_	2.00	735.00	.00		.00	.00	(100)	
		Interest Totals	\$2.00	\$735.00	\$0.00	0%	\$0.00	\$0.00	(100%)	
	Department	4300 - Sanitation Totals REVENUE TOTALS	\$2,865,333.39 \$2,865,333.39	\$2,822,168.00 \$2,822,168.00	\$2,537,790.34 \$2,537,790.34	90%	\$2,490,943.00 \$2,490,943.00	\$2,308,495.00 \$2,308,495.00	(18%)	
EXPENSE	_	REVENUE TOTALS	\$2,005,555.55	\$2,022,100.00	\$2,337,730.3 T	90 70	\$2,750,575.00	\$2,300,433.00	(1070)	
Depart	tment 4300 - Sanitation anel Services									
51 5010	Salary/Operating		838,890.82	913,908.00	703,590.73	77	845,721.00	845,721.00	(7)	
51 5016	Salary On-Call		3,900.00	3,900.00	3,300.00	85	3,900.00	3,900.00		
51 5020	Salary/Overtime		92,667.67	85,000.00	116,405.94	137	85,000.00	70,000.00	(18)	
51 5040	Shared Utility Payments		5,865.89	7,200.00	5,529.17	77	7,200.00	7,200.00		
51 5190	Medicare		11,786.24	13,252.00	10,314.61	78	12,263.00	12,263.00	(7)	
		Personnel Services Totals	\$953,110.62	\$1,023,260.00	\$839,140.45	82%	\$954,084.00	\$939,084.00	(8%)	
Emplo	yee Benefits		•	•				•	, ,	
51 5150	City Pension Contribution		34,624.32	164,264.00	149,324.39	91	157,617.00	157,617.00	(4)	
51 5161	Life Insurance		1,149.78	1,179.00	951.64	81	1,130.00	1,130.00	(4)	
51 5163	ST Disability Insurance		1,113.97	767.00	879.68	115	767.00	767.00		
51 5164	LT Disability Insurance		1,040.82	1,819.00	793.35	44	1,819.00	1,819.00		
51 5165	Health Insurance		171,464.14	181,334.00	137,879.24	76	188,119.00	188,119.00	4	
51 5166	Dental Insurance		4,269.39	4,935.00	3,412.90	69	4,166.00	4,166.00	(16)	
51 5180	Uniforms		11,927.58	11,000.00	10,999.77	100	11,000.00	11,000.00		
		Employee Benefits Totals	\$225,590.00	\$365,298.00	\$304,240.97	83%	\$364,618.00	\$364,618.00	0%	
		•								

Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 City Mgr Recommended	2021 Council Approved	%Chg 2021 Council to 2020 Amend	
	Amount	Duuget	Amount	70 OSEU	Recommended	Арргочец	to 2020 Amena	
Telephone	3,788.66	3,324.00	4,398.64	132	7,186.00	7,186.00	116	
Heat & Power	9,239.76	8,000.00	5,684.41	71	10,000.00	10,000.00	25	
Water	2,662.06	2,500.00	2,366.56	95	2,500.00	2,500.00		
Other Communication/Util	5,659.20	4,000.00	4,716.00	118	4,000.00	4,000.00		
Communications & Util. Totals	\$21,349.68	\$17,824.00	\$17,165.61	96%	\$23,686.00	\$23,686.00	33%	
R&M - Vehicles	•	140,000.00	·	141	129,400.00	124,400.00	(11)	
R&M Communication Equip	1,000.00	1,000.00	167.99	17	1,000.00	1,000.00		
R&M - D/P Equipment	4,633.17	10,470.00	6,087.72	58	11,567.00	6,567.00	(37)	
Grounds	12,446.54	7,000.00	5,580.26	80	5,500.00	5,500.00	(21)	
R&M-Sanitation Containers	6,016.62	6,000.00	5,812.17	97	4,500.00	4,500.00	(25)	
Tires	40,728.90	32,000.00	27,902.78	87	25,000.00	25,000.00	(22)	
Repair & Maintenance Totals	\$285,698.84	\$196,470.00	\$243,295.58	124%	\$176,967.00	\$166,967.00	(15%)	
	7.476.40	7,000,00	4.474.44		4 000 00	1 000 00	(05)	
<u> </u>	,	,	·		,	·	, ,	
_	\$7,176.49	\$7,000.00	\$4,4/1.44	64%	\$1,000.00	\$1,000.00	(86%)	
	65.00	1.475.00	1.191.00	81	875.00	875.00	(41)	
<u> </u>		•	·					
							-	
, .				50				
							(11%)	
_	Ψ013.02	ψ3, 103.00	<i>42,233.33</i>	33.70	43,033.00	45,555.00	(11/0)	
Advertising Expense	5,675.68	2,000.00	.00		1,000.00	1,000.00	(50)	
Auto Insurance	32,823.22	34,139.00	26,846.75	79	30,166.00	30,166.00	(12)	
Other Insurance	21,890.00	31,484.00	24,014.64	76	29,682.00	29,682.00	(6)	
Miscellaneous Services	2,034.53	2,000.00	2,274.52	114	1,000.00	1,000.00	(50)	
Dog Pound Fees	13,180.20	7,000.00	6,648.84	95	15,000.00	10,000.00	43	
Engineering Services	.00	.00	.00		.00	.00		
Contractual Services	3,988.22	.00	.00		.00	.00		
Workers Comp/Administrati	5,168.77	7,321.00	6,957.48	95	7,635.00	7,635.00	4	
Contingencies	.00	11,074.00	.00		.00	.00	(100)	
	treent 4300 - Sanitation funications & Util. Telephone Heat & Power Water Other Communication/Util Communications & Util. Totals * Maintenance R&M - Vehicles R&M Communication Equip R&M - D/P Equipment Grounds R&M-Sanitation Containers Tires Repair & Maintenance Totals ** Maintenance R&M-Buildings Building Maintenance Totals ** Training Dues Subscription/Publications Conventions/Meetings ** Training & Education Totals ** Services & Charges Advertising Expense Auto Insurance Miscellaneous Services Dog Pound Fees Engineering Services Contractual Services Workers Comp/Administrati	Telephone	Company Comp	Telephone 3,788.66 3,324.00 4,398.64	Telephone 3,788.66 3,324.00 4,398.64 132	SANITATION FUND STAIN SANITATION FUND STAIN SANITATION FUND SANITATION FUND FUND FUND FUND FUND FUND FUND FUN	SANITATION FUND STAITATION FUND FUND STAIT	Septemble Sept

Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 City Mgr Recommended	2021 Council Approved	%Chg 2021 Council to 2020 Amend
	- SANITATION FUND	Amount	Duuget	Amount	70 Oseu	Recommended	Арргочец	to 2020 Amena
EXPENSE								
	ment 4300 - Sanitation Services & Charges							
52 6600	Claims Workers Comp.	30,643.50	7,341.00	19,399.06	264	.00	.00	(100)
52 7190	Recycling Expense	10,325.72	10,000.00	451.86	5	3,000.00	3,000.00	(70)
	Other Services & Charges Totals	\$125,729.84	\$112,359.00	\$86,593.15	77%	\$87,483.00	\$82,483.00	(27%)
	als & Supplies							
52 7300	Postage	1.86	300.00	.50		300.00	300.00	
52 7320	Stationery & Printing	.00	1,000.00	45.02	5	1,000.00	1,000.00	
52 7330	Copy Expense	4,384.08	4,000.00	4,023.36	101	3,500.00	3,500.00	(13)
53 7000	Gas & Oil	101,151.87	80,000.00	41,965.95	52	75,000.00	60,000.00	(25)
53 7010	Tools/Shop Supplies	6,556.72	5,500.00	3,733.25	68	3,000.00	3,000.00	(45)
53 7020	Janitorial Supplies	6,727.54	2,000.00	1,678.40	84	2,000.00	2,000.00	
53 7050	Medical Services/Supplies	1,151.00	500.00	562.50	113	500.00	500.00	
53 7100	Lubricants & Chemicals	4,371.70	4,000.00	3,970.71	99	3,000.00	3,000.00	(25)
53 7110	Safety Supplies	3,847.51	4,000.00	3,962.41	99	4,000.00	4,000.00	
53 7150	Other Operating Supplies	5,256.84	5,000.00	4,252.33	85	.00	.00	(100)
53 7310	Office Supplies	877.75	1,000.00	489.15	49	1,000.00	1,000.00	
Cost C	Materials & Supplies Totals	\$134,326.87	\$107,300.00	\$64,683.58	60%	\$93,300.00	\$78,300.00	(27%)
52 6120	Landfill Charges	563,856.07	592,800.00	495,294.67	84	685,000.00	614,000.00	4
	Cost Of Sales Totals	\$563,856.07	\$592,800.00	\$495,294.67	84%	\$685,000.00	\$614,000.00	4%
Operat	ing Transfers Out	4220/22200	, ,	4/==		4/	4-2-7	• • • • • • • • • • • • • • • • • • • •
61 1000	Operating Trans.	.00	100,000.00	.00		66,448.00	.00	(100)
61 1100	Oper. Transfer Out Gen	69,229.00	.00	.00		.00	.00	
	Operating Transfers Out Totals	\$69,229.00	\$100,000.00	\$0.00	0%	\$66,448.00	\$0.00	(100%)
•	Outlay							
54 7580	Vehicles - New	.00	.00	.00		35,322.00	.00	
54 7590	Vehicles - Replace	179,851.00	202,500.00	26,997.00	13	.00	.00	(100)
54 7680	Sanitation Cont. Replace	36,334.00	30,000.00	.00		.00	.00	(100)
D-1:	Capital Outlay Totals	\$216,185.00	\$232,500.00	\$26,997.00	12%	\$35,322.00	\$0.00	(100%)
Debt S 58 1200	CAPITAL LEASE PRINCIPAL	58,952.00	58,952.00	58,924.60	100	.00	35,322.00	(40)
58 2200	CAPITAL LEASE INTEREST	3,750.78	5,000.00	4,585.42	92	.00	.00	(100)
JU 2200	Debt Service Totals	\$62,702.78	\$63,952.00	\$63,510.02	92	\$0.00	\$35,322.00	(45%)
	Deut Service Totals	Ψυ Ζ,/UΖ./δ	\$UJ,352.UU	\$03,310.0Z	99%	\$0.00	\$33,322.UU	(4 570)



Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 City Mgr Recommended	2021 Council Approved	%Chg 2021 Council to 2020 Amend	
Fund 54	0 - SANITATION FUND								
EXPENS									
	Department 4300 - Sanitation Totals	\$2,665,774.21	\$2,822,168.00	\$2,147,651.80	76%	\$2,490,943.00	\$2,308,495.00	(18%)	_
	EXPENSE TOTALS	\$2,665,774.21	\$2,822,168.00	\$2,147,651.80	76%	\$2,490,943.00	\$2,308,495.00	(18%)	
	Fund 540 - SANITATION FUND Totals								
	REVENUE TOTALS	\$2,865,333.39	\$2,822,168.00	\$2,537,790.34	90%	\$2,490,943.00	\$2,308,495.00	(18%)	
	EXPENSE TOTALS	\$2,665,774.21	\$2,822,168.00	\$2,147,651.80	76%	\$2,490,943.00	\$2,308,495.00	(18%)	
	Fund 540 - SANITATION FUND Totals	\$199,559.18	\$0.00	\$390,138.54	+++	\$0.00	\$0.00	+++	
	Net Grand Totals								
	REVENUE GRAND TOTALS	\$2,865,333.39	\$2,822,168.00	\$2,537,790.34	90%	\$2,490,943.00	\$2,308,495.00	(18%)	
	EXPENSE GRAND TOTALS	\$2,665,774.21	\$2,822,168.00	\$2,147,651.80	76%	\$2,490,943.00	\$2,308,495.00	(18%)	
	Net Grand Totals	\$199,559.18	\$0.00	\$390,138.54	+++	\$0.00	\$0.00	+++	



G/L Account	Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES					
Fund 540 - S	ANITATION FUND				
Department	4300 - Sanitation				
	Account 52 5240 - Telephone				
540 4300 52 5240	AT&T		1.0000	344.00	344.00
540 4300 52 5240	Verizon		4.0000	387.00	1,548.00
540 4300 52 5240	Verizon Cell Phone		12.0000	277.00	3,324.00
540 4300 52 5240	Verizon Data Plan		4.0000	348.00	1,392.00
540 4300 52 5240	Windstream		1.0000	578.00	578.00
		Account 52 5240 - Telephone Totals	Transactions	5	\$7,186.00
	Account 52 5260 - Heat & Power				
540 4300 52 5260	Heat and Power Public Works		1.0000	10,000.00	10,000.00
		Account 52 5260 - Heat & Power Totals	Transactions	1	\$10,000.00
	Account 52 5270 - Water				
540 4300 52 5270	Fees for Water and Sewer at the Public Works Facility		1.0000	2,500.00	2,500.00
		Account 52 5270 - Water Totals	Transactions	1	\$2,500.00
	Account 52 5280 - Other Communication/Util				
540 4300 52 5280	City Allocated Fund		1.0000	4,000.00	4,000.00
		Account 52 5280 - Other Communication/Util Totals	Transactions	1	\$4,000.00
	Account 52 5700 - R&M - Vehicles				
540 4300 52 5700	Moody's Allocation		1.0000	56,300.00	56,300.00
540 4300 52 5700	Vehicle Highway Impact Fees and Taxes		1.0000	5,000.00	5,000.00
540 4300 52 5700	Vehicle Repair and Maintenance		1.0000	63,100.00	63,100.00
		Account 52 5700 - R&M - Vehicles Totals	Transactions	3	\$124,400.00
	Account 52 5720 - R&M Communication Equip				
540 4300 52 5720	Replacement Equipment for Landline and Cell Phones		1.0000	1,000.00	1,000.00
		Account 52 5720 - R&M Communication Equip Totals	Transactions	1	\$1,000.00
	Account 52 5730 - R&M - D/P Equipment				
540 4300 52 5730	Civiclive		1.0000	606.00	606.00
540 4300 52 5730	Comcast		1.0000	77.00	77.00
540 4300 52 5730	Email License		1.0000	1,112.00	1,112.00
540 4300 52 5730	Fuel Pump Communication System		1.0000	1,000.00	1,000.00
540 4300 52 5730	Mimecast		1.0000	1,198.00	1,198.00
540 4300 52 5730	Northstar Maintenance		1.0000	1,000.00	1,000.00
540 4300 52 5730	Tyler NW		1.0000	1,574.00	1,574.00
	·	Account 52 5730 - R&M - D/P Equipment Totals	Transactions	7	\$6,567.00
	Account 52 5740 - R&M-Buildings				
540 4300 52 5740	Public Works Building Maintenance		1.0000	1,000.00	1,000.00
	· ·	Account 52 5740 - R&M-Buildings Totals	Transactions	1	\$1,000.00



G/L Account		Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES						
Fund 540 - S/ Department						
Department		52 5780 - Grounds				
540 4300 52 5780	ACCOUNT	Public Works Pest Control Service		1.0000	3,000.00	3,000.00
540 4300 52 5780		Underground Tank Maintenance (Gas Pumps)		1.0000	2,500.00	2,500.00
			Account 52 5780 - Grounds Totals	Transactions	2	\$5,500.00
	Account	52 5810 - R&M-Sanitation Containers	, total and tota			
40 4300 52 5810		Paint and Equipment Rental		1.0000	500.00	500.00
40 4300 52 5810		Signs and Marking for Containers (No Parking)		1.0000	1,000.00	1,000.00
40 4300 52 5810		Steel Purchased to Repair Containers		1.0000	3,000.00	3,000.00
			Account 52 5810 - R&M-Sanitation Containers Totals	Transactions	3	\$4,500.00
	Account	52 6000 - Advertising Expense				
40 4300 52 6000		Advertisement for Bid Items in the Newspaper		1.0000	1,000.00	1,000.00
			Account 52 6000 - Advertising Expense Totals	Transactions	1	\$1,000.00
	Account	52 6100 - Auto Insurance				
40 4300 52 6100		Apex Auto Liability (Allocation)		1.0000	30,166.00	30,166.00
			Account 52 6100 - Auto Insurance Totals	Transactions	1	\$30,166.00
	Account	52 6110 - Other Insurance				
40 4300 52 6110		Apex Insurance Personnel Allocation		1.0000	29,682.00	29,682.00 \$29,682.00
			Account 52 6110 - Other Insurance Totals	Transactions	1	\$29,682.00
40 4300 52 6120	Account	52 6120 - Landfill Charges Household Hazardous Waste Day		1.0000	10 000 00	10,000.00
40 4300 52 6120		Landfill Charges		1.0000	10,000.00 604,000.00	604,000.00
40 4300 32 0120		Landini Charges		Transactions	2	\$614,000.00
	A t	F2 C420 Missellenson Consists	Account 52 6120 - Landfill Charges Totals	Hansactions	2	φ01-1,000.00
40 4300 52 6130	Account	52 6130 - Miscellaneous Services City Appreciation Awards, Programs and Benevolent		1.0000	500.00	500.00
40 4300 52 6130		Public Works Week		1.0000	500.00	500.00
.0 .000 02 0200		Table World Week	Account 52 6130 - Miscellaneous Services Totals	Transactions	2	\$1,000.00
	Account	52 6140 - Dog Pound Fees	Account 32 0130 - Priscendificous Services Totals			4-/
40 4300 52 6140	Account	Fees Paid to Fulton County		1.0000	10,000.00	10,000.00
		,	Account 52 6140 - Dog Pound Fees Totals	Transactions	1	\$10,000.00
	Account	52 6200 - Training	, locality Degree 100 locality			
40 4300 52 6200		Flagger Training		5.0000	75.00	375.00
40 4300 52 6200		Supervisor Trainng		1.0000	500.00	500.00
			Account 52 6200 - Training Totals	Transactions	2	\$875.00
	Account	52 6210 - Dues				
10 4300 52 6210		APWA		1.0000	200.00	200.00
40 4300 52 6210		EPD - Dog Shelter Feed		1.0000	200.00	200.00



G/L Account		Transaction		Number of Units		Cost per Unit	Total Amount
EXPENSES							
Fund 540 - S .	ANITATIO	ON FUND					
Department	4300 - 9	Sanitation					
	Account	52 6210 - Dues					
540 4300 52 6210		Solid Waste Association of North America - SWANA		1.0000	_	460.00	460.00
			Account 52 6210 - Dues Totals	Transactions	3		\$860.00
	Account	52 6220 - Subscription/Publications					
540 4300 52 6220		Mailouts and Flyers for Sanitation Services		1.0000		300.00	300.00
			Account 52 6220 - Subscription/Publications Totals	Transactions	1		\$300.00
5.40 4200 F2 6220	Account	52 6230 - Conventions/Meetings		4 0000		500.00	500.00
540 4300 52 6230		APWA Conference		1.0000		500.00	500.00
540 4300 52 6230		Solid Wast Association of North America SWANA		1.0000	2	500.00	500.00
			Account 52 6230 - Conventions/Meetings Totals	Transactions	2		\$1,000.00
	Account	52 6560 - Workers Comp/Administrati				. ====	. ====
540 4300 52 6560		Apex Insurance Workers Comp Allocation		1.0000		6,720.00	6,720.00
540 4300 52 6560		GA Subsequent Injury Assessment Adjustment		1.0000	2	915.00	915.00
			Account 52 6560 - Workers Comp/Administrati Totals	Transactions	2		\$7,635.00
	Account	52 7190 - Recycling Expense					
540 4300 52 7190		Purchase Recycling Lids & Plugs for Front L1oad Contain	ners	1.0000		1,000.00	1,000.00
540 4300 52 7190		Purchase Rolling Recycling Containers		1.0000		1,000.00	1,000.00
540 4300 52 7190		Tire Disposal Fee		1.0000	2	1,000.00	1,000.00
			Account 52 7190 - Recycling Expense Totals	Transactions	3		\$3,000.00
5.40.4200 F2.7200	Account	52 7300 - Postage		4 0000		200.00	200.00
540 4300 52 7300		Public Works Postage and Mailing Fees		1.0000		300.00	300.00
			Account 52 7300 - Postage Totals	Transactions	1		\$300.00
5.40.4200 F2 7220	Account	52 7320 - Stationery & Printing		4 0000		4 000 00	1 000 00
540 4300 52 7320		Stationery and Printing for the Sanitation Department		1.0000		1,000.00	1,000.00
			Account 52 7320 - Stationery & Printing Totals	Transactions	1		\$1,000.00
5.40.4200 F2 7220	Account	52 7330 - Copy Expense		4 0000		2 500 00	2 500 00
540 4300 52 7330		Copy Machine Lease		1.0000		3,500.00	3,500.00
			Account 52 7330 - Copy Expense Totals	Transactions	1		\$3,500.00
	Account	53 5680 - Tires					
540 4300 53 5680		Purchase of New Tires		1.0000		25,000.00	25,000.00
			Account 53 5680 - Tires Totals	Transactions	1		\$25,000.00
E40 4200 E2 7000	Account	53 7000 - Gas & Oil		1 0000		60,000,00	60.000.00
540 4300 53 7000		Purchase of Diesel Fuel, Unleaded and CNG		1.0000		60,000.00	60,000.00
			Account 53 7000 - Gas & Oil Totals	Transactions	1		\$60,000.00



Report by Budget Transactions Budget Year of 2021 Budget Level at Council Approved

G/L Account	Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES					
Fund 540 - S	ANITATION FUND				
Department	4300 - Sanitation				
540 4300 53 7010	Account 53 7010 - Tools/Shop Supplies Purchase of Tools and Equipment		1,0000	3,000.00	3,000.00
	η. μ.	Account 53 7010 - Tools/Shop Supplies Totals	Transactions	1	\$3,000.00
540 4300 53 7020	Account 53 7020 - Janitorial Supplies Purchase of Supplies for Building		1.0000	2,000.00	2,000.00
310 1300 33 7020	Turchase of Supplies for Building	Account 53 7020 - Janitorial Supplies Totals	Transactions	1	\$2,000.00
540 4300 53 7050	Account 53 7050 - Medical Services/Supplies Purchase of Medical Supplies		1.0000	500.00	500.00
340 4300 33 7030	rui chase of Medical Supplies	Account 53 7050 - Medical Services/Supplies Totals	Transactions	1	\$500.00
	Account 53 7100 - Lubricants & Chemicals	,,,			
540 4300 53 7100	Cleaning Chemical and Lubricants- All City Vehicles		1.0000	1,000.00	1,000.00
540 4300 53 7100	Def Chemical Required for New Vehicles		1.0000	2,000.00	2,000.00
		Account 53 7100 - Lubricants & Chemicals Totals	Transactions	2	\$3,000.00
540 4300 53 7110	Account 53 7110 - Safety Supplies Purchase of Bagged Ice		1.0000	1,200.00	1,200.00
540 4300 53 7110			1.0000	2,800.00	2,800.00
0.0 .000 00 /110	· d. d. dece of outpends / dante. lance and outlied	Account 53 7110 - Safety Supplies Totals	Transactions	2	\$4,000.00
	Account 53 7310 - Office Supplies				
540 4300 53 7310	Purchase of Office Supplies		1.0000	1,000.00	1,000.00
		Account 53 7310 - Office Supplies Totals	Transactions	1	\$1,000.00
540 4300 58 1200	Account 58 1200 - CAPITAL LEASE PRINCIPAL Lease/Purchase of Grapple Truck		1.0000	35,322.00	35,322.00
		Account 58 1200 - CAPITAL LEASE PRINCIPAL Totals	Transactions	1	\$35,322.00
		Department 4300 - Sanitation Totals	Transactions	60	\$1,004,793.00
		Fund 540 - SANITATION FUND Totals	Transactions	60	\$1,004,793.00
		EXPENSES Totals	Transactions	60	\$1,004,793.00
		Grand Totals	Transactions	60	\$1,004,793.00

STORM WATER

Storm Water Utility Fund

	Initial		Revised
Description	Council Recommended	Reduction Amount	Budget Amount
Sales to Residential Cust.	135,000.00	13,500.00	121,500.00
Sales to Commercial Cust	740,000.00	74,000.00	666,000.00
Sales Convention Center	8,206.00	668.60	7,537.40
Other City Sales	11,751.00	1,175.10	10,575.90
	894,957.00	89,343.70	805,613.30
	Sales to Residential Cust. Sales to Commercial Cust Sales Convention Center	DescriptionCouncil RecommendedSales to Residential Cust.135,000.00Sales to Commercial Cust740,000.00Sales Convention Center8,206.00Other City Sales11,751.00	Description Council Recommended Reduction Amount Sales to Residential Cust. 135,000.00 13,500.00 Sales to Commercial Cust 740,000.00 74,000.00 Sales Convention Center 8,206.00 668.60 Other City Sales 11,751.00 1,175.10

		Initial		Revised
GL Account	<u>Description</u>	Council Recommended	Reduction Amount	Budget Amount
560 4250 54 7770	Improvements Storm Water	80,960.00	80,960.00	0.00
560 4250 52 5730	R&M- D/P Equipment	7,758.00	7,758.00	0.00
560 4250 53 7121	Computer Hardware	626.00	626.00	0.00
		89,344.00	89,344.00	0.00

Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 City Mgr Recommended	2021 Council Approved	%Chg 2021 Council to 2020 Amend	
) - STORM WATER UTILITY FUND	Amount	buuget	Amount	70 USEU	Recommended	Approved	to 2020 Amena	
REVENUE									
	ment 4250 - Storm Water Utility es For Services								
34 4110	Sales To Residential Cust	141,139.97	155,000.00	126,720.93	82	135,000.00	121,500.00	(22)	
34 4112	Sales To Commercial Cust.	749,792.15	820,000.00	682,506.00	83	740,000.00	666,000.00	(19)	
34 4330	Sales Convention Center	7,648.44	7,646.00	6,373.70	83	8,206.00	7,537.00	(1)	
34 4340	Other City Sales	11,751.98	11,751.00	9,793.30	83	11,751.00	10,576.00	(10)	
	Charges For Services Totals	\$910,332.54	\$994,397.00	\$825,393.93	83%	\$894,957.00	\$805,613.00	(19%)	
	Department 4250 - Storm Water Utility Totals	\$910,332.54	\$994,397.00	\$825,393.93	83%	\$894,957.00	\$805,613.00	(19%)	
	REVENUE TOTALS	\$910,332.54	\$994,397.00	\$825,393.93	83%	\$894,957.00	\$805,613.00	(19%)	
	ment 4250 - Storm Water Utility anel Services								
51 5010	Salary/Operating	111,882.75	136,331.00	83,324.00	61	110,238.00	110,238.00	(19)	
51 5016	Salary On-Call	2,100.00	2,000.00	1,875.00	94	2,000.00	2,000.00		
51 5020	Salary/Overtime	2,266.45	3,000.00	309.26	10	3,000.00	3,000.00		
51 5040	Shared Utility Payments	197.75	.00	.00		.00	.00		
51 5190	Medicare	1,498.77	1,977.00	1,073.37	54	1,598.00	1,598.00	(19)	
	Personnel Services Totals	\$117,945.72	\$143,308.00	\$86,581.63	60%	\$116,836.00	\$116,836.00	(18%)	
, ,	vee Benefits							4	
51 5150	City Pension Contribution	22,327.17	27,212.00	16,101.09	59	22,610.00	22,610.00	(17)	
51 5161	Life Insurance	125.93	174.00	89.66	52	124.00	124.00	(29)	
51 5163	ST Disability Insurance	218.29	290.00	130.30	45	290.00	290.00		
51 5164	LT Disability Insurance	259.21	251.00	184.13	73	251.00	251.00		
51 5165	Health Insurance	22,119.66	35,964.00	17,493.92	49	28,633.00	28,633.00	(20)	
51 5166	Dental Insurance	549.31	856.00	375.56	44	526.00	526.00	(39)	
51 5180	Uniforms	2,670.48	2,000.00	1,795.11	90	2,000.00	2,000.00		
	Employee Benefits Totals	\$48,270.05	\$66,747.00	\$36,169.77	54%	\$54,434.00	\$54,434.00	(18%)	
	unications & Util.		400.00	=0					
52 5240	Telephone	1,051.24	492.00	441.50	90	1,356.00	1,356.00	176	
Rental	Communications & Util. Totals	\$1,051.24	\$492.00	\$441.50	90%	\$1,356.00	\$1,356.00	176%	
52 5360	Other Equipment Rental	2,991.82	1,800.00	1,795.50	100	.00	.00	(100)	
	Rentals Totals	\$2,991.82	\$1,800.00	\$1,795.50	100%	\$0.00	\$0.00	(100%)	
Repair	& Maintenance	7-/552.02	₊ -/000.00	T-1. 20.00	20070	40.00	40.30	(20070)	
52 5700	R&M - Vehicles	23,972.81	17,328.00	17,710.81	102	18,000.00	18,000.00	4	

Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 City Mgr Recommended	2021 Council Approved	%Chg 2021 Council to 2020 Amend	
	D - STORM WATER UTILITY FUND	Amount	Duuget	Amount	70 OSEU	Recommended	Арргочец	to 2020 Amena	
EXPENSE									
	tment 4250 - Storm Water Utility - & Maintenance								
52 5710	R&M Furn. & Equip.	6,400.00	.00	.00		.00	.00		
52 5730	R&M - D/P Equipment	616.13	7,475.00	1,180.63	16	7,758.00	.00	(100)	
52 5820	R&M-Storm Sewers	158,806.83	35,000.00	23,244.04	66	20,000.00	20,000.00	(43)	
53 5680	Tires	1,398.58	1,500.00	.00		1,000.00	1,000.00	(33)	
	Repair & Maintenance Totals	\$191,194.35	\$61,303.00	\$42,135.48	69%	\$46,758.00	\$39,000.00	(36%)	,
	ng & Education								
52 6200	Training	545.00	800.00	.00		.00	.00	(100)	
Other	Training & Education Totals	\$545.00	\$800.00	\$0.00	0%	\$0.00	\$0.00	(100%)	
52 6000	Services & Charges Advertising Expense	1,225.00	300.00	.00		300.00	300.00		
52 6100	Auto Insurance	5,727.68	5,938.00	4,881.23	82	5,485.00	5,485.00	(8)	
52 6110	Other Insurance	2,116.51	3,342.00	2,573.00	77	3,180.00	3,180.00	(5)	
52 6150	Engineering Services	.00	.00	.00	//	.00	.00	(5)	
52 6560	Workers Comp/Administrati	1,001.85	687.00	.00 745.44	109	820.00	820.00	19	
52 6590	Contingencies	.00	194,105.00	8,000.00	4	233,748.00	233,748.00	20	
52 6600	Claims Workers Comp.	1,227.95	245.00	736.77	301	350.00	350.00	43	
32 0000	Other Services & Charges Totals	\$11,298.99	\$204,617.00	\$16,936.44	8%	\$243,883.00	\$243,883.00	19%	
Mater	ials & Supplies	\$11,290.99	\$204,017.00	\$10,930.44	670	\$243,003.00	\$243,003.00	1970	
53 7000	Gas & Oil	3,489.00	3,500.00	599.81	17	3,500.00	3,500.00		
53 7010	Tools/Shop Supplies	507.05	700.00	345.25	49	500.00	500.00	(29)	
53 7020	Janitorial Supplies	.00	100.00	16.20	16	.00	.00	(100)	
53 7050	Medical Services/Supplies	.00	250.00	149.34	60	.00	.00	(100)	
53 7110	Safety Supplies	605.66	1,500.00	1,087.99	73	500.00	500.00	(67)	
53 7121	Computer Hardware	94.47	626.00	.00		626.00	.00	(100)	
53 7150	Other Operating Supplies	1,527.33	1,000.00	281.59	28	500.00	500.00	(50)	
53 7310	Office Supplies	.00	250.00	152.43	61	.00	.00	(100)	
	Materials & Supplies Totals	\$6,223.51	\$7,926.00	\$2,632.61	33%	\$5,626.00	\$5,000.00	(37%)	
Opera	ting Transfers Out							-	
61 1100	Oper. Transfer Out Gen	216,456.00	.00	.00		157,832.00	157,832.00		
	Operating Transfers Out Totals	\$216,456.00	\$0.00	\$0.00	+++	\$157,832.00	\$157,832.00	+++	
,	/ Outlay	00	21 700 00	22 700 00	75	00	00	(100)	
54 7590	Vehicles - Replace	.00	31,700.00	23,700.00	75	.00	.00	(100)	



Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used_	2021 City Mgr Recommended	2021 Council Approved	%Chg 2021 Council to 2020 Amend	
Fund 56	0 - STORM WATER UTILITY FUND								
EXPENSI									
	tment 4250 - Storm Water Utility of Outlay								
54 7770	Improvements-Storm Sewers	194,536.00	287,600.00	.00		80,960.00	.00	(100)	
	Capital Outlay Totals	\$194,536.00	\$319,300.00	\$23,700.00	7%	\$80,960.00	\$0.00	(100%)	
Debt .	Service								
58 1200	CAPITAL LEASE PRINCIPAL	.00	55,000.00	248,943.00	453	47,005.00	47,005.00	(15)	
58 2200	CAPITAL LEASE INTEREST	.00	.00	.00		7,163.00	7,163.00		
58 2305	Debt Svc. Interest - AARA	42,126.98	54,775.00	29,798.65	54	36,529.00	36,529.00	(33)	
58 2306	Note Payable - Principal	90,976.42	78,329.00	70,028.90	89	96,575.00	96,575.00	23	
	Debt Service Totals	\$133,103.40	\$188,104.00	\$348,770.55	185%	\$187,272.00	\$187,272.00	0%	
	Department 4250 - Storm Water Utility Totals	\$923,616.08	\$994,397.00	\$559,163.48	56%	\$894,957.00	\$805,613.00	(19%)	
	EXPENSE TOTALS	\$923,616.08	\$994,397.00	\$559,163.48	56%	\$894,957.00	\$805,613.00	(19%)	
	Fund 560 - STORM WATER UTILITY FUND Totals								
	REVENUE TOTALS	\$910,332.54	\$994,397.00	\$825,393.93	83%	\$894,957.00	\$805,613.00	(19%)	
	EXPENSE TOTALS	\$923,616.08	\$994,397.00	\$559,163.48	56%	\$894,957.00	\$805,613.00	(19%)	
	Fund 560 - STORM WATER UTILITY FUND Totals	(\$13,283.54)	\$0.00	\$266,230.45	+++	\$0.00	\$0.00	+++	
	Net Grand Totals								
	REVENUE GRAND TOTALS	\$910,332.54	\$994,397.00	\$825,393.93	83%	\$894,957.00	\$805,613.00	(19%)	
	EXPENSE GRAND TOTALS	\$923,616.08	\$994,397.00	\$559,163.48	56%	\$894,957.00	\$805,613.00	(19%)	
	Net Grand Totals	(\$13,283.54)	\$0.00	\$266,230.45	+++	\$0.00	\$0.00	+++	



Report by Budget Transactions Budget Year of 2021 Budget Level at Council Approved

G/L Account		Transaction		Number of Units	Cost per Unit	Total Amour
EXPENSES						
		ATER UTILITY FUND				
Department		Storm Water Utility				
560 4250 52 5240	Account	52 5240 - Telephone Verizon Cell Phone		12.0000	113.00	1,356.0
300 1230 32 32 10		Valizati dell'i lione	Account 52 5240 - Telephone Totals	Transactions	1	\$1,356.0
	Account	52 5700 - R&M - Vehicles	Account 32 3240 - Telephone Totals		_	4-/
560 4250 52 5700	Account	Monthly Vehicle repair and Maintenance to (Moody's)		4.0000	1,816.00	7,264.0
560 4250 52 5700		Vehicle Maintenance Specialized Vendors		4.0000	2,684.00	10,736.0
			Account 52 5700 - R&M - Vehicles Totals	Transactions	2	\$18,000.0
	Account	52 5820 - R&M-Storm Sewers				
560 4250 52 5820		Storm Sewer Operations and Maintenance Repairs		1.0000	10,000.00	10,000.0
560 4250 52 5820		Storm Sewer pipe Rehabilitation (unforeseen) Repairs		1.0000	10,000.00	10,000.0
			Account 52 5820 - R&M-Storm Sewers Totals	Transactions	2	\$20,000.0
	Account	52 6000 - Advertising Expense				
560 4250 52 6000		RFP Advertising Expenses for two weeks		1.0000	300.00	300.0
			Account 52 6000 - Advertising Expense Totals	Transactions	1	\$300.0
-CO 43F0 F3 C100	Account	52 6100 - Auto Insurance		1 0000	F 40F 00	E 40E 0
560 4250 52 6100		Apex Auto Liability (Allocation)		1.0000 Transactions	5,485.00	5,485.0 \$5,485.0
			Account 52 6100 - Auto Insurance Totals	Halisactions	1	\$3,463.0
560 4250 52 6110	Account	52 6110 - Other Insurance Apex Insurance Personnel Allocation		1.0000	3,180.00	3,180.0
700 1230 32 0110		Apex Insulance reisonner Anocation	Account 52 6110 - Other Insurance Totals	Transactions	1	\$3,180.0
	Account	52 6560 - Workers Comp/Administrati	Account 52 6110 - Other Historatice Totals	Transaction of	-	ψ5/100.0
560 4250 52 6560	Account	Apex Insurance Workers Comp Allocation		1.0000	720.00	720.0
560 4250 52 6560		GA Subsequent Injury Assessment Adjustment		1.0000	100.00	100.0
			Account 52 6560 - Workers Comp/Administrati Totals	Transactions	2	\$820.0
	Account	53 5680 - Tires	••			
560 4250 53 5680		Replacement Tires For Fleet Equipment		1.0000	1,000.00	1,000.0
			Account 53 5680 - Tires Totals	Transactions	1	\$1,000.0
	Account	53 7000 - Gas & Oil				
560 4250 53 7000		Diesel and Unleaded Fuel Expense		1.0000	3,500.00	3,500.0
			Account 53 7000 - Gas & Oil Totals	Transactions	1	\$3,500.0
	Account	53 7010 - Tools/Shop Supplies				
560 4250 53 7010		Replacement of Expendable Tools		1.0000	500.00	500.0
			Account 53 7010 - Tools/Shop Supplies Totals	Transactions	1	\$500.0
560 4250 53 7110	Account	53 7110 - Safety Supplies Employee's Safety Supplies		1.0000	500.00	500.0
JUU 423U 33 /11U		ьтрюуее в загету зиррпев		Transactions	1	\$500.0
			Account 53 7110 - Safety Supplies Totals	Hallsactions	1	φ300.0



Report by Budget Transactions Budget Year of 2021 Budget Level at Council Approved

G/L Account	Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES					
Fund 560 - ST	ORM WATER UTILITY FUND				
Department	4250 - Storm Water Utility				
560 4250 53 7150	Account 53 7150 - Other Operating Supplies Landscape Material and Supplies		1.0000	500.00	500.00
		Account 53 7150 - Other Operating Supplies Totals	Transactions	1	\$500.00
	Account 58 1200 - CAPITAL LEASE PRINCIPAL				
560 4250 58 1200	GEFA Lease		1.0000	47,004.99	47,004.99
		Account 58 1200 - CAPITAL LEASE PRINCIPAL Totals	Transactions	1	\$47,004.99
	Account 58 2200 - CAPITAL LEASE INTEREST				
560 4250 58 2200	GEFA Leasee		1.0000	7,162.09	7,162.09
		Account 58 2200 - CAPITAL LEASE INTEREST Totals	Transactions	1	\$7,162.09
	Account 58 2305 - Debt Svc. Interest - AARA				
560 4250 58 2305	Debt- Svc. Interest- AARA		1.0000	36,528.96	36,528.96
		Account 58 2305 - Debt Svc. Interest - AARA Totals	Transactions	1	\$36,528.96
	Account 58 2306 - Note Payable - Principal				
560 4250 58 2306	Note: Payable -Principal /ARRA Storm water Fund		1.0000	96,574.44	96,574.44
		Account 58 2306 - Note Payable - Principal Totals	Transactions	1	\$96,574.44
		Department 4250 - Storm Water Utility Totals	Transactions	19	\$242,411.48
		Fund 560 - STORM WATER UTILITY FUND Totals	Transactions	19	\$242,411.48
		EXPENSES Totals	Transactions	19	\$242,411.48
		Grand Totals	Transactions	19	\$242,411.48

Georgia International Convention Center Organizational Chart

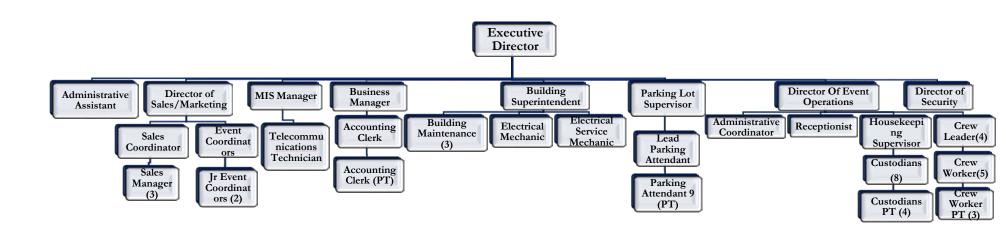


EXHIBIT C – PERSONNEL

City of College Park, Georgia Budget Year 2020-21

Fund: 555 Department and Number: Convention Center 4970

2	017-18	2018-19	2019-20	2020-21	2020-21
Full Time				Department	City Manager
Positions:	Actual	Actual	Current	Requested	Recommend
Executive Director	1	1	1	1	1
Assistant Executive Director	0	0	1	1	1
Director of Event Operations	1	1	1	1	1
Director of Sales Marketing	1	1	1	1	1
Dir of Mktg. & PR Building Superintendent	0	1	0 1	0 1	0 1
Director of Sales	0	0	0	0	0
Director of Security	ŏ	ĭ	ĭ	ĭ	ĺ
Operations Supervisor	1	1	1	1	1
Accountant	0	0	0	0	0
Business Manager	l 1	1	1	1	1
Administrative Assistant	1 1	U 1	U 1	0 1	U 1
Office Manager/Special Asst. MIS Technician	0	0	0	0	0
MIS Manager	ĺ	ĺ	ĺ	ĺ	1
Parking Lot Manager	1	1	Ī	1	1
Sales Manager	3	3	3	3	3
Event Coordinators	3	3	3	3	3
Executive Secretary	0	0	0	0	0
Accounting Clerk Administrative Coordinator	1 1	1 1	1 1	1 1	1 1
Sales Admin Coordinator	1	1	1	1	1
Lead Parking Attendant	i	i	1	i	ĺ
Receptionist	1	1	1	1	1
Telecommunications Tech	1	1	1	2	2
Parking Attendant – Full Time	e 0	0	0	0	0
Electrical Mechanic	l 1	1	l 1	1	1
Electrical Service Mechanic Bldg. Maintenance Mechanic	1 2	1 3	$\frac{1}{3}$	$\frac{1}{3}$	$\frac{1}{3}$
Crew Leader	2 3	3	4	$\frac{3}{4}$	4
Crew Worker	5	3 3 5 7	5	$\frac{7}{4}$	$\frac{7}{4}$
Custodian	7	7	5 7	7	7
Total Fall Times Desidions	41	40	4.4	4.4	4.4
Total Full Time Positions	41	42	44	44	44
Part Time Positions					
Parking Attendant	11	11	11	11	11
Custodian	5	5	5	5	5
Crew Workers Accounting Clerk	$\frac{2}{0}$	$\frac{2}{0}$	2 1	2 1	2
Accounting Clerk	U	U	1	1	1
Total Part Time Positions	18	18	19	19	19
Total Personnel:	59	60	63	63	63

Convention Center

		Initial		Revised
GL Account	Description	CM Recommended	Reduction Amount	Budget Amount
555 4970 34 5100	Sales Food & Beverage	5,407,000.00	1,257,000.00	4,150,000.00
555 4970 34 5110	Security Revenue	205,000.00	150,000.00	55,000.00
555 4970 34 5120	Parking Rental	933,000.00	150,000.00	783,000.00
555 4970 34 5140	Meeting Rooms	2,672,000.00	672,000.00	2,000,000.00
555 4970 34 5150	Equipment Rental	205,000.00	25,000.00	180,000.00
555 4970 34 5160	Electrical Rental	375,000.00	50,000.00	325,000.00
555 4970 34 5170	Telecommunications	220,000.00	50,000.00	170,000.00
555 4970 34 5180	Audio/Visual	365,000.00	100,000.00	265,000.00
555 4970 34 1900	Miscellaneous Income	150,000.00	50,000.00	100,000.00
		10,532,000.00	2,504,000.00	8,028,000.00

		Initial		Revised
GL Account	Description	CM Recommended	Reduction Amount	Budget Amount
555 4970 51 5010	Salary/Operating	2,127,374.00	93,891.00	2,033,483.00
555 4970 51 5020	Salary/Overtime	58,000.00	48,000.00	10,000.00
555 4970 51 5030	Salary/Partime	250,000.00	100,000.00	150,000.00
555 4970 51 5040	Shared Utility	15,000.00	3,000.00	12,000.00
555 4970 51 5041	Shared Personnel	30,000.00	5,000.00	25,000.00
555 4970 51 5190	Medicare	34,472.00	1,290.00	33,182.00
555 4970 51 5200	Fica	15,500.00	5,000.00	10,500.00
555 4970 51 5150	City Pension	403,822.00	16,991.00	386,831.00
555 4970 51 5161	Life Insurance	2,283.00	103.00	2,180.00
555 4970 51 5162	AD&D Insurance	46.00	0.00	46.00
555 4970 51 5165	Health Insurance	394,733.00	16,853.00	377,880.00
555 4970 51 5166	Dental Insurance	8,192.00	378.00	7,814.00
555 4970 51 5180	Uniforms	30,000.00	10,000.00	20,000.00
555 4970 51 5210	Position	10,000.00	7,000.00	3,000.00

555 4970 51 5211	Fringe Benefits A/P	1,620.00	1,620.00	0.00	
555 4970 51 5212	Training/New	2,000.00	2,000.00	0.00	
555 4970 52 5240	Telephone	252,300.00	0.00	252,300.00	
555 4970 52 5260	Heat & Power	1,249,000.00	249,000.00	1,000,000.00	
555 4970 52 5270	Water	110,000.00	30,000.00	80,000.00	
555 4970 52 5280	Other	34,900.00	10,000.00	24,900.00	
555 4970 52 5360	Other Equipment	8,000.00	6,000.00	2,000.00	
555 4970 52 5700	R&M Vehicles	3,616.00	600.00	3,016.00	
555 4970 52 5710	R&M Furn&Equipment	48,600.00	6,000.00	42,600.00	
555 4970 52 5730	R&M D/P	205,618.00	58,249.00	147,369.00	
555 4970 52 5780	Grounds	154,000.00	2,000.00	152,000.00	
555 4970 52 5740	R&M Buildings	246,500.00	20,000.00	226,500.00	
555 4970 52 6200	Training	9,875.00	5,000.00	4,875.00	
555 4970 52 6210	Dues	15,443.00	1,265.00	14,178.00	
555 4970 52 6220	Subscription/Publications	525.00	525.00	0.00	
555 4970 52 6230	Conventions/Meetings	6,200.00	3,200.00	3,000.00	
555 4970 52 3505	Mileage	700.00	500.00	200.00	
555 4970 52 5290	Central Plant Misc	20,000.00	5,000.00	15,000.00	
555 4970 52 6000	Advertising Expense	13,000.00	2,000.00	11,000.00	
555 4970 52 6050	Bank Charges	84,000.00	30,000.00	54,000.00	
555 4970 52 6170	Contractual Services	75,000.00	25,000.00	50,000.00	
555 4970 52 6171	Security Services	410,000.00	65,000.00	345,000.00	
555 4970 52 6193	City Wide Events	30,000.00	30,000.00	0.00	
555 4970 52 6590	Contingencies	657,935.00	657,935.00	0.00	
555 4970 52 6600	Claims Workers	9,600.00	9,600.00	0.00	
555 4970 52 7320	Stationery & Printing	6,100.00	2,500.00	3,600.00	
555 4970 52 7330	Copy Expense	13,800.00	3,000.00	10,800.00	
555 4970 53 7000	Gas&Oil	8,000.00	1,000.00	7,000.00	
555 4970 53 7020	Janitorial Supplies	96,140.00	33,000.00	63,140.00	
555 4970 53 7121	Computer Hardware	55,700.00	15,000.00	40,700.00	
555 4970 53 7150	Other Operating	27,000.00	17,000.00	10,000.00	
555 4970 53 7310	Office Supplies	3,000.00	1,000.00	2,000.00	
555 4970 52 6260	Management Fee	295,000.00	11,000.00	284,000.00	

555 4970 52 6280	Contract Labor	1,050,000.00	300,000.00	750,000.00
555 4970 52 6290	Contract	275,000.00	2,500.00	272,500.00
555 4970 53 5961	Expendable Reserve	90,000.00	60,000.00	30,000.00
555 4970 53 5963	Kitchen Equipment	60,000.00	30,000.00	30,000.00
555 4970 53 6420	Concessions	160,000.00	100,000.00	60,000.00
555 4970 53 7030	Food&Dietary Supplies	1,000,000.00	275,000.00	725,000.00
555 4970 54 7640	Other Equipment Replace	392,475.00	125,000.00	267,475.00
		10,560,069.00	2,504,000.00	8,056,069.00



Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 Dept Head Requested	2021 City Mgr Recommended	% Chg 2021 CM to 2020 Amend	
	5 - CONVENTION CENTER FUND	Amount	Dudget	Amount	70 O3Cu	Requested	Recommended	2020 Amend	
REVENU	E								
	tment 4970 - CONVENTION CENTER les For Services								
34 5100	Sales Food & Beverage	4,697,240.78	5,600,000.00	4,542,304.99	81	6,000,000.00	4,150,000.00	(26)	
34 5110	Security Revenue	194,010.00	225,000.00	128,283.00	57	225,000.00	55,000.00	(76)	
34 5120	Parking Rental	749,982.42	900,000.00	603,737.13	67	950,000.00	783,000.00	(13)	
34 5140	Meeting Rooms	2,176,962.99	2,650,000.00	1,666,387.50	63	2,845,000.00	2,000,000.00	(25)	
34 5150	Equipment Rental	199,764.50	280,000.00	150,812.00	54	225,000.00	180,000.00	(36)	
34 5160	Electrical Rental	358,268.50	450,000.00	237,711.96	53	450,000.00	325,000.00	(28)	
34 5170	Telecommunications Rental	227,790.00	300,000.00	189,360.00	63	300,000.00	170,000.00	(43)	
	Charges For Services Totals	\$8,604,019.19	\$10,405,000.00	\$7,518,596.58	72%	\$10,995,000.00	\$7,663,000.00	(26%)	
	nissions								
34 5180	Audio/Visual Commissions	255,114.33	350,000.00	210,074.99	60	375,000.00	265,000.00	(24)	
0.11	Commissions Totals	\$255,114.33	\$350,000.00	\$210,074.99	60%	\$375,000.00	\$265,000.00	(24%)	
Other 34 1900	Income Miscellaneous Income	121,930.82	145,000.00	87,637.72	60	150,000.00	100,000.00	(31)	
34 1300	Other Income Totals	\$121,930.82	\$145,000.00	\$87,637.72	60%	\$150,000.00	\$100,000.00	(31%)	
Intere		\$121,550.02	\$143,000.00	\$07,037.72	00 70	\$130,000.00	\$100,000.00	(3170)	
36 1000	Interest - Nonrestricted	10,968.35	1,000.00	7,111.87	711	3,000.00	3,000.00	200	
36 1010	Interest - Restricted	.00	1,000.00	.00		.00	.00	(100)	
	Interest Totals	\$10,968.35	\$2,000.00	\$7,111.87	356%	\$3,000.00	\$3,000.00	50%	
Opera	nting Transfers In								
39 1200	Operating Transfers In	717,821.16	90,023.00	.00		91,500.00	93,802.00	4	
39 1228	Administrative/Hospitalit	6,532,230.00	6,636,133.00	.00		7,000,000.00	5,997,698.00	(10)	
39 1255	Transfers In	105,000.00	121,650.00	.00		121,650.00	121,650.00		
	Operating Transfers In Totals	\$7,355,051.16	\$6,847,806.00	\$0.00	0%	\$7,213,150.00	\$6,213,150.00	(9%)	
	Department 4970 - CONVENTION CENTER Totals	\$16,347,083.85	\$17,749,806.00	\$7,823,421.16	44%	\$18,736,150.00	\$14,244,150.00	(20%)	
EXPENSE		\$16,347,083.85	\$17,749,806.00	\$7,823,421.16	44%	\$18,736,150.00	\$14,244,150.00	(20%)	
Depar	tment 4970 - CONVENTION CENTER nnel Services								
51 5010	Salary/Operating	2,032,089.94	2,048,592.00	1,650,356.90	81	2,236,137.00	2,033,483.00	(1)	
51 5020	Salary/Overtime	38,802.79	58,000.00	33,365.48	58	58,000.00	10,000.00	(83)	
51 5030	Salary/Partime	206,317.44	367,134.00	249,068.34	68	250,000.00	150,000.00	(59)	
51 5040	Shared Utility Payments	15,557.45	15,000.00	10,971.81	73	15,000.00	12,000.00	(20)	
51 5041	Shared Personnel Costs	25,273.25	30,000.00	50,156.98	167	30,000.00	25,000.00	(17)	

		2019 Actual	2020 Amended	2020 Actual		2021 Dept Head	2021 City Mgr	% Chg 2021 CM to	
Account	Account Description	Amount	Budget	Amount	% Used	Requested	Recommended	2020 Amend	
	5 - CONVENTION CENTER FUND								
EXPENSE	tment 4970 - CONVENTION CENTER								
	nnel Services								
51 5190	Medicare	31,298.85	35,125.00	26,650.49	76	36,049.00	33,182.00	(6)	
51 5200	Fica	9,496.13	22,762.00	12,599.65	55	15,500.00	10,500.00	(54)	
	Personnel Services Totals	\$2,358,835.85	\$2,576,613.00	\$2,033,169.65	79%	\$2,640,686.00	\$2,274,165.00	(12%)	
,	yee Benefits								
51 5150	City Pension Contribution	449,282.29	395,287.00	331,898.11	84	419,476.00	386,831.00	(2)	
51 5161	Life Insurance	2,368.75	2,332.00	1,836.29	79	2,531.00	2,180.00	(7)	
51 5162	AD&D Insurance	.00	46.00	.00		46.00	46.00		
51 5163	ST Disability Insurance	3,490.52	4,115.00	2,492.04	61	4,115.00	4,115.00		
51 5164	LT Disability Insurance	3,029.14	3,652.00	2,173.69	60	3,652.00	3,652.00		
51 5165	Health Insurance	344,457.55	324,747.00	253,992.42	78	379,107.00	377,880.00	16	
51 5166	Dental Insurance	9,259.10	9,406.00	7,507.95	80	9,425.00	7,814.00	(17)	
51 5180	Uniforms	21,405.81	30,000.00	17,962.41	60	30,000.00	20,000.00	(33)	
	Employee Benefits Totals	\$833,293.16	\$769,585.00	\$617,862.91	80%	\$848,352.00	\$802,518.00	4%	
	Personnel Costs								
51 5210	Position Consideration	.00	.00	.00		10,000.00	3,000.00		
51 5211	Fringe Benefits A/P	.00	.00	.00		1,620.00	.00		
51 5212	Training/New Personnel	.00	.00	.00		2,000.00	.00		
	New Personnel Costs Totals	\$0.00	\$0.00	\$0.00	+++	\$13,620.00	\$3,000.00	+++	
52 5240	nunications & Util. Telephone	258,204.87	310,850.00	173,397.86	56	287,850.00	252,300.00	(19)	
52 5260	Heat & Power	•	•	·	105	•	•		
		1,471,758.62	1,150,000.00	1,211,299.55		1,299,000.00	1,000,000.00	(13)	
52 5270	Water	93,220.70	120,000.00	67,403.76	56	180,000.00	80,000.00	(33)	
52 5280	Other Communication/Util	22,197.15	55,000.00	20,044.90	36	42,900.00	24,900.00	(55)	
Renta	Communications & Util. Totals	\$1,845,381.34	\$1,635,850.00	\$1,472,146.07	90%	\$1,809,750.00	\$1,357,200.00	(17%)	
52 5360	Other Equipment Rental	23,482.67	30,000.00	7,659.25	26	22,000.00	2,000.00	(93)	
	Rentals Totals	\$23,482.67	\$30,000.00	\$7,659.25	26%	\$22,000.00	\$2,000.00	(93%)	
Repail	r & Maintenance	, ,, ,	1 7	, , , , , ,		, , , , , , , ,	, , , , , , , , ,	ζ /	
52 5700	R&M - Vehicles	2,165.96	4,016.00	2,445.17	61	5,016.00	3,016.00	(25)	
52 5710	R&M Furn. & Equip.	57,135.55	64,250.00	11,908.63	19	64,850.00	42,600.00	(34)	
52 5730	R&M - D/P Equipment	80,305.06	154,486.00	41,148.86	27	169,318.00	147,369.00	(5)	
52 5780	Grounds	311,540.22	165,350.00	112,375.43	68	184,000.00	152,000.00	(8)	



ccount	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 Dept Head Requested	2021 City Mgr Recommended	% Chg 2021 CM to 2020 Amend	
und 555	5 - CONVENTION CENTER FUND								
	ment 4970 - CONVENTION CENTER & Maintenance								
	Repair & Maintenance Totals	\$451,146.79	\$388,102.00	\$167,878.09	43%	\$423,184.00	\$344,985.00	(11%)	
Buildin	g Maintenance								
2 5740	R&M-Buildings	303,422.07	276,500.00	228,056.52	82	328,500.00	226,500.00	(18)	
	Building Maintenance Totals	\$303,422.07	\$276,500.00	\$228,056.52	82%	\$328,500.00	\$226,500.00	(18%)	
	ng & Education	27 122 21	20,000,00	0.472.26	41	25 675 00	4.075.00	(76)	
6200	Training	27,132.31	20,690.00	8,472.26	41	25,675.00	4,875.00	(76)	
6210	Dues	13,374.00	15,047.00	7,954.00	53	15,443.00	14,178.00	(6)	
2 6220	Subscription/Publications	527.00	550.00	165.00	30	525.00	.00	(100)	
2 6230	Conventions/Meetings	2,030.36	8,600.00	2,379.63	28	11,700.00	3,000.00	(65)	
Other .	Training & Education Totals Services & Charges	\$43,063.67	\$44,887.00	\$18,970.89	42%	\$53,343.00	\$22,053.00	(51%)	
3505	Mileage Reimbursement	832.55	1,500.00	278.69	19	1,200.00	200.00	(87)	
5290	Central Plant - Misc.	18,866.35	15,000.00	11,323.72	75	25,000.00	15,000.00		
5450	Legal Fees	4,583.85	2,000.00	.00		2,000.00	1,000.00	(50)	
6000	Advertising Expense	72,389.16	20,000.00	6,573.17	33	17,000.00	11,000.00	(45)	
6050	Bank Charges	52,736.98	60,000.00	53,015.30	88	94,000.00	54,000.00	(10)	
6100	Auto Insurance	1,542.86	1,484.00	2,440.61	164	2,742.00	2,742.00	85	
6110	Other Insurance	148,472.32	145,648.00	145,319.17	100	163,285.00	163,285.00	12	
6170	Contractual Services	85,765.61	90,000.00	74,440.64	83	100,000.00	50,000.00	(44)	
6171	Security Services	372,356.94	435,000.00	294,027.85	68	445,000.00	345,000.00	(21)	
6193	City Wide Events	202,053.97	150,000.00	229,415.95	153	100,000.00	.00	(100)	
6240	Auto Allowance	6,000.00	6,000.00	5,040.00	84	6,000.00	6,000.00		
6560	Workers Comp/Administrati	25,133.85	13,497.00	15,405.84	114	16,905.00	12,905.00	(4)	
6590	Contingencies	.00	.00	.00		500,000.00	.00	.,	
2 6600	Claims Workers Comp.	2,686.12	9,591.00	9,811.51	102	9,600.00	.00	(100)	
	Other Services & Charges Totals	\$993,420.56	\$949,720.00	\$847,092.45	89%	\$1,482,732.00	\$661,132.00	(30%)	
Materia	als & Supplies	,,	45 .57. =5.30	, ,	22.70	, _, ,	Ţ, 	()	
7300	Postage	462.74	500.00	669.17	134	500.00	325.00	(35)	
7320	Stationery & Printing	2,053.84	6,350.00	1,415.11	22	6,100.00	3,600.00	(43)	
2 7330	Copy Expense	7,695.69	10,000.00	21,166.00	212	13,800.00	10,800.00	8	
7000	Gas & Oil	10,320.43	6,800.00	6,107.89	90	10,000.00	7,000.00	3	

Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 Dept Head Requested	2021 City Mgr Recommended	% Chg 2021 CM to 2020 Amend
	5 - CONVENTION CENTER FUND	Amount	Buuget	Amount	76 Oseu	Requesteu	Recommended	2020 Amenu
EXPENS								
	tment 4970 - CONVENTION CENTER ials & Supplies							
53 7010	Tools/Shop Supplies	580.22	1,500.00	1,156.11	77	1,500.00	1,000.00	(33)
3 7020	Janitorial Supplies	88,301.79	109,140.00	45,336.08	42	109,140.00	63,140.00	(42)
3 7050	Medical Services/Supplies	1,945.36	1,400.00	1,397.00	100	1,600.00	600.00	(57)
3 7121	Computer Hardware	57,550.62	65,700.00	14,733.12	22	65,700.00	40,700.00	(38)
3 7122	Computer Supplies	13,431.80	15,500.00	8,587.94	55	15,500.00	12,500.00	(19)
3 7150	Other Operating Supplies	34,595.08	37,500.00	2,015.80	5	27,000.00	10,000.00	(73)
3 7310	Office Supplies	4,794.33	3,000.00	1,732.92	58	3,000.00	2,000.00	(33)
Cost	Materials & Supplies Totals Of Sales	\$221,731.90	\$257,390.00	\$104,317.14	41%	\$253,840.00	\$151,665.00	(41%)
2 6260	Management Fee	355,026.99	295,000.00	280,000.01	95	295,000.00	284,000.00	(4)
2 6280	Contract Labor	1,344,294.32	1,100,000.00	995,708.45	91	1,300,000.00	750,000.00	(32)
2 6290	Contract Miscellaneous	346,001.79	325,000.00	289,963.03	89	350,000.00	272,500.00	(16)
3 5961	Expendable Reserve	131,917.78	137,500.00	87,933.92	64	140,000.00	30,000.00	(78)
3 5962	Marketing Reserve	69,574.73	110,000.00	59,885.50	54	112,000.00	90,000.00	(18)
3 5963	Kitchen Equipment Reserve	67,642.39	82,500.00	46,671.95	57	84,000.00	30,000.00	(64)
3 5964	Bad Debt Reserve	3,453.73	5,000.00	.00		14,000.00	14,000.00	180
3 6420	Concessions Purchased	165,201.45	170,000.00	189,130.67	111	180,000.00	60,000.00	(65)
3 7030	Food & Dietary Supplies	1,102,097.69	1,155,000.00	935,522.70	81	1,300,000.00	725,000.00	(37)
	Cost Of Sales Totals	\$3,585,210.87	\$3,380,000.00	\$2,884,816.23	85%	\$3,775,000.00	\$2,255,500.00	(33%)
Capita	al Outlay							
1 7560	Furniture/Fixtures Replac	44,752.50	361,000.00	240,201.12	67	.00	.00	(100)
4 7580	Vehicles - New	.00	.00	.00		50,000.00	.00	
4 7620	Office Equipment-Replace	258,152.28	198,400.00	66,944.80	34	.00	.00	(100)
4 7640	Other Equipment - Replace	508,056.65	1,011,400.00	725,995.95	72	1,482,875.00	267,475.00	(74)
	Capital Outlay Totals	\$810,961.43	\$1,570,800.00	\$1,033,141.87	66%	\$1,532,875.00	\$267,475.00	(83%)
	Service	4 935 000 00	4 045 000 00	4.045.000.00	100	4.045.000.00	E 06E 000 00	2
3 1100	Bond Principal	4,835,000.00	4,945,000.00	4,945,000.00	100	4,945,000.00	5,065,000.00	2
8 2000	Bond Interest	1,000,289.25	925,359.00	925,357.50	100	925,359.00	810,957.00	(12)
	Debt Service Totals	\$5,835,289.25 \$17,305,239.56	\$5,870,359.00 \$17,749,806.00	\$5,870,357.50 \$15,285,468.57	100% 86%	\$5,870,359.00 \$19,054,241.00	\$5,875,957.00 \$14,244,150.00	(20%)
	Department 4970 - CONVENTION CENTER Totals EXPENSE TOTALS	\$17,305,239.56	\$17,749,806.00	\$15,285,468.57	86%	\$19,054,241.00	\$14,244,150.00	(20%)
	Fund 555 - CONVENTION CENTER FUND Totals	. , ,	. , ,	. , ,		. , ,	. , , , , , , , , , , , , , , , , , , ,	,



Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 Dept Head Requested	2021 City Mgr Recommended	% Chg 2021 CM to 2020 Amend	
	REVENUE TOTALS	\$16,347,083.85	\$17,749,806.00	\$7,823,421.16	44%	\$18,736,150.00	\$14,244,150.00	(20%)	
	EXPENSE TOTALS	\$17,305,239.56	\$17,749,806.00	\$15,285,468.57	86%	\$19,054,241.00	\$14,244,150.00	(20%)	
	Fund 555 - CONVENTION CENTER FUND Totals	(\$958,155.71)	\$0.00	(\$7,462,047.41)	+++	(\$318,091.00)	\$0.00	+++	
	Net Grand Totals								
	REVENUE GRAND TOTALS	\$16,347,083.85	\$17,749,806.00	\$7,823,421.16	44%	\$18,736,150.00	\$14,244,150.00	(20%)	
	EXPENSE GRAND TOTALS	\$17,305,239.56	\$17,749,806.00	\$15,285,468.57	86%	\$19,054,241.00	\$14,244,150.00	(20%)	
	Net Grand Totals	(\$958,155,71)	\$0.00	(\$7,462,047,41)	+++	(\$318.091.00)	\$0.00	+++	



G/L Account	Transaction	Number of Units	Cost per Unit	Total Amount
REVENUES				
Fund 555 - (CONVENTION CENTER FUND			
Department	4970 - CONVENTION CENTER			
	Account 39 1200 - Operating Transfers In			
555 4970 39 1200	Transfer from Hospitality to Cover Patrolman expense	1.0000	93,802.00	93,802.00
	Account 39 1200 - Operating Transfers In Totals	Transactions	1	\$93,802.00
	Account 39 1228 - Administrative/Hospitalit			
555 4970 39 1228	2005 BIDA Civic Center Bond Interest	1.0000	292,919.00	292,919.00
555 4970 39 1228	2005 BIDA Civic Center Bond Interest	1.0000	337,841.00	337,841.00
555 4970 39 1228	2005 BIDA Civic Center Bond Principal	1.0000	3,775,000.00	3,775,000.00
555 4970 39 1228	2013 Series 2001 CC Refunding Interest	1.0000	96,581.00	96,581.00
555 4970 39 1228	2013 Series 2001 CC Refunding Interest	1.0000	83,616.00	83,616.00
555 4970 39 1228	2013 Series 2001 CC Refunding Principal	1.0000	1,290,000.00	1,290,000.00
555 4970 39 1228	Transfer to Cover Operating Expenses	1.0000	121,741.00	121,741.00
	Account 39 1228 - Administrative/Hospitalit Totals	Transactions	7	\$5,997,698.00
	Account 39 1255 - Transfers In			
555 4970 39 1255	Transfer From GICC Special Dist. to Cover Operating Expenses	1.0000	121,650.00	121,650.00
	Account 39 1255 - Transfers In Totals	Transactions	1	\$121,650.00
	Department 4970 - CONVENTION CENTER Totals	Transactions	9	\$6,213,150.00
	Fund 555 - CONVENTION CENTER FUND Totals	Transactions	9	\$6,213,150.00
	REVENUES Totals	Transactions	9	\$6,213,150.00



G/L Account		Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES						
Fund 555 - C	ONVENTI	ON CENTER FUND				
Department	4970 - 0	CONVENTION CENTER				
FFF 4070 F1 F210	Account	51 5210 - Position Consideration		1.0000	10.000.00	10 000 00
555 4970 51 5210		Reclassification of Technition including OT		Transactions	10,000.00	10,000.00 \$10,000.00
			Account 51 5210 - Position Consideration Totals	Hansactions	1	\$10,000.00
555 4970 52 3505	Account	52 3505 - Mileage Reimbursement Local Mileage Reimbursement		1.0000	200.00	200.00
333 4370 32 3303		Local Pilicage Reinbursement	Account 52 2505 Mileage Beimburgement Totals	Transactions	1	\$200.00
	A	E2 E240 Tolorhous	Account 52 3505 - Mileage Reimbursement Totals	Transactions	1	Ψ200.00
555 4970 52 5240	Account	52 5240 - Telephone Cell and Wireless Service		1.0000	17,500.00	17,500.00
555 4970 52 5240		Comcast		1.0000	13,900.00	13,900.00
555 4970 52 5240		Windstream Telecommunications		1.0000	220,900.00	220,900.00
333 137 32 32 10		William Forestillian Castolia	Account 52 5240 - Telephone Totals	Transactions	3	\$252,300.00
	Account	52 5260 - Heat & Power	Account 32 3240 - Telephone Totals			Ţ=== / =====
555 4970 52 5260	Account	Scana		1.0000	75,000.00	75,000.00
555 4970 52 5260		Utility Allocation From Power		1.0000	925,000.00	925,000.00
		,	Account 52 5260 - Heat & Power Totals	Transactions	2	\$1,000,000.00
	Account	52 5270 - Water	Account 32 3200 Heat at 1 ower Totals			
555 4970 52 5270	7 ICCOUNT	College Park Water		1.0000	80,000.00	80,000.00
			Account 52 5270 - Water Totals	Transactions	1	\$80,000.00
	Account	52 5280 - Other Communication/Util				
555 4970 52 5280		Dumpster Rental for Clients		1.0000	6,000.00	6,000.00
555 4970 52 5280		Sanitation		1.0000	11,000.00	11,000.00
555 4970 52 5280		stormwater		1.0000	7,900.00	7,900.00
			Account 52 5280 - Other Communication/Util Totals	Transactions	3	\$24,900.00
	Account	52 5290 - Central Plant - Misc.				
555 4970 52 5290		Chiller Repairs		1.0000	5,000.00	5,000.00
555 4970 52 5290		Fire Sprinkler		1.0000	5,000.00	5,000.00
555 4970 52 5290		Generator Fuel aqnd Maintenance		1.0000	5,000.00	5,000.00
			Account 52 5290 - Central Plant - Misc. Totals	Transactions	3	\$15,000.00
	Account	52 5360 - Other Equipment Rental				
555 4970 52 5360		Equipment Rental for Events		1.0000	1,000.00	1,000.00
555 4970 52 5360		Furniture Rental for Events		1.0000	1,000.00	1,000.00
			Account 52 5360 - Other Equipment Rental Totals	Transactions	2	\$2,000.00
	Account	52 5450 - Legal Fees			,	
555 4970 52 5450		Allocated Legal Fees from City Hall		1.0000	1,000.00	1,000.00
			Account 52 5450 - Legal Fees Totals	Transactions	1	\$1,000.00
FFF 4070 F2 F722	Account	52 5700 - R&M - Vehicles		4 0000	4 000 00	4 000 00
555 4970 52 5700		Battery and Tire Replacement for Rolling Stock		1.0000	1,000.00	1,000.00



G/L Account	Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES					
Fund 555 - CONVE	NTION CENTER FUND				
Department 4970	- CONVENTION CENTER				
	unt 52 5700 - R&M - Vehicles				
555 4970 52 5700	Moodys Alloction		1.0000	1,416.00	1,416.00
555 4970 52 5700	Repair and Maintenance		1.0000	600.00	600.00
		Account 52 5700 - R&M - Vehicles Totals	Transactions	3	\$3,016.00
Accou	ınt 52 5710 - R&M Furn. & Equip.				
555 4970 52 5710	CCTV Maintainence		1.0000	15,600.00	15,600.00
555 4970 52 5710	Emergency Supplies		1.0000	600.00	600.00
555 4970 52 5710	Gable Sign Maintenance		1.0000	11,650.00	11,650.00
555 4970 52 5710	Lift and Equipment Repairs		1.0000	5,000.00	5,000.00
555 4970 52 5710	Radio Maintenance and Replacement		1.0000	5,750.00	5,750.00
555 4970 52 5710	Repairs to Audio System and Equipment		1.0000	4,000.00	4,000.00
		Account 52 5710 - R&M Furn. & Equip. Totals	Transactions	6	\$42,600.00
Accou	unt 52 5730 - R&M - D/P Equipment				
555 4970 52 5730	Civic Live		1.0000	606.26	606.26
555 4970 52 5730	Delphi FDC Subscription		1.0000	48,884.00	48,884.00
555 4970 52 5730	Delphi Serice and Support		1.0000	5,250.00	5,250.00
555 4970 52 5730	Email License		1.0000	670.00	670.00
555 4970 52 5730	Meeting Matrix Serviceing		1.0000	1,980.00	1,980.00
555 4970 52 5730	Microsoft Subscription Service		1.0000	2,500.00	2,500.00
555 4970 52 5730	Mimecast		1.0000	180.00	180.00
555 4970 52 5730	Palto Firewall Service		1.0000	11,610.00	11,610.00
555 4970 52 5730	Reader Board Maintenance		1.0000	2,600.00	2,600.00
555 4970 52 5730	Service and Repairs to Miswc Equipment		1.0000	1,000.00	1,000.00
555 4970 52 5730	Servicing IP Segmitted Router		1.0000	3,600.00	3,600.00
555 4970 52 5730	Sonic Wall Proxim, Adobe, Nomadix, Allied Tell		1.0000	4,500.00	4,500.00
555 4970 52 5730	Timecard Equipment and Sericing		1.0000	1,000.00	1,000.00
555 4970 52 5730	Tyler NW		1.0000	5,378.00	5,378.00
555 4970 52 5730	Van Ran Maintenance		1.0000	11,610.00	11,610.00
555 4970 52 5730	Vcitadel 10G (12 month Term Cost)		6.0000	6,000.00	36,000.00
555 4970 52 5730	Vcitadel Fiber Installation		1.0000	10,000.00	10,000.00
		Account 52 5730 - R&M - D/P Equipment Totals	Transactions	17	\$147,368.26
Accol	unt 52 5740 - R&M-Buildings				
555 4970 52 5740	Carpet Cleaning		1.0000	5,000.00	5,000.00
555 4970 52 5740	Electric Supplies		1.0000	10,000.00	10,000.00
555 4970 52 5740	Exterior and Window Cleaning		1.0000	5,000.00	5,000.00
555 4970 52 5740	Facility Dude CMMS		1.0000	3,500.00	3,500.00
555 4970 52 5740	Fire Alarm and Vesda Moitoring and Maintenance		1.0000	18,000.00	18,000.00
555 4970 52 5740	Fire Extinguisher Service		1.0000	2,000.00	2,000.00



G/L Account		Transaction		Number of Units	Cost per Unit	Total Amoun
EXPENSES						
Fund 555 - C	ONVENTI	ON CENTER FUND				
Department	4970 - 0	CONVENTION CENTER				
	Account	52 5740 - R&M-Buildings				
555 4970 52 5740		General Repairs and Supplies		1.0000	12,000.00	12,000.00
555 4970 52 5740		Glass Replacement		1.0000	1,000.00	1,000.00
555 4970 52 5740		HVAC Filters		1.0000	12,000.00	12,000.00
555 4970 52 5740		HVAC Maintenance		1.0000	100,000.00	100,000.00
555 4970 52 5740		Lamp Replacement		1.0000	40,000.00	40,000.00
555 4970 52 5740		Paint Supplies		1.0000	10,000.00	10,000.00
555 4970 52 5740		Repair and Maintenance Key System		1.0000	3,000.00	3,000.00
555 4970 52 5740		Roll-Up Door Maintenance		1.0000	5,000.00	5,000.00
			Account 52 5740 - R&M-Buildings Totals	Transactions	14	\$226,500.00
	Account	52 5780 - Grounds				
555 4970 52 5780		Booth Maintenance		1.0000	2,000.00	2,000.00
555 4970 52 5780		Irrigation Repairs		1.0000	20,000.00	20,000.00
555 4970 52 5780		Landscaping Contract		1.0000	125,000.00	125,000.00
555 4970 52 5780		SAil Light Maintenance and Repairs		1.0000	5,000.00	5,000.00
			Account 52 5780 - Grounds Totals	Transactions	4	\$152,000.00
	Account	52 6000 - Advertising Expense				
555 4970 52 6000		Client Entertainment		1.0000	3,000.00	3,000.00
555 4970 52 6000		Local Advertising		1.0000	4,000.00	4,000.00
555 4970 52 6000		Sales Promotion		1.0000	4,000.00	4,000.00
			Account 52 6000 - Advertising Expense Totals	Transactions	3	\$11,000.00
	Account	52 6050 - Bank Charges				
555 4970 52 6050		REplacement of Equipment		1.0000	1,000.00	1,000.00
555 4970 52 6050		Usage Fee for Credit Cards		1.0000	35,000.00	35,000.00
555 4970 52 6050		Usage Fee for Parking		1.0000	18,000.00	18,000.00
			Account 52 6050 - Bank Charges Totals	Transactions	3	\$54,000.00
	Account	52 6100 - Auto Insurance				
555 4970 52 6100		Apex Auto Liablity (Allocation)		1.0000	2,742.00	2,742.00
			Account 52 6100 - Auto Insurance Totals	Transactions	1	\$2,742.00
555 4970 52 6110	Account	52 6110 - Other Insurance Apex Insurance Allocation		1.0000	163,285.00	163,285.00
333 4970 32 0110		Apex Insurance Allocation		Transactions	103,263.00	\$163,285.00
			Account 52 6110 - Other Insurance Totals	Hallsactions	1	\$103,263.00
555 4970 52 6170	Account	52 6170 - Contractual Services Temporary Labor for Operations, Housekeeping, Bldg SVCS		1.0000	50,000.00	50,000.00
333 4970 32 0170		remporary Labor for Operations, Housekeeping, Blug SVCS				· · · · · · · · · · · · · · · · · · ·
	Acces int	F2 6171 - Socurity Somicos	Account 52 6170 - Contractual Services Totals	Transactions	1	\$50,000.00
555 4970 52 6171	ACCOUNT	52 6171 - Security Services Building Security Services		1.0000	235,000.00	235,000.00



G/L Account	Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES					
	NVENTION CENTER FUND				
	970 - CONVENTION CENTER				
	account 52 6171 - Security Services		1 0000	110,000,00	110 000 00
555 4970 52 6171	Clayton County Sheriffs Department		1.0000	110,000.00	110,000.00 \$345,000.00
		Account 52 6171 - Security Services Totals	Transactions	2	\$345,000.00
	account 52 6200 - Training		1 0000	350.00	250.00
555 4970 52 6200	Continuing Ed Sales Managers		1.0000 25.0000	350.00 15.00	350.00 375.00
555 4970 52 6200 555 4970 52 6200	Crown Management Electricl Training and Licence Renewals		2.0000	300.00	600.00
555 4970 52 6200	Emergency Management Conference		1.0000	500.00	500.00
555 4970 52 6200	IAEE SE Classic		1.0000	900.00	900.00
555 4970 52 6200	IAVM Public Assembly Managers School		1.0000	1,000.00	1,000.00
555 4970 52 6200	LEED AP and Maintenance		1.0000	600.00	600.00
555 4970 52 6200	Mediation Training		1.0000	300.00	300.00
555 4970 52 6200	Mis Training Ops, Housekeeping, Parking , Accounting		1.0000	250.00	250.00
333 4970 32 0200	riis Training Ops, Housekeeping, Farking , Accounting		Transactions	9	\$4,875.00
Α.	F2 C210 P	Account 52 6200 - Training Totals	Transactions	,	ψ 1,07 5.00
555 4970 52 6210	Airport Area Chamber of Commerce		1.0000	675.00	675.00
555 4970 52 6210	American Society of Assn. Executives		1.0000	500.00	500.00
555 4970 52 6210	American Society of Assn. Executives American Marketing Association		1.0000	280.00	280.00
555 4970 52 6210	Atlanta Convention and Visitors Bureau		1.0000	2,624.00	2,624.00
555 4970 52 6210	Building Owners and Managers of Atl.		1.0000	250.00	250.00
555 4970 52 6210	Clayton County Chamber of Commerce		1.0000	650.00	650.00
555 4970 52 6210	Convention Sales Professionals		1.0000	400.00	400.00
555 4970 52 6210	GA Hotel and Lodging Assn		1.0000	1,000.00	1,000.00
555 4970 52 6210	GA Society of Assn Executives		1.0000	300.00	300.00
555 4970 52 6210	GEMA CEM		1.0000	350.00	350.00
555 4970 52 6210	HSMAI		1.0000	385.00	385.00
555 4970 52 6210	IAEE		1.0000	1,200.00	1,200.00
555 4970 52 6210	IEEE Adv Tech for Humanity		1.0000	360.00	360.00
555 4970 52 6210	Int'l Assn of Venue Managers		4.0000	495.00	1,980.00
555 4970 52 6210	Meeting Planners Int'l		1.0000	479.00	479.00
555 4970 52 6210	Ntional Fire Protection Agency		1.0000	500.00	500.00
555 4970 52 6210	OUT Georgia		1.0000	1,000.00	1,000.00
555 4970 52 6210	Professional Convention Management Assn		1.0000	485.00	485.00
555 4970 52 6210	Religious Conference Management		1.0000	275.00	275.00
555 4970 52 6210	South Fulton Chamber of Commerce		1.0000	485.00	485.00
		Account 52 6210 - Dues Totals	Transactions	20	\$14,178.00



G/L Account	Transaction		Number of Units	Cost per Unit	Total Amoun
EXPENSES					
Fund 555 - C	NVENTION CENTER FUND				
Department	4970 - CONVENTION CENTER				
	Account 52 6230 - Conventions/Meetings				
555 4970 52 6230	IAVM Convention Center Conference		1.0000	750.00	750.00
555 4970 52 6230	IAVM Mid Manager Meeting		1.0000	750.00	750.00
555 4970 52 6230	IAVM Senior Executive Symposium		1.0000	750.00	750.00
555 4970 52 6230	IAVM Venue Connect		1.0000	750.00	750.00
		Account 52 6230 - Conventions/Meetings Totals	Transactions	4	\$3,000.0
	Account 52 6240 - Auto Allowance				
555 4970 52 6240	Directors Auto Allowance		1.0000	6,000.00	6,000.00
		Account 52 6240 - Auto Allowance Totals	Transactions	1	\$6,000.00
	Account 52 6260 - Management Fee				
555 4970 52 6260	Fixed Management Fee		1.0000	60,000.00	60,000.0
555 4970 52 6260	Vriable Management Fee		1.0000	224,000.00	224,000.0
	Š	Account 52 6260 - Management Fee Totals	Transactions	2	\$284,000.00
	Account 52 6280 - Contract Labor	Account 32 0200 - Planagement I de Totals			, ,
555 4970 52 6280	Net Labor Associated with Food and Bev	verage	1.0000	750,000.00	750,000.00
333 .57 0 32 0200	rice Zabor / issociated main rood and ber	Account 52 6280 - Contract Labor Totals	Transactions	1	\$750,000.00
	Account 52 6290 - Contract Miscellaneous	Account 32 8280 - Contract Labor Totals	11000000	-	4,50,000.0
555 4970 52 6290	Direct Event Expenses		1.0000	122,500.00	122,500.00
555 4970 52 6290	Indirect Operation Expenses		1.0000	18,000.00	18,000.00
555 4970 52 6290	Miscellaneous Expenses		1.0000	27,000.00	27,000.00
555 4970 52 6290	Operating Expenses		1.0000	85,000.00	85,000.0
555 4970 52 6290	Trash Removal		1.0000	20,000.00	20,000.00
333 4970 32 0290	Hasii Kelilovai		Transactions	5	\$272,500.00
		Account 52 6290 - Contract Miscellaneous Totals	Halisactions	3	\$272,300.00
FFF 4070 F2 (F60	Account 52 6560 - Workers Comp/Administrati		1 0000	10.000.00	10.000.00
555 4970 52 6560	Apex Insurance Workers Comp Allocatio		1.0000	10,880.00	10,880.00
555 4970 52 6560	GA Subsequent Injury Assessment Adjus	stment	1.0000	2,025.00	2,025.00
		Account 52 6560 - Workers Comp/Administrati Totals	Transactions	2	\$12,905.0
	Account 52 7300 - Postage				
555 4970 52 7300	Business Correspondence		1.0000	150.00	150.00
555 4970 52 7300	Shipping, Fed Ex ad Courier Service		1.0000	175.00	175.00
		Account 52 7300 - Postage Totals	Transactions	2	\$325.00
	Account 52 7320 - Stationery & Printing				
555 4970 52 7320	Business Cards		1.0000	700.00	700.00
555 4970 52 7320	Business Stationary		1.0000	850.00	850.00
555 4970 52 7320	Lanyards and Badges		1.0000	750.00	750.00
555 4970 52 7320	Logo Cards and Pens		1.0000	600.00	600.00



G/L Account		Transaction		Number of Units	Cost	per Unit	Total Amoun
EXPENSES							
		ON CENTER FUND					
Department	4970 - 0	CONVENTION CENTER					
555 4970 52 7320	Account	52 7320 - Stationery & Printing SAles Collateral		1.0000		700.00	700.0
333 4970 32 7320		SAIES COllateral		Transactions	5	700.00	\$3,600.0
	A t-	F2 7220 . C F	Account 52 7320 - Stationery & Printing Totals	Hallsactions	3		φ5,000.0
555 4970 52 7330	Account	52 7330 - Copy Expense Allocation to Proof		12.0000		(600.00)	(7,200.00
555 4970 52 7330		Copy Machine Rental (@ machines)		1.0000		7,000.00	7,000.0
555 4970 52 7330		Copy Overage		1.0000		4,000.00	4,000.0
555 4970 52 7330		Copy Paper		1.0000		6,000.00	6,000.0
555 4970 52 7330		County Taxes		1.0000		1,000.00	1,000.0
			Account 52 7330 - Copy Expense Totals	Transactions	5		\$10,800.0
	Account	53 5961 - Expendable Reserve	Account 52 7555 Copy Expense rotals				
555 4970 53 5961		Per Contract 2.5% of Revenue		1.0000	3	0,000.00	30,000.0
			Account 53 5961 - Expendable Reserve Totals	Transactions	1		\$30,000.0
	Account	53 5962 - Marketing Reserve	·				
555 4970 53 5962		Per Contract 2% of Revenue		1.0000	9	0,000.00	90,000.0
			Account 53 5962 - Marketing Reserve Totals	Transactions	1		\$90,000.0
	Account	53 5963 - Kitchen Equipment Reserve					
555 4970 53 5963		Per Contract 1.5% of Revenue		1.0000		0,000.00	30,000.0
			Account 53 5963 - Kitchen Equipment Reserve Totals	Transactions	1		\$30,000.0
	Account	53 5964 - Bad Debt Reserve					
555 4970 53 5964		Per Contract .25% of Revenue		1.0000		4,000.00	14,000.0
			Account 53 5964 - Bad Debt Reserve Totals	Transactions	1		\$14,000.0
	Account	53 6420 - Concessions Purchased					
555 4970 53 6420		Payments to Third Party Vendors		1.0000		0,000.00	60,000.0
			Account 53 6420 - Concessions Purchased Totals	Transactions	1		\$60,000.0
FFF 4070 F2 7000	Account	53 7000 - Gas & Oil		12 0000		F00 00	6,000,0
555 4970 53 7000		Gas for Police Vehicle and City Van		12.0000		500.00	6,000.0
555 4970 53 7000		Gas, Oil, Propane & Mechnicle Fluids		1.0000 Transactions	2	1,000.00	1,000.0 \$7,000.0
			Account 53 7000 - Gas & Oil Totals	Hallsactions	2		\$7,000.0
555 4970 53 7010	Account	53 7010 - Tools/Shop Supplies Tool and Supplies for Building Services		1.0000		500.00	500.0
555 4970 53 7010		Tools and Supplies for Operations		1.0000		500.00	500.0
333 4370 33 7010		roots and Supplies for Operations	Assembly F2 7040, Table (Chan Counties Table	Transactions	2		\$1,000.0
	Account	53 7020 - Janitorial Supplies	Account 53 7010 - Tools/Shop Supplies Totals	Tanbucuons	_		Ψ1,000.0
555 4970 53 7020	ACCOUNT	Air Freshners		1.0000		2,840.00	2,840.0
555 4970 53 7020		Chair Cleaning		1.0000		3,500.00	3,500.0



EXPENSES Fund 555 - CONVENTION CENTER FUND Department 4970 - CONVENTION CENTER Account 53 7020 - Janitorial Supplies	1.0000		
Department 4970 - CONVENTION CENTER			
·			
Account 53 7020 - Janitorial Supplies			
Account to Account the Account to th			
555 4970 53 7020 Paper Products/Chemicals		55,800.00	55,800.00
555 4970 53 7020 REplacement Vaccums	1.0000	1,000.00	1,000.00
Account 53 7020 - Janitorial Supplies Totals	Transactions	4	\$63,140.00
Account 53 7030 - Food & Dietary Supplies			
555 4970 53 7030 Food and Beverage for Events	1.0000	725,000.00	725,000.00
Account 53 7030 - Food & Dietary Supplies Totals	Transactions	1	\$725,000.00
Account 53 7050 - Medical Services/Supplies			
555 4970 53 7050 Employee Physicals	1.0000	300.00	300.00
555 4970 53 7050 Medical Supplies	1.0000	300.00	300.00
Account 53 7050 - Medical Services/Supplies Totals	Transactions	2	\$600.00
Account 53 7121 - Computer Hardware			
555 4970 53 7121 Cisco Network Switches	1.0000	8,300.00	8,300.00
555 4970 53 7121 Client Switch Controllers	1.0000	2,500.00	2,500.00
555 4970 53 7121 Closet Switches	1.0000	4,500.00	4,500.00
555 4970 53 7121 Document Scnner/Off Site Storage	1.0000	1,500.00	1,500.00
555 4970 53 7121 Fiber Hardware	1.0000	4,500.00	4,500.00
555 4970 53 7121 Parts, Receptacles and Dyes	1.0000	1,200.00	1,200.00
555 4970 53 7121 Security Hardware	1.0000	5,000.00	5,000.00
555 4970 53 7121 Server, Controllers, Hard Disk, Et.	1.0000	4,000.00	4,000.00
555 4970 53 7121 Software Upgrades and Licencing	1.0000	5,500.00	5,500.00
555 4970 53 7121 Tape Devise/Backup	1.0000	1,500.00	1,500.00
555 4970 53 7121 Wireless Controllers, Aps, Management	1.0000	2,200.00	2,200.00
Account 53 7121 - Computer Hardware Totals	Transactions	11	\$40,700.00
Account 53 7122 - Computer Supplies			
555 4970 53 7122 Cables and Accessories	1.0000	1,500.00	1,500.00
555 4970 53 7122 Network Tools/Tester/Fiber Kits	1.0000	2,500.00	2,500.00
555 4970 53 7122 Printer CArtridges	1,0000	2,700.00	2,700.00
555 4970 53 7122 Replacement Printers	4.0000	500.00	2,000.00
555 4970 53 7122 Software Security Monitoring	1.0000	3,800.00	3,800.00
Account 53 7122 - Computer Supplies Totals	Transactions	5	\$12,500.00
Account 53 7150 - Other Operating Supplies		•	422,000.00
555 4970 53 7150 Cocktail Tables	1.0000	2,000.00	2,000.00
555 4970 53 7150 Coffee and Supplies	1.0000	1,000.00	1,000.00
555 4970 53 7150 Linen Replacement	1.0000	7,000.00	7,000.00
·	Transactions	3	\$10,000.00
Account 53 7150 - Other Operating Supplies Totals		•	+10,000.00



G/L Account	Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES					
Fund 555 - C	ONVENTION CENTER FUND				
Department	4970 - CONVENTION CENTER				
	Account 53 7310 - Office Supplies				
555 4970 53 7310	General Office Supplies		1.0000	2,000.00	2,000.00
		Account 53 7310 - Office Supplies Totals	Transactions	1	\$2,000.00
	Account 54 7640 - Other Equipment - Replace				
555 4970 54 7640	Carpet Instalation Salons		1.0000	58,975.00	58,975.00
555 4970 54 7640	HVAC Cooling Tower Repairs		1.0000	112,500.00	112,500.00
555 4970 54 7640	Meeting Matrix?Delphi Diagrams		1.0000	96,000.00	96,000.00
		Account 54 7640 - Other Equipment - Replace Totals	Transactions	3	\$267,475.00
	Account 58 1100 - Bond Principal				
555 4970 58 1100	2005 Bida 01bond		1.0000	3,775,000.00	3,775,000.00
555 4970 58 1100	2013 Series 2001 CC Refunding		1.0000	1,290,000.00	1,290,000.00
		Account 58 1100 - Bond Principal Totals	Transactions	2	\$5,065,000.00
	Account 58 2000 - Bond Interest				
555 4970 58 2000	2005 BIDA Civic Ctr Bond		1.0000	292,919.00	292,919.00
555 4970 58 2000	2005 BIDA Civic CTR Bonds		1.0000	337,841.00	337,841.00
555 4970 58 2000	2013 Series 2001 CC Refunding		1.0000	96,581.00	96,581.00
555 4970 58 2000	2013 Series 2001 CC Refunding		1.0000	83,616.00	83,616.00
		Account 58 2000 - Bond Interest Totals	Transactions	4	\$810,957.00
		Department 4970 - CONVENTION CENTER Totals	Transactions	173	\$11,174,466.26
		Fund 555 - CONVENTION CENTER FUND Totals	Transactions	173	\$11,174,466.26
		EXPENSES Totals	Transactions	173	\$11,174,466.26
		Grand Totals	Transactions	182	\$17,387,616.26

EXHIBIT D

City of College Park, Georgia Personnel Request Worksheet Budget Year 2020-21

Department	and

Number: **Convention Center - 4970** Fund: **555**

Number of Positions	1	Present Number of	Changed Number of	Salary Grade and
Requested	Position Title MIS TECHNCIAN	Positions "0"	Positions	Step 61
	Additional Positions – Full Time			
	Additional Positions – Part Time			
	Reclassified Positions: From LABOR 1 to M	IIS TECHNICIAN		
Justification (including	g assignment and responsibilities of position re	eauested)		
	e attached			
Wages				
Regular				\$ 3,000.00
Overtime				\$
Medicare (1.45%)				\$
FICA (6.2%) part- t		-1.0		\$ 000.00
10	otal (5210 Proposed New Personnel – Personne	er Services)		\$3,000.00
Fringe Benefits				
Group Life and AD				\$
	800 per position per year			\$
Pensions (18%)*				\$
Uniforms	otal (5211 Proposed New Personnel – Benefits)	<u> </u>		\$ \$0.00
10	nai (3211 1 Toposed New 1 ersonner – Benefits,)		\$0.00
Training and Education	n			
Training				\$
Dues/ Memberships Other				\$ \$
	otal (5212 Proposed New Personnel – Training			\$0.00
Material and Supplies				
Material and Supplies Office Supplies				\$
Safety Clothing and	Equipment			φ -
Other	_1	<u></u>		
To	otal (5213 Proposed New Personnel – Supplies)		\$
Canital Outlay (Neede	d if position is approved)			
Furniture and Fixtur				\$
Office Machines and				\$
Other		<u> </u>		\$
То	otal (5214 Proposed New Personnel – Capital C	Outlay)		\$0.00
Vehicle (Additional N	eeded if Position Approved)			
Vehicle Type and Co	ost			\$
Vehicle Service Cost		_		\$
To	otal (5215 New Personnel – Vehicles)			\$0.00
			_	
ar.	4-1			¢2 000 00
То	राधा			\$3,000.00

EXHIBIT D-1 JOB DESCRIPTION

Job Title: MIS Technician

Job Summary: Provide IT support for GICC & ARENA

Major Duties:

- Provide IT support for the GICC and New Gateway Center Arena
- Works closely with Atlanta Hawks G League to ensure network conductivity
- Monitor networking equipment and servers.
- Assist with the design, implementation, and ongoing support of new software and features.
- Keep systems up-to-date through operating systems upgrades.
- Monitor Wi-Fi performance, network availability, and security.
- Troubleshooting for system errors.
- Provide helpdesk support
- Provide technical support either by phone, remote access or site visits as needed.
- Respond to IT issues; hardware maintenance, software, networking, etc.
- Evaluate connectivity issues, equipment, and software.
- Modify configurations, utilities, software, etc.
- Set up equipment for new users.
- Install and test new software.
- Perform data backups.
- Install and update network system improvements as needed.
- Assist with computer repair/troubleshooting software, networks, virus protection.
- Assist with Wi-Fi technology, and more.

Knowledge Required by the Position:

Proficient in solving complex IT problems. Demonstrated abilities to perform various client technological issues. Formal training in IT Technology. Proficient in Microsoft products, personal computer hardware, setup and troubleshooting. Ability to read, understand and analyze technical information to make decisions. The ability to develop and maintain effective working relationships with City Staff.

Supervisory Controls:

Work is performed under the direct supervision of the Sr. MIS Manager and Executive Director.

Guidelines:

Includes the City personnel handbook, City codes and ordinances, and other applicable laws and regulations and GICC Policies and Procedures.

Complexity:

Work requires analysis and judgement in accomplishing diversified duties. Work requires the exercise of independent thinking within the limits of guidelines, policies, standards, and precedents.

Scope and Effect:

The purpose of this position is to provide technical information systems work to the Convention Center and Arena staff and clients.

Personal Contacts:

Contacts are typically with Convention Center and Arena staff, vendors, City employees, and the general public.

Purpose of Contacts:

Contacts are typically to give and exchange information, resolve problems, and provide customer services.

Physical Demands:

Work involves walking, talking, hearing, using hands to handle, feel or operate machinery, tools, or controls and reach with hands and arms. Vison

Work Environment:

Work is performed in an office environment, with the employee typically sitting at a desk.

Supervisory and Management Responsibility:

The MIS Technician does not have an internal supervisory role but, may have to oversee that work of contracted vendors and their employees.

Minimum Qualifications:

Associate degree or two years of college course work in Management or Computer Information Systems, four (4) years of Managing Information Systems, Network Administration, or related work experiences; or equivalent combination of direct computer training and experience.

EXHIBIT F City of College Park, Georgia Vehicle Request Budget Year 2020-21

Fund: 555	Department and N	fumber: Convention Center 4970
X	New Replacement for Vehicle/Equipment No.	Priority: 1
Vehicle Type	Sedan 2 Door	Information on Vehicle/Equipment Being Replaced
	Sedan 4 Door	Age of Vehicle/Equipment Being Replaced
	Cruiser Station Wagan	Units of Use to Date (hours, miles, etc.) Total Operating/Maintenance Costs to Date
	Station Wagon Van	Actual FYE 2019-20 Maintenance Cost
Ford	1/2 ton Truck	Actual FYE 2019-20 Operating Cost
Transport	3/4 ton Truck	Estimated FYE 2020-21 Maintenance
	Sanitation Front Loader Sanitation Rear Loader Other	Cost Estimated FYE 2020-21 Operating Cost
List of Special	Features, Not Standard:	Specific Description & Condition of Item Being Replaced including VIN#::
Justification/D For moving e	•	Recommended Disposition of Replaced Item: Sell by Sealed Bid Sell at Auction Retain as Backup Dismantle and Use for Parts Junk Other
Purchase Optio \$50,000 10 + years 5,000 miles	on New Vehicle/Equipment Purchase Price Estimated Useful Life Estimated Use During 2020-21 Estimated Operating Cost During	Rental Option New Vehicle/Equipment Rental/Lease Cost per Year Estimated Length of Rental/Lease Estimated Use During 2020-21
\$,2500	2020-21	Estimated Operating Cost During 2020-21

EXHIBIT F-1

City of College Park, Georgia Vehicle Inventory List

Dept: Convention Cente Fuel Type: Gas

							Prior Year	Current Year		
Unit#	Year	Make	Model	Vin Number	Cost	<i>D.O.P.</i>	Mileage	Mileage	Hours	Tag #.
91	2001	Ford	E-150	1FMRE11231HB04740	19,506.00	1/1/2001	34,524	35,628	389	133121
	2007	Ford	Crown Victoria	2FAFP71W77X147175	10,000.00	11/16/2016	89,067	109,072	6,505	GV183B

G=Gas
D=Diesel
AF=Alternative Fuel
N/A=Not Available or Required

EXHIBIT G

City of College Park, Georgia 5 Year Capital Improvement Program Budget Year 2020-21

Department: GICC Division: 555	Fund:	555		Department 1	Number: 497	0
Account	Suggested Funding					
Number Description/Justification	Source	2020-21	2021-22	2022-23	2023-24	2024-25
54 5640 Carpet Installation Salons	GICC Fund	\$58,975				
54 7640 HVAC Cooling Tower Repair	GICC Fund	\$112,500				
54 7640 Meeting Matrix/Delphi Diagrams	GICC Fund	\$96,000				
54 7640 Exterior Light Posts	GICC Fund		\$100,000			
54 7640 Sail Tower Refurbish	GICC Fund		\$100,000			
54 7640 Ball Room Milwork and Door Re	GICC Fund		\$80,000			
54 7640 Ballroom Lighting Retrofit	GICC Fund		\$500,000			
54 7640 VMWare IT Infastructure Backu	GICC Fund		\$140,000			
54 7640 HVAC Bypass Valve	GICC Fund		\$100,000			
54 7640 Suite Lighting Retrofit	GICC Fund		\$50,000			
54 7580 VAN Replacement	GICC Fund		\$35,000			
54 7640 Lobby Lighting Retrofit	GICC Fund			\$1,000,000		
54 7640 Parking Lot Repaving and Restrip	GICC Fund			\$1,000,000		
54 7640 Operable Wall Refurbish - Halls	GICC Fund			\$500,000		
54 7640 Refurbish Restroom - Halls	GICC Fund			\$500,000		
54 7640 Glass Replacement	GICC Fund			\$100,000		
54 7640 Carpet Replace (Lobby/Suites)	GICC Fund				\$750,000	
54 7640 Ball Room Airwalls Refurbish	GICC Fund				\$1,500,000	
54 7640 Roof Coating	GICC Fund				\$1,000,000	
54 7640 Chiller Replacement	GICC Fund				\$500,000	
54 7640 Kitchen Refurbish	GICC Fund					\$2,000,000
TD 4 1		P267 475	¢1 105 000	¢2 100 000	#2.750.000	¢2 000 000

Totals \$267,475 \$1,105,000 \$3,100,000 \$3,750,000 \$2,000,000

EXHIBIT G-1

City of College Park, Georgia Capital Outlay Request Budget Year 2020-2021

Department: Conventio	n Center	Fund: 555				
Division: 555		Department Number: 4970				
Item/Project Name:	Building Maintenance (Carpet In	nstall)				
Item/Project Manager:	GICC	Priority Rating	g: 1			
Units Requested: Number of Similar Uni	ts on Hand:					
Description of Item/Pro	ject:					
Explain need for this ex	penditure:					
_X_Scheduled Replace	ment	Expanded Service				
Replace Worn-Out	Equipment	New Operation				
Obsolete Equipmen	t	Increased Safety Replacement	ent			
Reduce Personnel TimeAdditional						
If the item is a replacen	nent, please describe the item that	needs replaced.				
Sale	Trade-InX Scra	Other Depart	tment Use			
Justify need for this iter	m, including use:					
Will requested expendit	ture require additional personnel?	YesX_ No If yes, expla	in:			
Cost Breakdown:		Estimated Useful Life:	10+ Years			
		Estimated Cost:	<u>\$58,975</u>			
		Less: Trade-In:	<u>NA</u>			
		Net Cost:	<u>\$58,975</u>			
Comparable Quotes:	Vendor Name		Vendor Quote			
1.	Vision Installations	\$58,975				
2.						

3.

CITY OF COLLEGE PARK, GEORGIA FISCAL YEAR 2021 BUDGET

Department/Division:

Convention Center

Project Name or Title: Carpet Installation in the Salons

Project Description: Replace existing Carpet in the Salons (1-8) with the carpet purchased in the 19/20 budget.

Project Justification and Impact: This project will replace the existing carpet that was installed when the building opened in 2003

Project Costs: \$58,975

<u>Prior Year</u>	FY2021	FY2022	FY2023	FY2024	FY2025	<u>Total</u>
\$ -	\$ 58,975	\$ -	\$ -	\$ -	\$ -	\$ 58,975

Useful Life: 10+ Years

Estimated Cost Beyond Five Year Program: Routine repair and maintenance expenses will be incurred.

Funding Source: Convention Center Fund

Relationship to Other Primary Projects: None

EXHIBIT G-1

City of College Park, Georgia Capital Outlay Request Budget Year 2020-2021

2.									
1. JM P	leasants Co.	\$112,500							
Comparable Quotes:	Vendor Name		Vendor Quote						
		Net Cost:	<u>\$112,500</u>						
		Less: Trade-In:	<u>NA</u>						
		Estimated Cost:	<u>\$112,500</u>						
Cost Breakdown:		Estimated Useful Life:	10+ Years						
Will requested expenditure require ad									
Justify need for this item, including us	*								
Disposition of item replaced:SaleTrade-In	Scrap	Other Depart	tment Use						
If the item is a replacement, please de	scribe the item that ne	eds replaced.							
Reduce Personnel Time	_	_Additional							
Obsolete Equipment		_Increased Safety Replaceme	ent						
_XReplace Worn-Out Equipment		_New Operation							
Scheduled Replacement		_Expanded Service							
Explain need for this expenditure:									
Number of Similar Units on Hand: Description of Item/Project:									
Units Requested: 1									
Item/Project Manager: GICC	C	Priority Rating: 1							
Item/Project Name: BM (HVAC)	Colling Tower Repair)							
Division: 555		Department Nu	mber: 4970						
Department: Convention Center		Fund: 555							

3.

CITY OF COLLEGE PARK, GEORGIA FISCAL YEAR 2021 BUDGET

Department/Division:

Convention Center

Project Name or Title: HVAC Cooling Tower Repair

Project Description: This project will provide resources for the Repairs of the HVAC Cooling Towers for the Central Plant.

Project Justification and Impact: The Existing cooling tower is 15+ years old and in need of some large repairs.

Project Costs: \$112,500

Prior Year	<u>r</u>	FY2021	FY20	<u>)22</u>	FY2	023	\mathbf{FY}	<u> 2024</u>	FY	<u> 2025</u>	Total
\$ -	(\$ 112,500	\$	-	\$	-	\$	-	\$	-	\$ 112,500

Useful Life: 10+ years

Estimated Cost Beyond Five Year Program: Routine repair & maintenance expenses will be incurred.

Funding Source: Convention Center Fund

Relationship to other Projects: None

EXHIBIT G-1

City of College Park, Georgia Capital Outlay Request Budget Year 2020-21

Department: Convention Center and Arena	Fund: 556 & 555
Division:	Department Number:
Item/Project Name: Meeting Matrix/Delphi Diagrams	S
Item/Project Manager: Robert Ligon	Priority Rating: 1
Units Requested: 1	
Number of Similar Units on Hand: 0	
Description of Item/Project:	
Explain need for this expenditure:	
Scheduled Replacement	_X_Expanded Service
Replace Worn Out Equipment	_X_New Operation
Obsolete Equipment	Increased Safety Replacement
Reduce Personnel Time	Additional
If replacement, describe item to be replaced:	
<u>N/A</u>	
Disposition of item replaced:	
SaleTrade InX_So	crapOther Department Use
drawing details of the facility. Clients will need the funding between the GICC and the ARENA. The Cliensing is depleted for the current software being	a new operation and will require Delphi Diagrams to depict ose details to complete their setup. This project will be split GICC use the same software and is in need of an upgrade. g utilized. This project is scheduled for replacement and is ct is in conformity with the Master Plan in maintaining an College Park in the event of an emergency.
Will requested expenditure require additional personnel?	_Yes_X_No , If yes, explain:
Cost Breakdown: Software \$71,500	Estimated Useful Life 5 Years
Wiring and Customs: \$4,500	Estimated Cost \$96,000
PC's, Server, UPS & Software: \$20,000	Less: Trade In
Split between Arena (\$33,000) And GICC (\$62,900)	Net Cost \$ 96,000

CITY OF COLLEGE PARK, GEORGIA FISCAL YEAR 2021 BUDGET

Department/Division:

Convention Center and Arena

Project Name or Title:

Capital Improvement – MEETING MATRIX/DELPHI DIAGRAMS

Project Description:

This capital Improvement item is to provide resources necessary to obtain and maintain client servicing requirements. The system will pay for itself through up selling facility and rental services.

Project Justification and Impact:

The GICC have not upgraded the Meeting Matrix platform since 2010. The current system licensing is assaulted. This project is scheduled for replacement and is necessary in servicing our clients. Also, this project is in conformity with the Master Plan in maintaining an efficient and safe operating facility for the City of College Park in the event of an emergency.

Project Costs: \$96,000

Prior Year	<u>F</u>	Y2021	FY2022	FY20	<u>)23</u>	FY	2024	FY	<u> 2025</u>	<u>To</u>	<u>otal</u>
\$ -	\$ 9	6,000	\$	\$	-	\$	-	\$	-	\$ 96,0	000

Useful Life: 5+ years

Estimated Cost Beyond Five Year Program: Routine repair and maintenance expenses will be incurred, or maintenance contract will be purchased.

Funding Source: Convention Center Fund

Relationship to Other Primary Projects: None

EXHIBIT I-BUDGET PERFORMANCE

Program Name:

Georgia International Convention Center

Georgia's newest and second largest convention center, the GICC is uniquely positioned to offer its guests and clients unprecedented convenience. The world's only convention center directly connected to a major airport, our modern facility embodies the grace and efficiency of flight itself.

The ATL SkyTrain connects the GICC to a major airport; it is just as convenient by car—at the juncture of two major U.S. interstates. The heart of Atlanta is 10 minutes away by rental car or **MARTA train**. And the airport's **Rental Car Center** links to the GICC by the **ATL SkyTrain** automated people mover.

Gateway Center Arena @ **College Park** is now officially open to the public. Operated by the Georgia International Convention Center (GICC) in partnership with The Fox Theatre, the multipurpose sports and entertainment venue serves as home to the College Park Skyhawks, the official NBA G League affiliate of the Atlanta Hawks, and the WNBA's Atlanta Dream, along with a variety of other events.

The City of College Park and the Georgia International Convention Center (GICC) broke ground in February 2018 on College Park's new multipurpose arena. Arena @ College Park Gateway Center, is a sports and entertainment venue projected to bring significant economic impact to the area,

Program History:

In 1983 the city of College Park established the Business and Industrial Development Authority (BIDA) to solicit major hotels and start work on a public assembly facility owned and operated by College Park through BIDA. In 1983, the first Georgia International Convention & Trade Center (GICTC) opened with 136,000 total square feet. In 1993 GICTC opened Phase 2 expansion and changed the name to the Georgia International Convention Center (GICC) with 329,000 square feet, including 5 exhibit halls totaling 120,000 square feet, 35 meeting rooms and 2 ballrooms, and an in-house food and beverage provider Proof of the Pudding.

In 2003, the GICC relocated to a new 400,000 square foot facility with a 40,000 square foot ballroom, Georgia's largest. The facility included 150,000 square feet of exhibition space, 15,000 square feet of flexible meeting space, three executive boardrooms, a VIP Green Room, and a Culinary Arts Center. The new facility is located on Camp Creek Parkway, about ½ mile from the airport.

2009 marked the opening of the 147-room LEED-certified SpringHill Suites hotel and in 2010 The Atlanta Airport Marriott Gateway opened on the GICC campus. The 403-room

convention center hotel features a ballroom and meeting space to supplement the GICC's offerings.

The Renaissance Atlanta Airport Gateway Hotel opened April 2017. The hotel features 204 exquisite rooms, a 3,220 square foot ballroom, meeting space and will be accessible to HJIA.

Construction on the new Marriott AC Hotel to be completed Spring 2020 with 220 guest rooms.

Construction on the Sheraton Hotel with 300 guest room will begin late Summer 2020.

Trends:

Program 20/21 Objectives:

Georgia International Convention Center strives to make all of our guests welcome by meeting or exceeding all client requirements. The GICC also works closely with show managers and meeting planners to facilitate a successful event and produce revenue for the City of College Park.

The GICC plays many different roles in the community. By hosting regional and national conventions we generate taxes, individual spending, job creation and major economic impact to our local city, state and region. We also play a pivotal role in the local and state meeting and hospitality market by providing first class space for conventions, meetings, corporate events, fund raisers, banquets, consumer shows and entertainment concerts. The convention center staff strives to maximize the revenue potential of the facility while delivering first-rate customer service.

Performance Measures

Number of Events

	Actual	Actual	Estimate	Projected
	17/18	18/19	19/20	20/21
Number of Events	5,900	6,100	6,400	6,600
Total Attendance	425,000	470,000	525,000	585,000
Ex Hall/Mtg Rm Revenue	\$2,128,799	\$2,400,000	\$2,600,000	\$2,845,000
Food & Beverage	\$5,328,799	\$5,500,000	\$5,500,000	\$6,000,000
Parking Revenue	\$ 807,347	\$ 800,000	\$ 900,000	\$ 950,000

Booking Accomplishments

Chick-Fil- A Regional Meeting. Franchise Owners/Operations from across the USA met in 6 waves for 24 consecutive days. The estimated economic impact for this event was 3,700,000.00. Currently working to secure this event for 2020-2023.

Girls Under Amour Association. This is a high school basketball tournament that included the following organizations; Insider Exposure, Zero Gravity Basketball, and contracted under Select Events, LLC Girl Basketball. Historically it is held in conjunction with other organizations at the GWCC. The estimated economic impact for this event was \$1,500,000.00.

RentPath Annual Conference. RentPath is the leading digital marketing solutions company, that empowers millions nationwide to find apartments and houses for rent. Through its brands, RentPath continues to simplify the apartment search experience while driving quality advertiser leads that result in occupancies and a high return on investment. With powerful online and mobile solutions that provide prospective renters with the information and tools they need, RentPath connects consumers with a home that reflects their personal lifestyles. The estimated economic impact for this event is this event is \$800,000.00

Pray's Mill (G3 Conference) the mission of the G3 Conference is to educate, encourage, and equip for the work of ministry and for the glory of God. Their mission is built upon the foundation of the holy Scriptures and upheld by three pillars – gospel, grace, and glory. It is our goal to facilitate people who attend the G3 to reach the neighborhoods and the nations with the gospel. The estimated economic impact for this event was \$1,200,000.00

Federal Emergency Management Agency (FEMA) rented conference space in support of the Staging, Personnel Mobilization to intake first responder supporting Hurricane Dorian. The processing center processed approximately 500+ first responders in support of South Carolina, North Carolina, Georgia and Florida. The approximately revenue was over \$400,000.00.

ATL Airport District (DMO)

In 2012 College Park City Council created a Destination Marketing Organization. The mission of the CP-DMO is to generate and stimulate economic impact for the City of College Park by effectively marketing facilities of the community as a preferred tourism, convention and business destination. The DMO's use of funding promotes the GICC and services of the hotels and the attractions within the area.

In 2017, the CP College Park DMO was re-branded as *ATL Airport District*. The brand is bold, contemporary and has improved their ability to sell and market College Park, East Point, and Union City and in 2017, the DMO added Hapeville to their sales efforts.

The mission of the ATL Airport District is to generate economic development for the City of College Park, East Point, Hapeville and Union City by effectively marketing the community as a preferred torism, convention and meeting destination.

Key Groups Booked

ISA Southern Chapter

Total Room Nights: 1320 Economic Impact: 1.0 Million

FreightWaves

Total Room Nights: 1510 Economic Impact: 1.9 Million

Chick-fil-A

Total Room Nights: 3080 Economic Impact: 5.3 Million

USA Weightlifting

Total Room Nights: 1155 Economic Impact: 1.0 Million

CRU Publishing Ltd.

Total Room Nights: 1326 Economic Impact: 1.8 Million

Varsity Spirit

Total Room Nights: 2284 Economic Impact: 2.1 Million

<u>July 1, 2019 – January 2020</u>

Sales Leads: 416

The DMO held their 5th annual meeting with over 250 people in attendance The theme for tis year was "Let the Revolution Begin" featuring Arrested Development

Sponsorship

The GICC continues their agreement with Coca-Cola Refreshements for "Pouring Rights". The Coca-Cola company will pay the GICC \$100.000 over the next 5 year period with over \$500 per year complimentary products and \$28,000 marketing funds. We also have a sponsorship with AT&T for \$144,000 for 3 years.

Accomplishments

Completed renovation of Ballroom wallcovering Purchased new carpet for the ballroom with SPLOST money

Mercedes Miller listed in Atlanta Business Chronicle as 100 Leaders in Atlanta Hospitality Industry.

Hired Jason Causey as Convention Center Manager

EXHIBIT J

City of College Park, Georgia

Budget Suggestions for Other Than Originating Department

Budget Year 20/21

Fund: 555 Department and Number: Convention Center 4970

Department Submitting Request: Convention Center

Division Submitting Request: Convention Center

Department Requested For: Tourist Product Development

Prepared By: Mercedes Miller

<u>Description of Item</u>:

1. Transfer the cost for Director of Security at the Convention Center \$ 90,500

Total \$ 90,500

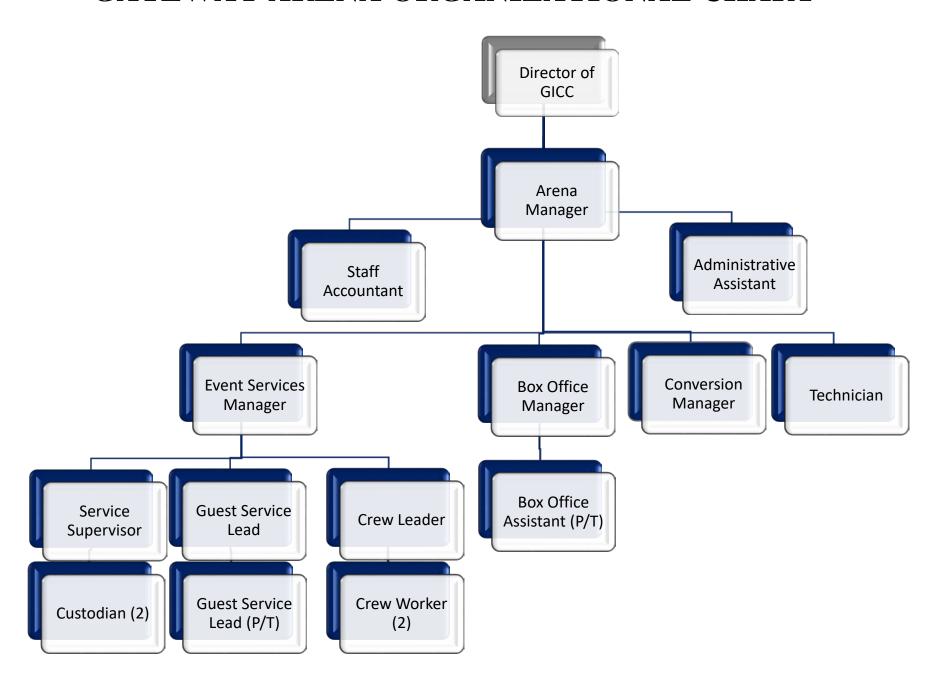
Reason for Requesting:

1. To provide a uniform police officer presence at the GICC. Additional security measure for patrons and clients visiting the GICC.

Cost Estimate/Revenue Enhancement:

Total Cost \$90,500

GATEWAY ARENA ORGANIZATIONAL CHART



CITY OF COLLEGE PARK, GEORGIA FISCAL YEAR 2021 BUDGET

Fund: 556 Department and Number: Gateway Arena 4969

	2017-18	2018-19	2019-20	2020-21	2020-21
Full Time				Department	City Manager
Positions:	Actual	Actual	Current	Requested	Recommend
Arena Manager	0	0	1	1	1
Arena Box Office Mgr.	0	0	1	1	1
Arena Event Services Mgr.	0	0	1	1	1
Arena Conversion Mgr.	0	0	1	1	1
Arena Staff Accountant	0	0	1	1	1
Arena Administrative Asst.	0	0	1	1	1
Arena Technician	0	0	1	1	1
Arena Production Manager	0	0	0	1	0
Arena Custodian	0	0	2	4	2
Arena Crew Leader	0	0	1	1	1
Arena Crew Worker	0	0	2	2	2
Arena Service Supervisor	0	0	1	1	1
Arena Guest Service Lead	0	0	1	0	1
Total Full Time Personnel:	0	0	14	16	14
Total Full Time Personner.	U	U	14	10	14
Part Time Positions:					
Arena Guest Service Lead	0	0	1	3	1
Arena Box Office Assistant	0	0	1	1	1
Arena Part Time Crew Worke	r 0	0	0	2	0
Total Part Time Personnel:	0	0	2	6	2
Total	0	0	16	22	16

Gateway Arena

		Initial		Revised
GL Account	Description	CM Recommended	Reduction Amount	Budget Amount
556 0000 34 5100	Sales Food & Beverage	2,275,000.00	775,000.00	1,500,000.00
556 0000 34 5120	Parking Rental	0.00	-30,000.00	30,000.00
556 0000 34 5140	Meeting Rooms	1,700,000.00	700,000.00	1,000,000.00
		3,975,000.00	1,445,000.00	2,530,000.00

		Initial		Revised
GL Account	Description	CM Recommended	Reduction Amount	Budget Amount
556 4969 51 5180	Uniforms	20,000.00	5,000.00	15,000.00
556 4969 51 5210	Position Consideration	84,517.00	84,517.00	0.00
556 4969 52 5240	Telephone	257,900.00	20,000.00	237,900.00
556 4969 52 5260	Heat & Power	225,000.00	100,000.00	125,000.00
556 4969 52 5730	R&M D/P Equipment	50,768.00	23,860.00	26,908.00
556 4969 52 5740	R&M Buildings	140,000.00	35,000.00	105,000.00
556 4969 52 6210	Dues	3,585.00	1,100.00	2,485.00
556 4969 52 6000	Advertising Expense	235,000.00	35,000.00	200,000.00
556 4969 52 6050	Bank Charges	8,000.00	3,000.00	5,000.00
556 4969 52 6170	Contractual Services	450,000.00	100,000.00	350,000.00
556 4969 52 6171	Securty Services	400,000.00	150,000.00	250,000.00
556 4969 52 6590	Contingencies	499,162.00	499,162.00	0.00
556 4969 52 7320	Stationery & Printing	1,350.00	300.00	1,050.00
556 4969 53 7020	Janitorial Supplies	90,000.00	30,000.00	60,000.00
556 4969 53 7121	Computer Hardware	42,800.00	6,300.00	36,500.00
556 4969 53 7122	Computer Supplies	10,000.00	761.00	9,239.00
556 4969 53 7150	Other Operating Supplies	29,650.00	8,100.00	21,550.00
556 4969 52 6260	Management Fee	160,000.00	30,000.00	130,000.00
556 4969 52 6280	Contract Labor	200,000.00	75,000.00	125,000.00
556 4969 52 6290	Contract Miscellaneous	95,000.00	20,000.00	75,000.00
556 4969 53 5961	Expendable Reserve	30,000.00	10,000.00	20,000.00
556 4969 53 5963	Kitchen Equipment Reserve	12,500.00	2,500.00	10,000.00
556 4969 53 5964	Bad Debt Reserve	3,750.00	2,000.00	1,750.00
556 4969 53 7030	Food & Dietary Supplies	300,000.00	113,400.00	186,600.00
556 4969 54 7550	Furniture/Fixtures New	90,000.00	90,000.00	0.00
		3,438,982.00	1,445,000.00	1,993,982.00

Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 Dept Head Requested	2021 City Mgr Recommended	% Chg 2021 CM to 2020 Amend	
	6 - GICC - ARENA	Amount	Duuget	Amount	70 Osed	Requested	Recommended	2020 Amena	
REVENU									
	tment 0000 - Revenues es For Services								
34 5100	Sales Food & Beverage	.00	2,220,000.00	365,273.73	16	1,500,000.00	1,500,000.00	(32)	
34 5110	Security Revenue	.00	75,000.00	65,103.36	87	90,000.00	90,000.00	20	
34 5120	Parking Rental	.00	200,000.00	2,265.00	1	.00	30,000.00	(85)	
34 5140	Meeting Rooms	.00	400,000.00	236,485.32	59	1,500,000.00	1,000,000.00	150	
34 5150	Equipment Rental	.00	50,000.00	10,610.00	21	50,000.00	50,000.00		
34 5160	Electrical Rental	.00	50,000.00	15,500.00	31	50,000.00	50,000.00		
34 5170	Telecommunications Rental	.00	50,000.00	5,150.00	10	50,000.00	50,000.00		
	Charges For Services Totals	\$0.00	\$3,045,000.00	\$700,387.41	23%	\$3,240,000.00	\$2,770,000.00	(9%)	
	nissions								
34 5180	Audio/Visual Commissions	.00	100,000.00	.00		.00	.00	(100)	
	Commissions Totals	\$0.00	\$100,000.00	\$0.00	0%	\$0.00	\$0.00	(100%)	
	Income	00	200 000 00	76 406 70	25	250,000,00	350,000,00	17	
34 1900	Miscellaneous Income	.00	300,000.00	76,496.79	25	350,000.00	350,000.00	17	
Intere	Other Income Totals	\$0.00	\$300,000.00	\$76,496.79	25%	\$350,000.00	\$350,000.00	17%	
36 1000	Interest - Nonrestricted	725,522.60	.00	.00		.00	74,808.00		
	Interest Totals	\$725,522.60	\$0.00	\$0.00	+++	\$0.00	\$74,808.00	+++	
Opera	ting Transfers In								
39 1228	Administrative/Hospitalit	975,000.00	.00	.00		.00	.00		
39 1255	Transfers In	6,722,765.98	.00	.00		.00	2,869,819.00		
	Operating Transfers In Totals	\$7,697,765.98	\$0.00	\$0.00	+++	\$0.00	\$2,869,819.00	+++	
	Department 0000 - Revenues Totals	\$8,423,288.58	\$3,445,000.00	\$776,884.20	23%	\$3,590,000.00	\$6,064,627.00	76%	
	REVENUE TOTALS	\$8,423,288.58	\$3,445,000.00	\$776,884.20	23%	\$3,590,000.00	\$6,064,627.00	76%	
	tment 4969 - GATEWAY ARENA								
<i>Persoi</i> 51 5010	nnel Services Salary/Operating	.00	336,576.00	334,195.05	99	748,935.00	612,290.00	82	
51 5020	Salary/Overtime	.00	.00	.00		5,000.00	5,000.00		
51 5030	Salary/Partime	.00	.00	7,845.00		58,500.00	42,600.00		
51 5040	Shared Utility Payments	.00	.00	2,152.66		5,800.00	5,800.00		
51 5041	Shared Personnel Costs	.00	5,000.00	.00		5,000.00	5,000.00		
51 5190	Medicare	.00	5,997.00	4,577.29	76	10,860.00	9,496.00	58	
51 5200	Fica	.00	.00	347.82	, ,	3,650.00	2,663.00	30	
J1 J200	i icu	.00	.00	JT/.02		3,030.00	2,003.00		

Account	Account Description	2019 Actual Amount	2020 Amended Budget	2020 Actual Amount	% Used	2021 Dept Head Requested	2021 City Mgr Recommended	% Chg 2021 CM to 2020 Amend
	6 - GICC - ARENA	Amount	Dauget	Amount	70 O3Cu	Requesteu	Recommended	2020 Amend
EXPENSE								
	tment 4969 - GATEWAY ARENA							
Persoi	nnel Services		1-1					
[man/a	Personnel Services Totals yee Benefits	\$0.00	\$347,573.00	\$349,117.82	100%	\$837,745.00	\$682,849.00	96%
51 5150	City Pension Contribution	.00	82,550.00	68,837.73	83	145,176.00	125,581.00	52
51 5161	Life Insurance	.00	397.00	368.41	93	795.00	695.00	75
51 5163	ST Disability Insurance	.00	1,000.00	292.28	29	1,000.00	1,000.00	,3
51 5164	LT Disability Insurance	.00	1,200.00	243.93	20	1,200.00	1,200.00	
51 5165	Health Insurance	.00	49,409.00	31,141.94	63	115,410.00	113,954.00	131
51 5166	Dental Insurance	.00	1,288.00	1,580.57	123	3,094.00	2,716.00	111
51 5180	Uniforms	.00	20,000.00	7,095.70	35	20,000.00	15,000.00	(25)
31 3100	Employee Benefits Totals	\$0.00	\$155,844.00	\$109,560.56	70%	\$286,675.00	\$260,146.00	67%
New F	Personnel Costs	φ0.00	\$155,644.00	\$109,300.30	7070	\$200,075.00	\$200,140.00	07-76
51 5210	Position Consideration	.00	.00	.00		127,707.00	.00	
51 5211	Fringe Benefits A/P	.00	.00	.00		32,310.00	.00	
51 5212	Training/New Personnel	.00	.00	.00		1,000.00	.00	
51 5213	Material/Supplies New Per	.00	.00	.00		3,500.00	.00	
	New Personnel Costs Totals	\$0.00	\$0.00	\$0.00	+++	\$164,517.00	\$0.00	+++
Comm	nunications & Util.	•		·			·	
52 5240	Telephone	.00	225,000.00	72,200.62	32	289,400.00	237,900.00	6
52 5260	Heat & Power	.00	150,000.00	9,752.75	7	545,000.00	125,000.00	(17)
52 5270	Water	.00	10,000.00	.00		100,000.00	55,000.00	450
52 5280	Other Communication/Util	.00	25,000.00	.00		22,000.00	18,000.00	(28)
	Communications & Util. Totals	\$0.00	\$410,000.00	\$81,953.37	20%	\$956,400.00	\$435,900.00	6%
Renta								
52 5360	Other Equipment Rental	.00	5,000.00	2,073.62	41	40,000.00	20,000.00	300
_	Rentals Totals	\$0.00	\$5,000.00	\$2,073.62	41%	\$40,000.00	\$20,000.00	300%
<i>Repaii</i> 52 5710	* & Maintenance	.00	.00	7,668.00		12,000.00	12,000.00	
	R&M Furn. & Equip.			•	30	•	•	(10)
52 5730 52 5780	R&M - D/P Equipment	279.83	29,840.00	11,673.22	39	36,908.00	26,908.00	(10)
5Z 5/8U	Grounds	.00	.00	7,240.00	0001	35,000.00	10,000.00	6407
	Repair & Maintenance Totals	\$279.83	\$29,840.00	\$26,581.22	89%	\$83,908.00	\$48,908.00	64%

		2019 Actual	2020 Amended	2020 Actual		2021 Dept Head	2021 City Mgr	% Chg 2021 CM to
Account	Account Description	Amount	Budget	Amount	% Used	Requested	Recommended	2020 Amend
	6 - GICC - ARENA							
EXPENSI	tment 4969 - GATEWAY ARENA							
	ng Maintenance							
52 5740	R&M-Buildings	.00	.00	4,484.81		195,000.00	105,000.00	
	Building Maintenance Totals	\$0.00	\$0.00	\$4,484.81	+++	\$195,000.00	\$105,000.00	+++
	ng & Education							
52 6200	Training	.00	6,300.00	.00		12,000.00	6,300.00	
52 6210	Dues	.00	600.00	500.00	83	3,585.00	2,485.00	314
	Training & Education Totals	\$0.00	\$6,900.00	\$500.00	7%	\$15,585.00	\$8,785.00	27%
	Services & Charges	00	400.00	22.40	6	400.00	400.00	
52 3505	Mileage Reimbursement	.00	400.00	22.49	6	400.00	400.00	
52 5451	Audit Fees	.00	.00	29,000.00	440	.00	.00.	200
52 6000	Advertising Expense	.00	65,000.00	73,251.39	113	350,000.00	200,000.00	208
52 6050	Bank Charges	.00	8,000.00	69.95	1	10,000.00	5,000.00	(38)
52 6110	Other Insurance	25,764.60	145,648.00	51,680.40	35	.00	.00	(100)
52 6170	Contractual Services	5,216.50	70,000.00	251,989.23	360	565,000.00	350,000.00	400
52 6171	Security Services	.00	155,000.00	156,976.26	101	525,000.00	250,000.00	61
52 6172	Contractual Services for Projects	2,304,569.89	77,000.00	1,144,216.17	1,486	92,250.00	77,250.00	
52 6193	City Wide Events	.00	.00	.00		70,000.00	.00	
52 6560	Workers Comp/Administrati	.00	.00	2,143.19		2,181.00	2,181.00	
52 6590	Contingencies	.00	2,445.00	.00		.00	.00	(100)
	Other Services & Charges Totals	\$2,335,550.99	\$523,493.00	\$1,709,349.08	327%	\$1,614,831.00	\$884,831.00	69%
	ials & Supplies							
52 7300	Postage	.00	.00	57.44		200.00	200.00	
52 7320	Stationery & Printing	.00	3,000.00	5,476.86	183	1,850.00	1,050.00	(65)
52 7330	Copy Expense	.00	7,000.00	1,440.29	21	10,000.00	5,000.00	(29)
53 7000	Gas & Oil	.00	.00	.00		25,000.00	5,000.00	
53 7010	Tools/Shop Supplies	.00	.00	626.57		3,000.00	500.00	
53 7020	Janitorial Supplies	.00	55,000.00	50,021.94	91	111,000.00	60,000.00	9
53 7050	Medical Services/Supplies	.00	600.00	.00		1,700.00	1,000.00	67
53 7121	Computer Hardware	.00	65,000.00	47,369.60	73	66,950.00	36,500.00	(44)
53 7122	Computer Supplies	.00	10,000.00	9,676.00	97	15,300.00	9,239.00	(8)
53 7150	Other Operating Supplies	.00	30,450.00	43,245.18	142	74,050.00	21,550.00	(29)
53 7310	Office Supplies	.00	2,500.00	11,280.54	451	11,000.00	5,000.00	100

Account	Assount Description	2019 Actual	2020 Amended	2020 Actual	0/ Hood	2021 Dept Head	2021 City Mgr	% Chg 2021 CM to	
Account Fund 556	Account Description G - GICC - ARENA	Amount	Budget	Amount	% Used	Requested	Recommended	2020 Amend	
EXPENSE									
Depart	ment 4969 - GATEWAY ARENA als & Supplies								
	Materials & Supplies Totals	\$0.00	\$173,550.00	\$169,194.42	97%	\$320,050.00	\$145,039.00	(16%)	
Cost C	f Sales								
52 6260	Management Fee	.00	176,900.00	45,000.00	25	160,000.00	130,000.00	(27)	
52 6280	Contract Labor	.00	375,000.00	214,632.95	57	255,000.00	125,000.00	(67)	
52 6290	Contract Miscellaneous	.00	175,000.00	85,943.62	49	125,000.00	75,000.00	(57)	
53 5961	Expendable Reserve	.00	25,000.00	50,566.38	202	37,500.00	20,000.00	(20)	
53 5962	Marketing Reserve	.00	41,400.00	47,483.76	115	30,000.00	30,000.00	(28)	
53 5963	Kitchen Equipment Reserve	.00	3,000.00	924.40	31	22,500.00	10,000.00	233	
53 5964	Bad Debt Reserve	.00	.00	.00		3,750.00	1,750.00		
53 6420	Concessions Purchased	.00	35,000.00	73,769.19	211	20,000.00	20,000.00	(43)	
53 7030	Food & Dietary Supplies	.00	400,000.00	100,340.28	25	375,000.00	186,600.00	(53)	
	Cost Of Sales Totals	\$0.00	\$1,231,300.00	\$618,660.58	50%	\$1,028,750.00	\$598,350.00	(51%)	
Capita	l Outlay							, ,	
54 7520	Buildings	23,511,817.00	.00	15,966,880.62		.00	.00		
54 7550	Furniture/Fixtures New	.00	453,000.00	204,243.44	45	810,000.00	.00	(100)	
54 7630	Other Equipment - New	854,389.41	108,500.00	426,960.28	394	180,000.00	5,000.00	(95)	
	Capital Outlay Totals	\$24,366,206.41	\$561,500.00	\$16,598,084.34	2956%	\$990,000.00	\$5,000.00	(99%)	
Debt S	<i>Service</i>								
58 1100	Bond Principal	.00	.00	.00		.00	1,735,000.00		
58 2000	Bond Interest	.00	.00	.00		.00	1,134,819.00		
	Debt Service Totals	\$0.00	\$0.00	\$0.00	+++	\$0.00	\$2,869,819.00	+++	
	Department 4969 - GATEWAY ARENA Totals	\$26,702,037.23	\$3,445,000.00	\$19,669,559.82	571%	\$6,533,461.00	\$6,064,627.00	76%	
	EXPENSE TOTALS	\$26,702,037.23	\$3,445,000.00	\$19,669,559.82	571%	\$6,533,461.00	\$6,064,627.00	76%	
	Fund 556 - GICC - ARENA Totals								
	REVENUE TOTALS	\$8,423,288.58	\$3,445,000.00	\$776,884.20	23%	\$3,590,000.00	\$6,064,627.00	76%	
	EXPENSE TOTALS	\$26,702,037.23	\$3,445,000.00	\$19,669,559.82	571%	\$6,533,461.00	\$6,064,627.00	76%	
	Fund 556 - GICC - ARENA Totals	(\$18,278,748.65)	\$0.00	(\$18,892,675.62)	+++	(\$2,943,461.00)	\$0.00	+++	
	Net Grand Totals								
	REVENUE GRAND TOTALS	\$8,423,288.58	\$3,445,000.00	\$776,884.20	23%	\$3,590,000.00	\$6,064,627.00	76%	
	EXPENSE GRAND TOTALS	\$26,702,037.23	\$3,445,000.00	\$19,669,559.82	571%	\$6,533,461.00	\$6,064,627.00	76%	
	Net Grand Totals	(\$18,278,748.65)	\$0.00	(\$18,892,675.62)	+++	(\$2,943,461.00)	\$0.00		



G/L Account		Transaction		Number of Units	Cost per Unit	Total Amount
REVENUES						
Fund 556 - G	ICC - AREN	A				
Department	0000 - Rev	venues				
	Account 3	34 1900 - Miscellaneous Income				
556 0000 34 1900		Coke Sponsorship		1.0000	25,000.00	25,000.00
556 0000 34 1900		Naming Rights Sponsorship		1.0000	250,000.00	250,000.00
556 0000 34 1900		Sponsorship Inside Arena		1.0000	75,000.00	75,000.00
			Account 34 1900 - Miscellaneous Income Totals	Transactions	3	\$350,000.00
	Account 3	34 5100 - Sales Food & Beverage				
556 0000 34 5100		Sales Food and Beverage		1.0000	1,500,000.00	1,500,000.00
			Account 34 5100 - Sales Food & Beverage Totals	Transactions	1	\$1,500,000.00
	Account 3	34 5110 - Security Revenue				
556 0000 34 5110		Event Security		1.0000	30,000.00	30,000.00
556 0000 34 5110		Event Staffing		1.0000	60,000.00	60,000.00
			Account 34 5110 - Security Revenue Totals	Transactions	2	\$90,000.00
	Account 3	34 5140 - Meeting Rooms				
556 0000 34 5140		Basketball Facility Fee		76.0000	2,000.00	152,000.00
556 0000 34 5140		Concert Facility Fee and Ticket Sales		1.0000	300,000.00	300,000.00
556 0000 34 5140		Room Rental		1.0000	548,000.00	548,000.00
			Account 34 5140 - Meeting Rooms Totals	Transactions	3	\$1,000,000.00
	Account 3	34 5150 - Equipment Rental	_			
556 0000 34 5150		Equipment Rental		1.0000	50,000.00	50,000.00
			Account 34 5150 - Equipment Rental Totals	Transactions	1	\$50,000.00
	Account 3	84 5160 - Electrical Rental				
556 0000 34 5160	7100001110	Special Electrical for Events		1.0000	50,000.00	50,000.00
		·	Account 34 5160 - Electrical Rental Totals	Transactions	1	\$50,000.00
	Account 3	34 5170 - Telecommunications Rental	Account 54 5200 Electrical Relical Foldis			
556 0000 34 5170	Account	Equipment Rental		1.0000	50,000.00	50,000.00
		J. F. S. S. S.	Account 34 5170 - Telecommunications Rental Totals	Transactions	1	\$50,000.00
	Account 3	39 1255 - Transfers In	Account 34 3170 - rejection intulifications Rental Totals			,,
556 0000 39 1255	Account	Transfer from Car Rental to Cover Bond Debt Service		1.0000	2,869,818.75	2,869,818.75
			Account 39 1255 - Transfers In Totals	Transactions	1	\$2,869,818.75
			Department 0000 - Revenues Totals	Transactions	13	\$5,959,818.75
			Fund 556 - GICC - ARENA Totals	Transactions	13	\$5,959,818.75
			REVENUES Totals	Transactions	13	\$5,959,818.75
					,	T-//



G/L Account		Transaction		Number of Units	Cost per Unit	Total Amoun
EXPENSES						
Fund 556 - G	ICC - ARI	ENA				
Department	4969 - 0	GATEWAY ARENA				
	Account	52 3505 - Mileage Reimbursement				
556 4969 52 3505		Sales and Operating Employee Mileage		1.0000	400.00	400.00
			Account 52 3505 - Mileage Reimbursement Totals	Transactions	1	\$400.00
	Account	52 5240 - Telephone				
556 4969 52 5240		AT&T Bandwidth Circuits		1.0000	205,900.00	205,900.00
556 4969 52 5240		Cell Service		1.0000	7,000.00	7,000.00
556 4969 52 5240		VoIP+Subscriber Fees		1.0000	25,000.00	25,000.00
			Account 52 5240 - Telephone Totals	Transactions	3	\$237,900.00
	Account	52 5260 - Heat & Power				
556 4969 52 5260		Electric		1.0000	80,000.00	80,000.00
556 4969 52 5260		HVAC/Plumbing		1.0000	45,000.00	45,000.00
			Account 52 5260 - Heat & Power Totals	Transactions	2	\$125,000.00
	Account	52 5270 - Water				
556 4969 52 5270		Water		1.0000	55,000.00	55,000.00
			Account 52 5270 - Water Totals	Transactions	1	\$55,000.00
	Account	52 5280 - Other Communication/Util				
556 4969 52 5280		Dumpster for Clients		1.0000	6,000.00	6,000.00
556 4969 52 5280		Sanitation Services		1.0000	12,000.00	12,000.00
			Account 52 5280 - Other Communication/Util Totals	Transactions	2	\$18,000.00
	Account	52 5360 - Other Equipment Rental				
556 4969 52 5360		Equipment Rental for Events		1.0000	10,000.00	10,000.00
556 4969 52 5360		Equipment Rental for Maintaining Services		1.0000	10,000.00	10,000.00
			Account 52 5360 - Other Equipment Rental Totals	Transactions	2	\$20,000.00
	Account	52 5710 - R&M Furn. & Equip.				
556 4969 52 5710		Daktronics Signs-Display Maintenance		1.0000	12,000.00	12,000.00
			Account 52 5710 - R&M Furn. & Equip. Totals	Transactions	1	\$12,000.00
	Account	52 5730 - R&M - D/P Equipment				
556 4969 52 5730	7 locourie	Access Point and Wifi equipment		1.0000	5,500.00	5,500.00
556 4969 52 5730		Delphi FDC Services and Support		1.0000	4,000.00	4,000.00
556 4969 52 5730		LOGOS Licensing		1.0000	600.00	600.00
556 4969 52 5730		Meeting Matrix Servicing		1.0000	1,980.00	1,980.00
556 4969 52 5730		Microsoft Service Subscription		1.0000	2,500.00	2,500.00
556 4969 52 5730		Mimecast		1.0000	1,488.00	1,488.00
556 4969 52 5730		Misc. Service and Repairs		1.0000	2,500.00	2,500.00
556 4969 52 5730		Palto Firewall Subscription		1.0000	8,340.00	8,340.00
		•	Account 52 5730 - R&M - D/P Equipment Totals	Transactions	8	\$26,908.00



G/L Account		Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES						
Fund 556 - 6						
Department		GATEWAY ARENA				
556 4969 52 5740	ACCOUNT	52 5740 - R&M-Buildings Building Maintenance		1.0000	45,000.00	45,000.00
556 4969 52 5740		Electrical Repairs		1.0000	40,000.00	40,000.00
556 4969 52 5740		Fire and Sprinkler System		1.0000	20,000.00	20,000.00
			Account 52 5740 - R&M-Buildings Totals	Transactions	3	\$105,000.00
	Account	52 5780 - Grounds	Account 32 37 To Item Sundings Tours			
556 4969 52 5780	Account	Landmark Landscapes		1.0000	10,000.00	10,000.00
		·	Account 52 5780 - Grounds Totals	Transactions	1	\$10,000.00
	Account	52 6000 - Advertising Expense	Account SE 9700 Growing Totals			
556 4969 52 6000	/ lecourie	Client Entertainment		1.0000	2,500.00	2,500.00
556 4969 52 6000		Crisis Communication Plan		1.0000	11,000.00	11,000.00
556 4969 52 6000		Local and National Marketing and Advertising		1.0000	20,000.00	20,000.00
556 4969 52 6000		Radio Advertising		1.0000	100,000.00	100,000.00
556 4969 52 6000		Social Media Services		1.0000	46,250.00	46,250.00
556 4969 52 6000		Website Maintenance		1.0000	20,250.00	20,250.00
			Account 52 6000 - Advertising Expense Totals	Transactions	6	\$200,000.00
	Account	52 6050 - Bank Charges				
556 4969 52 6050		Visa/MC/Discover and AMEX		1.0000	5,000.00	5,000.00
			Account 52 6050 - Bank Charges Totals	Transactions	1	\$5,000.00
	Account	52 6170 - Contractual Services				
556 4969 52 6170		Argus Security Staff		1.0000	200,000.00	200,000.00
556 4969 52 6170		Contract Labor Technical Staff		1.0000	60,000.00	60,000.00
556 4969 52 6170		IP International		1.0000	90,000.00	90,000.00
			Account 52 6170 - Contractual Services Totals	Transactions	3	\$350,000.00
	Account	52 6171 - Security Services				
556 4969 52 6171		Building Security		1.0000	50,000.00	50,000.00
556 4969 52 6171		Clayton County Officers		1.0000	75,000.00	75,000.00
556 4969 52 6171		Grady EMS		1.0000	75,000.00	75,000.00
556 4969 52 6171		Retired College Park Officers		1.0000	50,000.00	50,000.00
			Account 52 6171 - Security Services Totals	Transactions	4	\$250,000.00
		52 6172 - Contractual Services for Projects				
556 4969 52 6172		Fox Theatre Consulting Fee		1.0000	77,250.00	77,250.00
			Account 52 6172 - Contractual Services for Projects Totals	Transactions	1	\$77,250.00
	Account	52 6200 - Training				
556 4969 52 6200		Daktronics Training		1.0000	1,500.00	1,500.00
556 4969 52 6200		IAVM		1.0000	1,500.00	1,500.00
556 4969 52 6200		Misc Training- Crowd Mgmt, First Aid, CPR, EVAC		1.0000	1,500.00	1,500.00



G/L Account		Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES						
Fund 556 - G	ICC - ARI	ENA				
Department	4969 - 0	GATEWAY ARENA				
	Account	52 6200 - Training				
556 4969 52 6200		New World (Tyler)		1.0000	1,800.00	1,800.00
			Account 52 6200 - Training Totals	Transactions	4	\$6,300.00
	Account	52 6210 - Dues				
556 4969 52 6210		Cascade Business Association		1.0000	600.00	600.00
556 4969 52 6210		Clayton County Chamber of Commerce		1.0000	500.00	500.00
556 4969 52 6210		IAVM		1.0000	385.00	385.00
556 4969 52 6210		Old National Merchants Assn.		1.0000	500.00	500.00
556 4969 52 6210		South Fulton County Chamber of Commerce		1.0000	500.00	500.00
			Account 52 6210 - Dues Totals	Transactions	5	\$2,485.00
	Account	52 6260 - Management Fee				
556 4969 52 6260		POP Management Fee		1.0000	30,000.00	30,000.00
556 4969 52 6260		Variable Management Fee		1.0000	100,000.00	100,000.00
			Account 52 6260 - Management Fee Totals	Transactions	2	\$130,000.00
	Account	52 6280 - Contract Labor				
556 4969 52 6280	, 10000111	Food & Beverage Contract Labor		1.0000	125,000.00	125,000.00
		-	Account 52 6280 - Contract Labor Totals	Transactions	1	\$125,000.00
	Account	52 6290 - Contract Miscellaneous	Account by the desired about four			
556 4969 52 6290	Account	Direct Operating Expenses		1.0000	30,000.00	30,000.00
556 4969 52 6290		Indirect Operating Expenses		1.0000	15,000.00	15,000.00
556 4969 52 6290		Misc. Expenses		1.0000	6,000.00	6,000.00
556 4969 52 6290		Operating Expenses		1.0000	11,000.00	11,000.00
556 4969 52 6290		Trash Removal		1.0000	13,000.00	13,000.00
330 1303 32 0230		Trasii Removal	Account 53 C200 Contract Microlloneous Totals	Transactions	5	\$75,000.00
	A	F3 CFC0 Modern Comm / Administrati	Account 52 6290 - Contract Miscellaneous Totals	Transactions	3	475,000.00
556 4969 52 6560	Account	52 6560 - Workers Comp/Administrati Apex Insurance Workers Comp Allocation		1.0000	1,920.00	1,920.00
556 4969 52 6560		GA Subsequent Injury Assessment Adjustment		1.0000	261.00	261.00
330 4909 32 0300		GA Subsequent Injury Assessment Aujustment		Transactions	201.00	\$2,181.00
			Account 52 6560 - Workers Comp/Administrati Totals	Halisactions	2	\$2,101.00
FFC 40C0 F2 7200	Account	52 7300 - Postage		4 0000	200.00	200.00
556 4969 52 7300		Postage		1.0000	200.00	200.00
			Account 52 7300 - Postage Totals	Transactions	1	\$200.00
	Account	52 7320 - Stationery & Printing				
556 4969 52 7320		Business Cards		1.0000	450.00	450.00
556 4969 52 7320		Stationary, Envelopes, etc		1.0000	600.00	600.00
			Account 52 7320 - Stationery & Printing Totals	Transactions	2	\$1,050.00



G/L Account		Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES						
Fund 556 - G	ICC - ARE	ENA				
Department	4969 - 0	GATEWAY ARENA				
	Account	52 7330 - Copy Expense				
556 4969 52 7330		Paper		1.0000	3,000.00	3,000.00
556 4969 52 7330		Sharp USA Copier		1.0000	2,000.00	2,000.00
			Account 52 7330 - Copy Expense Totals	Transactions	2	\$5,000.00
	Account	53 5961 - Expendable Reserve				
556 4969 53 5961		Expendable Reserve		1.0000	20,000.00	20,000.00
			Account 53 5961 - Expendable Reserve Totals	Transactions	1	\$20,000.00
	Account	53 5962 - Marketing Reserve				
556 4969 53 5962		Marketing Reserve		1.0000	30,000.00	30,000.00
			Account 53 5962 - Marketing Reserve Totals	Transactions	1	\$30,000.00
	Account	53 5963 - Kitchen Equipment Reserve				
556 4969 53 5963		Kitchen Reserve		1.0000	10,000.00	10,000.00
			Account 53 5963 - Kitchen Equipment Reserve Totals	Transactions	1	\$10,000.00
	Account	53 5964 - Bad Debt Reserve				
556 4969 53 5964		Bad Debt Reserve		1.0000	1,750.00	1,750.00
			Account 53 5964 - Bad Debt Reserve Totals	Transactions	1	\$1,750.00
	Account	53 6420 - Concessions Purchased				
556 4969 53 6420		Third Party Vendors		1.0000	20,000.00	20,000.00
			Account 53 6420 - Concessions Purchased Totals	Transactions	1	\$20,000.00
	Account	53 7000 - Gas & Oil				
556 4969 53 7000		Gas		1.0000	5,000.00	5,000.00
			Account 53 7000 - Gas & Oil Totals	Transactions	1	\$5,000.00
	Account	53 7010 - Tools/Shop Supplies				
556 4969 53 7010		Magnetic Paint		1.0000	500.00	500.00
			Account 53 7010 - Tools/Shop Supplies Totals	Transactions	1	\$500.00
	Account	53 7020 - Janitorial Supplies				
556 4969 53 7020		Air Fresheners		1.0000	3,800.00	3,800.00
556 4969 53 7020		Basketball Floor Cleaning Supplies		1.0000	7,200.00	7,200.00
556 4969 53 7020		Cleaning Supplies/Chemicals		1.0000	24,000.00	24,000.00
556 4969 53 7020		Paper Products		1.0000	25,000.00	25,000.00
			Account 53 7020 - Janitorial Supplies Totals	Transactions	4	\$60,000.00
	Account	53 7030 - Food & Dietary Supplies				
556 4969 53 7030		F&B Expense		1.0000	186,600.00	186,600.00
			Account 53 7030 - Food & Dietary Supplies Totals	Transactions	1	\$186,600.00
	Account	53 7050 - Medical Services/Supplies				
556 4969 53 7050		AED Supplies		1.0000	700.00	700.00



				Cost per Unit	Total Amount
EXPENSES					
Fund 556 - G	ICC - ARENA				
Department	4969 - GATEWAY ARENA				
	Account 53 7050 - Medical Services/Supplies				
556 4969 53 7050	First Aid Replenishment		1.0000	300.00	300.00
		Account 53 7050 - Medical Services/Supplies Totals	Transactions	2	\$1,000.00
	Account 53 7121 - Computer Hardware				
556 4969 53 7121	Backup Data Storage System		1.0000	5,500.00	5,500.00
556 4969 53 7121	Cisco Network Switches		1.0000	5,500.00	5,500.00
556 4969 53 7121	Closet Switches		1.0000	2,500.00	2,500.00
556 4969 53 7121	Document Scanner Off Site Storage		1.0000	1,500.00	1,500.00
556 4969 53 7121	Firber Hardware		1.0000	1,500.00	1,500.00
556 4969 53 7121	Graphics Development Software		1.0000	1,500.00	1,500.00
556 4969 53 7121	Lighting Panel Controls		1.0000	3,300.00	3,300.00
556 4969 53 7121	Network System Repairs		1.0000	4,500.00	4,500.00
556 4969 53 7121	Parts Receptacles and Dyes		1.0000	1,200.00	1,200.00
556 4969 53 7121	Security Hardware		1.0000	5,000.00	5,000.00
556 4969 53 7121	Server, Controllers, Hard Disk, etc.		1.0000	1,000.00	1,000.00
556 4969 53 7121	Software Upgrades and Microsoft Licensing`		1.0000	2,500.00	2,500.00
556 4969 53 7121	Wireless Controllers, APS, Mgmt		1.0000	1,000.00	1,000.00
		Account 53 7121 - Computer Hardware Totals	Transactions	13	\$36,500.00
	Account 53 7122 - Computer Supplies				
556 4969 53 7122	Cables and Accessories		1.0000	1,500.00	1,500.00
556 4969 53 7122	Network Tools/ Testers/ Fiber Kits/ Misc.		1.0000	1,500.00	1,500.00
556 4969 53 7122	Printer Cartridges		1.0000	2,239.00	2,239.00
556 4969 53 7122	Printers		1.0000	1,200.00	1,200.00
556 4969 53 7122	Software Security Monitoring and Licensing		1.0000	2,800.00	2,800.00
		Account 53 7122 - Computer Supplies Totals	Transactions	5	\$9,239.00
	Account 53 7150 - Other Operating Supplies				
556 4969 53 7150	10 ft Pole Extension		1.0000	1,500.00	1,500.00
556 4969 53 7150	Goal Padding		1.0000	3,000.00	3,000.00
556 4969 53 7150	Hydraulic Jack		1.0000	2,500.00	2,500.00
556 4969 53 7150	Logo Stanchions		1.0000	3,500.00	3,500.00
556 4969 53 7150	Propane Cabinet		1.0000	2,500.00	2,500.00
556 4969 53 7150	Rim Leveler		1.0000	800.00	800.00
556 4969 53 7150	Rim Tester		1.0000	750.00	750.00
556 4969 53 7150	Riser Steps		1.0000	3,300.00	3,300.00
556 4969 53 7150	Shelves for Box Office		1.0000	2,500.00	2,500.00
556 4969 53 7150	Tool Sets		4.0000	300.00	1,200.00
		Account 53 7150 - Other Operating Supplies Totals	Transactions	10	\$21,550.00



G/L Account	Transaction		Number of Units	Cost per Unit	Total Amount
EXPENSES					
Fund 556 - GICC - /	ARENA				
Department 4969	- GATEWAY ARENA				
Accou 556 4969 53 7310	unt 53 7310 - Office Supplies Ticket Stock and Envelopes		1.0000	5,000.00	5,000.00
		Account 53 7310 - Office Supplies Totals	Transactions	1	\$5,000.00
Accou 556 4969 54 7630	unt 54 7630 - Other Equipment - New Radios		1.0000	5,000.00	5,000.00
330 1303 31 7030	Radio	Account 54 7630 - Other Equipment - New Totals	Transactions	1	\$5,000.00
Accou 556 4969 58 1100	unt 58 1100 - Bond Principal 2018 BIDA Arena Bonds		1.0000	1,735,000.00	1,735,000.00
		Account 58 1100 - Bond Principal Totals	Transactions	1	\$1,735,000.00
Accou 556 4969 58 2000	unt 58 2000 - Bond Interest 2018 BIDA Arena Bonds		1.0000	581,506.25	581,506.25
556 4969 58 2000	2018 BIDA Arena Bonds		1.0000	553,312.50	553,312.50
		Account 58 2000 - Bond Interest Totals	Transactions	2	\$1,134,818.75
		Department 4969 - GATEWAY ARENA Totals	Transactions	110	\$5,121,631.75
		Fund 556 - GICC - ARENA Totals	Transactions	110	\$5,121,631.75
		EXPENSES Totals	Transactions	110	\$5,121,631.75
		Grand Totals	Transactions	123	\$11,081,450.50

EXHIBIT D
City of College Park, Georgia
Personnel Request Worksheet Budget Year 2020-21

Department and Number: **Gateway Arena** Fund: **556**

Number of Positions		Present Number of	Changed Number of	Salary
Requested	Position Title	Positions	Positions	Grade and Step
Add Add Rec Fron	itional Positions – Full Time itional Positions – Part Time lassified Positions		No.	
Wages				
Regular Overtime Medicare (1.45%) FICA (6.2%) part- time only	210 Proposed New Personnel – Person	nnel Services)		- - - -
Fringe Benefits Group Life and AD & D \$35 Health Insurance \$7,800 per Pensions (18%)* Uniforms	position per year			- - - -
Training and Education Training Dues/ Memberships Other	211 Proposed New Personnel – Benef			- - -
	212 Proposed New Personnel – Traini	ing/Education)		-
Material and Supplies Office Supplies Safety Clothing and Equipm Other	ent			- - -
	213 Proposed New Personnel – Suppl	ies)		-
Capital Outlay (Needed if positions Furniture and Fixtures Office Machines and Equipment of the Capital Cap				- - -
Other				
Total (52	214 Proposed New Personnel – Capita	al Outlay)		-
Vehicle (Additional Needed if	Position Approved)			
Vehicle Type and Cost Vehicle Service Costs				-
·	215 New Personnel – Vehicles)			-
Total				

EXHIBIT D-1 JOB DESCRIPTION

Job Title:
Job Summary:
Major Duties:
Knowledge Required by the Position:
Supervisory Controls:
Guidelines:
Complexity:
Scope and Effect:
Personal Contacts:
Purpose of Contacts:
Physical Demands:
Work Environment:
Supervisory and Management Responsibility:
Minimum Qualifications:

EXHIBIT F City of College Park, Georgia Vehicle Request Budget Year 2020-21

Fund: 556	Department and N	umber:	Gateway Arena 4969
	New Replacement for Vehicle/Equipment		
	No.		Priority:
Vehicle Type	Sedan 2 Door Sedan 4 Door		Information on Vehicle/Equipment Being Replaced Age of Vehicle/Equipment Being Replaced
	Cruiser		Units of Use to Date (hours, miles, etc.)
	Station Wagon		Total Operating/Maintenance Costs to Date Actual FYE 2019-20 Maintenance
	_ Van 1/2 ton Truck		Cost Actual FYE 2019-20 Operating Cost
	3/4 ton Truck		
	Sanitation Front Loader		Estimated FYE 2020-21 Maintenance Cost
	Sanitation Rear Loader Other	-	Estimated FYE 2020-21 Operating Cost
List of Special Fo	eatures, Not Standard:		Specific Description & Condition of Item Being Replaced including VIN#::
Justification/Des	cription:		Recommended Disposition of Replaced Item: Sell by Sealed Bid Sell at Auction
			Retain as Backup Dismantle and Use for Parts Junk Other
Purchase Option	New Vehicle/Equipment	Renta	al Option New Vehicle/Equipment
•	Purchase Price		Rental/Lease Cost per Year
	Estimated Useful Life		Estimated Length of Rental/Lease
	Estimated Use During 2020-21		Estimated Use During 2020-21
	Estimated Operating Cost During 2020-21		_ Estimated Operating Cost During 2020-21

EXHIBIT F-1

City of College Park, Georgia Vehicle Inventory List

Dept:	Gateway	y Arena	Fuel Type:		Vehicle In	ventory List				
Unit #	Year	Make	Model	Vin Number	Cost	D.O.P.	Prior Year Mileage	Current Year Mileage	Hours	Tag #.
				N/A						
				1 4//1						

G=Gas
D=Diesel
AF=Alternative Fuel
N/A=Not Available or Required

EXHIBIT G

City of College Park, Georgia 5 Year Capital Improvement Program Budget Year 2020-21

Department: Gateway Arena Fund		: 556 Department Number: 4969				1969	
	•	Suggested					
Account		Funding					
Number	Description	Source	2020-21	2021-22	2022-23	2023-24	2024-25
54 7630	Radios	Gateway Arena	\$5,000			\$20,000	
Totals	1		\$5,000	\$0	\$0	\$20,000	\$0

EXHIBIT G-1

City of College Park, Georgia Capital Outlay Request Budget Year 2020-21

Department: Gateway Aren	a		Fund:556				
Division:		Department Num	Department Number: 4969				
Item/Project Name: Radios							
Item/Project Manager: Yan	ous Barner	Priority Rating:	Priority Rating: 1				
Units Requested: 30							
Number of Similar Units on	Hand: 12						
Description of Item/Project: distances.	Radios are used for quick com	nmunication between multiple p	parties at once. They can be used from long				
Explain need for this expend	diture:						
Scheduled Replacement		Expanded Service					
Replace Worn Out Equi	Replace Worn Out Equipment						
Obsolete Equipment		Increased Safety Repla	acement				
Reduce Personnel Time		_xAdditional	_xAdditional				
Disposition of item replaced	l: N/A						
Sale	_Trade InSo	crapOther Departm	ent Use				
Justify need for this item, in and events in order to increase	_	be used by all pertinent staff to	communicate with each other during games				
Will requested expenditure	require additional personnel?	YesxNo If yes, explain	n:				
Cost Breakdown:		Estimated Useful	Life5 Years				
		Estimated Cost	\$5,000				
		Less: Trade In					
		Net Cost	\$5,000				
Comparable Quotes:	Vendor Name	;	Vendor Quote				
1.							
2.							

3.

CITY OF COLLEGE PARK, GEORGIA FISCAL YEAR 2021 BUDGET

Department/Division:

Gateway Center Arena

Project Name or Title:

Capital Improvement- Radios

Project Description:

Radios are used for quick communication between multiple parties at once. They can be used from long distances.

Project Justification and Impact:

These radios will be used by all pertinent staff to communicate with each other during games and events in order to increase efficiency.

Project Costs: \$5,000

<u>Prior Year</u>	FY2021	FY2022	FY2023	FY2024	FY2025	<u>Total</u>
\$ -	\$ 5,000	\$ -	\$ -	\$ 10,000	\$ -	\$ 15,000

Useful Life: 10 years

Estimated Cost Beyond Five Year Program: Support and Repair costs to upkeep equipment.

Funding Source: Gateway Arena Fund

Relationship to Other Primary Projects: None

EXHIBIT I-BUDGET PERFORMANCE

Program Name: Gateway Arena Center @ College Park

Gateway Center Arena @ **College Park** is now officially open to the public. Operated by the Georgia International Convention Center (GICC) in partnership with The Fox Theatre, the multipurpose sports and entertainment venue serves as home to the College Park Skyhawks, the official NBA G League affiliate of the Atlanta Hawks, and the WNBA's Atlanta Dream, along with a variety of other events.

The season tips off was Nov. 8 with the Skyhawks on the road, playing the first game of the inaugural season in Erie, Pa. against former Atlanta Hawks G League affiliate, the Erie BayHawks. The Skyhawks then made stops in Long Island, N.Y. (Reigning Eastern Conference Champions), Lakeland, Fla. and Fort Wayne, Ind. before returning to College Park for the home opener on Nov. 21, where the Skyhawks took on the Delaware Blue Coats in a 7 p.m. start at Gateway Center Arena @ College Park. The games are filmed live on Peachtree TV.

The Atlanta Dream is excited to call the Gateway Center Arena @ College Park home. The Dream began a new chapter to bring a championship to the state of Georgia and to our loyal supporters on the South side. The Atlanta Dream games will begin May 2020. The games will be live on ESPN.

The 100,000 square foot arena, which had been in progress since February 2018, was funded by the City of College Park and is located next door to the GICC and nearby Hartsfield-Jackson International Airport. With 3,500 seats – expandable to 5,000 for live events and concerts – the open concept allows for 360-degree views throughout the space and can host graduations, conferences, conventions and more. The premiere Arena at South Atlanta's Gateway Center hopes to serve as a new destination with approachable pricing, convenient proximity and entertaining events.

Program History:

The City of College Park, the Georgia International Convention Center (GICC) broke ground in February 2018 on College Park's new multipurpose arena. The Gateway Arena @ College Park, is a sports and entertainment venue projected to bring significant economic impact to the area, with the Atlanta Hawks G-League team and the Atlanta Dream confirmed as the destination's anchor tenants.

First renderings of the arena, were unveiled showcasing a development spanning 100,000 square feet of space, which is expected to be completed in fall 2019, bringing an estimated 600 jobs to College Park and surrounding areas, with a focus on women and minority participation. The Arena will hold 5,000 seats for events such as concerts and convocations, with 3,500 seats available for the Hawks G League basketball games. Its insulated precast panels, curtainwall glazing system and energized lobby for pregame entertainment will make it the premier event facility in the south metro area.

This marks the first time that the Hawks will have an Atlanta-based development team, just miles away from their home at Philips Arena.

The Gateway Arena @ College Park had a week of Celebratory events November 9-11, 2019.

Program 20/21 Objectives:

We have a 5 year sponsorship commitment from 2 Chainz for \$375,000 in the Gateway Arena, we also have a 5 year commitment from Coca Cola of \$100,000 to date.

The Gateway Arena @ College Park have several inquiries regarding sponsorship and is still seeking a "Naming Rights" contracts of \$350,000 per year.

Performance Measures

	Actual 19/20	Projected 20/21
Number of Events	45	100
Total Attendance	54,000	160,000
Ex Hall/Mtg Room Revenue	\$250,000	\$500,000
Food & Beverage Revenue	\$850,000	\$1,500,000
Parking Revenue	\$250,000	\$ 500,000

Accomplishments

The ribbon cutting and grand opening was a success!

The Atlanta Journal & Constitution named the Gateway Arena Center @ College Park "Atlanta's 2020 things to do to kick of 2020"

- The Arena is was featured on the front page of today's *Atlanta Journal-Constitution* and continued on page A7. As a result of the hard hat media tour Arena Manager Yanous Barner and Executive Director Mercedes gave Arielle Kass a few weeks ago.
- · WSB-TV came to the Arena last night for "first look" live shots that also aired this morning.
- CBS46 conducted a handful of live hits with 2Chainz, Steve Koonin and Yanous, along with a taped Arena tour with Yanous. They will be returning to the Arena for live hits to preview the story at 4, 5, and 6 p.m. today.

The Gateway Center Arena was featured in the following publications:

Atlanta Business Chronicle Clayton News AD PRO (Architectural Digest) Southeast Real Estate Business Curbed Atlanta

Henry Herald

- (11.8.19) Atlanta Magazine
- (11.8.19) 11 Alive Online
- (11.8.19) Atlanta Business Chronicle
- (11.7.19) Arena Digest
- (11.7.19) South Metro Neighbor
- (11.7.19) <u>CBS 46 Online</u>
 - (11.25.19) Curbed Atlanta <u>Versatile</u>, soundproof Gateway Center Arena is now open near Atlanta airport
 - · (11.25.19) CBS 46 Online <u>Gateway Center Arena Opens on Atlanta's Southside</u>
 - · (11.25.19) Patch Gateway Center Arena Opens on Atlanta's Southside
 - (11.24.19) What Now Atlanta Gateway Center Arena, The Atlanta Dream and Skyhawks' New Home, is Now Open in College Park
 - (11.22.19) The Signal Online Skyhawks lose home opener, but prove worth to College Park community
 - (11.22.19) REBusiness City of College Park Opens 5,000-Seat Gateway Center Arena
 - (11.21.19) Clayton News Daily Gateway Center Arena @ College Park now open
 - (11.20.19) Fox 5 Online College Park Skyhawks aim for winning home opener
 - Broadcast segments featured throughout the morning (live at 8 a.m.)

The Atlanta Dream were featured in the following press:

Atlanta Dream announcement

- (10.23.19) *Sports Logo History*
- (10.24.19) <u>Hero Sports</u>
- (10.21.19) Metro Atlanta CEO
- (10.20.19) Georgia Public Broadcasting Network
- (10.20.19) Sports Travel Magazine
- (10.20.19) Sports Business
- (10.20.19) <u>11 Alive</u>
- (10.19.19) FOX 5
- (10.19.19) *USA Today*
- (10.19.19) Gwinnett Daily Post
- (10.19.19) Swish Appeal
- (10.19.19) WNBA.com
- (10.18.19) <u>ESPN</u>

- (10.18.19) <u>Yahoo Sports</u>
- (10.18.19) Atlanta Journal Constitution
- (10.18.19) Shrimp Tank Podcast
- (10.18.19) The Athletic
- (10.18.19) <u>High Post Hoops</u>
- (10.18.19) OurSports Central Online
- (10.18.19) Arena Digest
- (10.18.19) Atlanta Business Chronicle

EXHIBIT J

City of College Park, Georgia Budget Suggestions for Other Than Originating Department Budget Year 2020-21

Fund: 556	Department and Number: Gateway Arena / 4969
Department Submitting Request:	
Division Submitting Request:	
Requested For Department:	
Prepared By:	
Description of Item:	
Reason for Requesting:	
Cost Estimate/Revenue Enhancement:	